## ODEA BANK A.Ş.

## UNCONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES AT MARCH 31, 2017 TOGETHER WITH AUDITOR'S LIMITED REVIEW REPORT

(Convenience translation of unconsolidated financial statements and independent auditor's limited review report originally issued in Turkish, See Note I.b of Section three)

## INTERIM REVIEW REPORT ON INTERIM FINANCIAL INFORMATION

(Convenience translation of the independent auditor's report originally issued in Turkish, See Note I.b of Section three)

#### To the Board of Directors of Odea Bank Anonim Şirketi

#### Introduction

We have reviewed the unconsolidated statement of financial position of Odeabank A.Ş. ("the Bank") at 31 March 2017 and the related unconsolidated income statement, unconsolidated statement of income and expense items under shareholders' equity, unconsolidated statement of changes in shareholders' equity, unconsolidated statement of cash flows and a summary of significant accounting policies and other explanatory notes to the unconsolidated financial statements for the three-month-period then ended. The Bank Management is responsible for the preparation and fair presentation of interim financial statements in accordance with the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by Banking Regulation and Supervision Authority, (together referred as "BRSA Accounting and Reporting Legislation") and Turkish Accounting Standard 34 "Interim Financial Reporting" for those matters not regulated by BRSA Legislation. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards and the objective of which is to express an opinion on the financial statements. Consequently, a review of the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an opinion.

## Basis of Qualified Conclusion

The accompanying unconsolidated financial statements as at 31 March 2017 include a general reserve for possible risks amounting to thousand TL 213.700, which is carried forward from previous year by the Bank Management for possible results of the circumstances which may arise from possible changes in the economy and market conditions. In addition to that; a deferred tax asset is provided based on this reserve amounting to thousand TL 42.740 in the accompanying unconsolidated financial statements as at 31 March 2017.

## **Qualified Conclusion**

Based on our review, except for the effect of the matter referred in the basis of qualified conclusion paragraph on the unconsolidated financial statements, nothing has come to our attention that causes us to believe that the accompanying unconsolidated financial statements do not give a true view of the financial position of Odea Bank A.Ş. at 31 March 2017 and of the results of its operations and its cash flows for the three-month-period then ended in all aspects in accordance with the BRSA Accounting and Financial Reporting Legislation.

## Report on other regulatory requirements arising from legislation

Based on our review, nothing has come to our attention that causes us to believe that the financial information provided in the accompanying interim annual report in Section VII, are not consistent with the unconsolidated financial statements and disclosures in all material respects.

## Additional paragraph for English translation:

As explained in detail in Note I.b. of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Reporting Legislation) and Turkish Accounting Standard 34 "Interim Financial Reporting" except for the matters regulated by BRSA Legislation.,accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying unconsolidated financial statements. Accordingly, the accompanying unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst&Young Global Limited

Yaşar Bivas, SMMM Partner Istanbul, 9 May 2017

## THE UNCONSOLIDATED THREE MONTH FINANCIAL REPORT OF ODEA BANK A.Ş. AS OF MARCH 31, 2017

Address : Levent 199, Büyükdere Caddesi No:199 Kat: 33-40

Levent Şişli/İstanbul

Telephone : +90 (212) 304 84 44, +90 (212) 304 84 45

Web Site : http://www.odeabank.com.tr

Contact Email Address: https://www.odeabank.com.tr/en-us/contact-us/sayfalar/contact-form.aspx

The unconsolidated financial report for the three month period end designed by the Banking Regulation and Supervision Agency in line with Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures consists of the sections listed below:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK
- EXPLANATIONS AND NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS
- LIMITED REVIEW REPORT
- INTERIM ACTIVITY REPORT

The accompanying unconsolidated financial statements for the three month period end and notes to these financial statements which are expressed, (unless otherwise stated) in thousands of Turkish Lira, have been presented based on the accounting books of the Bank prepared in accordance with the Regulation on the Principles and Procedures Regarding Banks' Accounting Applications and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and related appendices and interpretations of these, and have been reviewed.

| Samir HANNA                        | Hüseyin ÖZKAYA   | Naim HAKIM  | Hüseyin ARITKAN                 |
|------------------------------------|--|---|---------------------------------|
| Chairman of the Board of Directors | Member of Board of<br>Directors and General<br>Manager | Deputy General Manager and<br>Assistant General Manager<br>in charge of Finance | Financial Reporting<br>Director |

## Ayşe KORKMAZ

Member of Board of Directors and Audit Committee Member

Contact information of the personnel in charge of addressing questions about this financial report:

Name-Surname / Title : Sadık Mağdenoğlu / Financial Reporting Manager

Telephone Number :+90 (212) 304 86 58 Fax Number :+90 (212) 304 84 45

#### SECTION ONE

General Information About the Bank

- Bank's Incorporation Date, Beginning Statue, Changes in the Existing Statue
  Explanations Regarding Bank's Shareholding Structure, Shareholders Holding Directly or Indirectly, Collectively or Individually, the Managing and Controlling
  Power and Changes in Current Year, if any and Explanations on the Controlling Group of the Bank
  Explanations Regarding the Chairman and the Members of Board of Directors, Audit Committee, General Manager and Assistants and Their Shares and Areas of II.
- III.
- Responsibility in the Bank Information about the Persons and Institutions that have Qualified Shares
- Summary on the Bank's Functions and Areas of Activity

  Differences between the communiqué on preparation of consolidated financial statements of Banks and Turkish Accounting Standards and short explanation about the institutions subject to full consolidation method or proportional consolidation and institutions which are deducted from equity or not included in these three
- methods
  The existing or potential, actual or legal obstacles on the transfer of shareholder's equity between the Bank and its subsidiaries or reimbursement of liabilities VII

#### SECTION TWO

Unconsolidated Financial Statements of the Bank

- Balance Sheet (Statement of Financial Position)
- Statement of Off Balance Sheet Contingencies and Commitments
- Statement of Income
- III. IV. Statement of Income and Expense Items Accounted Under Shareholders' Equity
- Statement of Changes in Shareholders' Equity Statement of Cash Flow

#### SECTION THREE

Accounting Policies

- Basis of Presentation Explanations on Usage Strategy of Financial Assets and Foreign Currency Transactions
- Ш Explanations on Forward and Option Contracts and Derivative Instruments Explanations on Interest Income and Expenses
- Explanations on Fees and Commission Income and Expenses Explanations on Financial Assets

- Explanations on Impairment of Financial Assets Explanations on Offsetting of Financial Assets and Liabilities
- Explanations on Sales and Repurchase Agreements and Lending of Securities Explanations on Assets Held For Sale and Discontinued Operations
- X. XI.
- Explanations on Goodwill and Other Intangible Assets Explanations on Tangible Fixed Assets
- XII.
- XIII.
- Explanations on Leasing Transactions Explanations on Provisions and Contingent Liabilities XIV.
- XV. XVI. Explanations on Liabilities Regarding Employee Benefits
- Explanations on Taxation
- XVII. XVIII. Additional Explanations on Borrowings Explanations on Issued Share Certificates
- XIX. XX. Explanations on Avalized Drafts and Acceptances Explanations on Government Incentives
- Explanations on Segment Reporting Explanations on Reclassifications XXI.
- XXII. Explanations on Other Matters

#### SECTION FOUR

Information Related to Financial Position and Risk Management of the Bank

- Explanations on Equity
- II. Explanations on Currency Risk
- III. Explanations on Interest Rate Risk
- Explanations on Share Certificates Position Risk
- Explanations on Liquidity Risk Management and Liquidity Coverage Ratio Explanations on Leverage Ratio
- VII. Explanations on Risk Management
- Explanations on Business Segments

#### SECTION FIVE

Explanations and Notes Related to the Financial Statements

- Explanations and Disclosures Related to the Assets
- Explanations and Disclosures Related to the Liabilities
- Explanations and Disclosures Related to the Off-Balance Sheet Contingencies and Commitments Explanations and Disclosures Related to the Statement of Income Ш.

- Explanations on the Risk Group of the Bank Explanations and Disclosures Related to Subsequent Events

#### SECTION SIX

Limited Review Report

- Explanations on Limited Review Report
- Explanations and Notes Prepared by Independent Auditor

#### SECTION SEVEN Interim Activity Report

I. Interim Activity Report Included Chairman of the Board of Directors and Ceo's Assessments for the Interim Activities

## ODEA BANK ANONİM ŞİRKETİ

## NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

## GENERAL INFORMATION ABOUT THE BANK

I. Bank's Incorporation Date, Beginning Statue, Changes in the Existing Statue

Odea Bank A.Ş. was established as a deposit bank with USD 300 Million capital with the permission of BRSA numbered 4432 dated October 27, 2011, which was published in the Official Gazette on October 28, 2011, numbered 28098. Odea Bank A.Ş. started its operations in the "foreign banks founded in Turkey" group, by taking operating permission from BRSA numbered 4963 on September 28, 2012, which was published in Official Gazette dated October 2, 2012 numbered 28429.

II. Explanations Regarding Bank's Shareholding Structure, Shareholders Holding Directly or Indirectly, Collectively or Individually, the Managing and Controlling Power and Changes in Current Year, if any and Explanations on the Controlling Group of the Bank

As of March 31, 2017 and December 31, 2016, the shareholders' structure and their ownerships are summarized as follows:

|  |                 | Current<br>eriod(*) |                 | Prior<br>Period   |
|--|-----------------|---------------------|-----------------|-------------------|
| Name / Commercial Title                          | Share<br>Amount | Share<br>Ratios %   | Share<br>Amount | Share<br>Ratios % |
| Bank Audi sal                                    | 2.422.595       | 73,661%             | 2.420.930       | 73,610%           |
| European Bank for Reconstruction and Development | 263.394         | 8,009%              | 263.394         | 8,009%            |
| International Finance Corporation                | 209.252         | 6,362%              | 209.252         | 6,362%            |
| IFC Financial Institutions Growth Fund L.P       | 112.674         | 3,426%              | 112.674         | 3,426%            |
| H.H Sheikh Dheyab Binzayed Binsultan Al-Nahyan   | 131.697         | 4,004%              | 131.697         | 4,004%            |
| Audi Private Bank sal                            | 90.698          | 2,758%              | 90.698          | 2,758%            |
| Mr.Mohammad Hassan Zeidan                        | 58.532          | 1,780%              | 58.532          | 1,780%            |
| Raymond Audi                                     | -               | -                   | 555             | 0,017%            |
| Samir Hanna                                      | -               | -                   | 555             | 0,017%            |
| Freddie Baz                                      | -               | -                   | 555             | 0,017%            |
|  | 3.288.842       | 100,00%             | 3.288.842       | 100,00%           |

<sup>(\*)</sup> It has been decided during the Board of Directors meeting on March 23, 2017 and then approved on the General Assembly on April 28, 2017 that, 554.860,80 shares each having a nominal value of 1.00 TL (one Turkish Lira) that belong to our shareholders Mr. Raymond AUDI, Mr. Samir HANNA and Mr. Freddie BAZ on behalf of whom registered share certificates have been issued, to be transferred to Bank Audi sal, shareholder of the bank, by way of indorsement of the mentioned registered share certificates.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

III. Explanations Regarding the Chairman and the Members of Board of Directors, Audit Committee, General Manager and Assistants and Their Shares and Areas of Responsibility in the Bank

| <u>Title</u>   | Name-Surname                       | Responsibility   | <b>Education</b>  |
|--|------------------------------------|--|-------------------|
| Chairman of the Board of Directors                   | Samir HANNA                        | Chairman   | High School       |
| Vice President of the Executive Board                | Marwan<br>GHANDOUR (***)           | Member of the Board of Directors   | PHD Degree        |
| Members of the Board of Directors (*)                | Freddie BAZ                        | Member of the Board of Directors   | PHD Degree        |
|  | Imad ITANI (***)                   | Member of the Board of Directors   | PHD Degree        |
|  | Elia SAMAHA                        | Member of the Board of Directors   | Bachelor's Degree |
|  | Khalil El DEBS                     | Member of the Board of Directors   | Master Degree     |
|  | Ayşe KORKMAZ                       | Member of the Board of<br>Directors/Member of Audit<br>Committee                             | Bachelor's Degree |
|  | Philippe Elias Farid EL-<br>KHOURY | Member of the Board of Directors   | Master Degree     |
| Member of the Board of Directors and General Manager | Hüseyin ÖZKAYA                     | Member of the Board of Directors and General Manager   | Master Degree     |
| <b>Deputy General Manager</b>                        | Naim HAKIM                         | Finance  | Master Degree     |
| <b>Assistant General Managers</b>                    | Alpaslan YURDAGÜL                  | Financial Institutions and Investment Banking  | Master Degree     |
|  | Aytaç AYDIN (**)                   | Operations and Support Services  | Master Degree     |
|  | Cem MURATOĞLU                      | Retail Banking   | Master Degree     |
|  | Fevzi Tayfun KÜÇÜK                 | Business Solutions, Direct Banking,<br>Transactional Banking and<br>Information Technologies | Master Degree     |
|  | Gökhan ERKIRALP                    | Treasury and Capital Markets   | Bachelor's Degree |
|  | Yalçın AVCI                        | Corporate and Commercial Banking   | Master Degree     |
|  | Gökhan SUN                         | Small and Medium Sized<br>Enterprises  | Master Degree     |

 <sup>(\*)</sup> As of March 23, 2017, Member of the Board of Directors Mr. Hatem Ali SADEK resigned.
 (\*\*) As of April 30, 2017, Assistant General Manager in charge of Operations and Support Services Mr. Aytaç AYDIN resigned. (\*\*\*) Pursuant to the resolution taken by the Board of Directors dated March 23, 2017, Mr. Imad ITANI has been appointed as Chairman of Audit Committee replacing of Mr. Marwan GHANDOUR. As of the date of publication of the report, the approval process for the appointment continues.

## ODEA BANK ANONİM ŞİRKETİ

## NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## IV. Information About The Persons and Institutions That Have Qualified Shares

Information about the persons and institutions that have qualified shares as of March 31, 2017:

| Name / Commercial Title | Share     | Share   | Paid up   | Unpaid |
|-------------------------|-----------|---------|-----------|--------|
|                         | Amount    | Ratios  | Shares    | Shares |
| Bank Audi sal           | 2.422.595 | 73,661% | 2.422.595 | -      |

## V. Summary on the Bank's Functions and Areas of Activity

The headquarter of the Bank is located in Istanbul and as of March 31, 2017, there are 51 domestic branches with 1.676 employees. The Bank is organized to operate in all operational aspects of corporate, commercial, sme and retail banking under the scope of 4th Article of the Banking Law. The Bank has no subsidiaries in the financial sector (31 December 2016: 50 domestic branches, 1.681 employees).

VI. Differences between the communiqué on preparation of consolidated financial statements of Banks and Turkish Accounting Standards and short explanation about the institutions subject to full consolidation method or proportional consolidation and institutions which are deducted from equity or not included in these three methods:

The Bank has no consolidated subsidiaries.

VII. The existing or potential, actual or legal obstacles on the transfer of shareholder's equity between the Bank and its subsidiaries or reimbursement of liabilities:

The Bank has no consolidated subsidiaries.

## Translated into English from the original Turkish report and financial statements

## **SECTION TWO**

## UNCONSOLIDATED FINANCIAL STATEMENTS

- I. Balance Sheet (Statement of Financial Position)
- II. Statement of Off Balance Sheet Contingencies and Commitments
- III. Statement of Income
- IV. Statement of Income and Expense Items Accounted Under Shareholders' Equity
- V. Statement of Changes in Shareholders' Equity
- VI. Statement of Cash Flow

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. BALANCE SHEET – ASSETS (STATEMENT OF FINANCIAL POSITION)

|                |  |                      |                              | Cur                          | Reviewed<br>rrent Period<br>31.03.2017 |                              | I                        | Audited<br>Prior Period<br>31.12.2016 |
|----------------|--|----------------------|------------------------------|------------------------------|--|------------------------------|--------------------------|---------------------------------------|
|                |  | Note Ref<br>(Section | TO Y                         | T.C.                         |  | T.Y.                         | FG                       |                                       |
|                |  | Five)                | TL                           | FC                           | Total                                  | TL                           | FC                       | Total                                 |
| I.<br>II.      | CASH AND BALANCES WITH THE CENTRAL BANK<br>FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT | I-1                  | 718.195                      | 3.761.445                    | 4.479.640                              | 1.364.386                    | 3.353.854                | 4.718.240                             |
| 2.1            | AND LOSS (Net)   | I-2                  | 366.937                      | 52.094                       | 419.031                                | 321.278                      | 104.655                  | 425.933                               |
| 2.1 2.1.1      | Financial assets held for trading Public sector debt securities                          |                      | 366.937<br>1.938             | 52.094                       | 419.031<br>1.938                       | 321.278<br>5.905             | 104.655                  | 425.933<br>5.905                      |
| 2.1.2          | Share certificates   |                      | 1.936                        | -                            | 1.936                                  | 3.903                        | -                        | 3.903                                 |
| 2.1.3          | Derivative financial assets held for trading   |                      | 364.999                      | 52.094                       | 417.093                                | 315.373                      | 104.655                  | 420.028                               |
| 2.1.4          | Other marketable securities  |                      | -                            | -                            | -                                      | -                            | -                        |                                       |
| 2.2            | Financial assets at fair value through profit and loss                                   |                      | -                            | -                            | -                                      | -                            | -                        |                                       |
| 2.2.1 2.2.2    | Public sector debt securities<br>Share certificates                                      |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 2.2.3          | Loans  |                      | -                            | -                            | -                                      |                              | -                        | -                                     |
| 2.2.4          | Other marketable securities  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| III.           | BANKS  | I-3                  | 76.956                       | 102.287                      | 179.243                                | 139                          | 118.585                  | 118.724                               |
| IV.            | MONEY MARKET PLACEMENTS  |                      | 5.151.656                    | -                            | 5.151.656                              | 4.412.052                    | -                        | 4.412.052                             |
| 4.1<br>4.2     | Interbank money market placements Istanbul Stock Exchange money market placements        |                      | -                            | -                            | -                                      |                              | -                        | -                                     |
| 4.3            | Receivables from reverse repurchase agreements   |                      | 5.151.656                    | -                            | 5.151.656                              | 4.412.052                    | -                        | 4.412.052                             |
| V.             | FINANCIAL ASSETS AVAILABLE FOR SALE (Net)  | I-4                  | 422.211                      | 527.449                      | 949.660                                | 425.565                      | 479.890                  | 905.455                               |
| 5.1            | Share certificates   |                      | -                            | 2.257                        | 2.257                                  | -                            | 1.927                    | 1.927                                 |
| 5.2            | Public sector debt securities  |                      | 422.211                      | 525.192                      | 947.403                                | 425.565                      | 477.963                  | 903.528                               |
| 5.3            | Other marketable securities  | Y .                  | - 14 420 250                 | -                            | -                                      | -                            | -                        | -                                     |
| VI.<br>6.1     | LOANS AND RECEIVABLES Loans and receivables  | 1-5                  | <b>14.438.370</b> 13.979.690 | <b>12.626.431</b> 12.626.431 |  | <b>13.342.398</b> 12.955.273 | 13.105.388<br>13.105.388 | <b>26.447.786</b> 26.060.661          |
| 6.1.1          | Loans to risk group of the Bank  |                      | 718                          | 12.020.431                   | 718                                    | 1.186                        | 13.103.388               | 1.186                                 |
| 6.1.2          | Public sector debt securities  |                      | -                            | _                            | -                                      | -                            | -                        | -                                     |
| 6.1.3          | Other  |                      | 13.978.972                   | 12.626.431                   | 26.605.403                             |                              | 13.105.388               | 26.059.475                            |
| 6.2            | Non-performing loans   |                      | 836.176                      | -                            | 836.176                                | 688.443                      | -                        | 688.443                               |
| 6.3            | Specific provisions (-)  |                      | 377.496                      | -                            | 377.496                                | 301.318                      | -                        | 301.318                               |
| VII.<br>VIII.  | FACTORING RECEIVABLES HELD TO MATURITY INVESTMENTS (Net)                                 | I-6                  | -                            | 438.845                      | 438.845                                | -                            | 428.155                  | 428.155                               |
| 8.1            | Public sector debt securities  | 1-0                  | -                            | 438.845                      | 438.845                                |                              | 428.155                  | 428.155                               |
| 8.2            | Other marketable securities  |                      | _                            | -30.045                      |  | _                            |                          |                                       |
| IX.            | INVESTMENTS IN ASSOCIATES (Net)  | I-7                  | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 9.1            | Accounted for under equity method  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 9.2            | Unconsolidated associates  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 9.2.1<br>9.2.2 | Financial investments Non-financial investments  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| y.z.z<br>X.    | INVESTMENTS IN SUBSIDIARIES (Net)  | I-8                  | -                            | -                            | _                                      | -                            | -                        |                                       |
| 10.1           | Unconsolidated financial subsidiaries  |                      | -                            | -                            | _                                      | _                            | -                        | -                                     |
| 10.2           | Unconsolidated non-financial subsidiaries  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| XI.            | JOINTLY CONTROLLED ENTITIES (JOINT VENTURES)   |                      |                              |                              |  |                              |                          |                                       |
| 11.1           | (Net)  | I-9                  | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 11.1<br>11.2   | Accounted for under equity method Unconsolidated   |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 11.2.1         | Financial subsidiaries   |                      | _                            | -                            | _                                      | _                            | _                        | _                                     |
| 11.2.2         | Non-financial subsidiaries   |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| XII.           | LEASE RECEIVABLES (Net)  | I-10                 | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 12.1           | Finance lease receivables  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 12.2           | Operating lease receivables  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 12.3<br>12.4   | Other Unearned income ( - )  |                      | -                            | _                            | -                                      | _                            | _                        | -                                     |
| XIII.          | DERIVATIVE FINANCIAL ASSETS FOR HEDGING  |                      | -                            | -                            | -                                      | -                            | -                        | _                                     |
|                | PURPOSES   | I-11                 | =                            | -                            | -                                      |                              |                          |                                       |
| 13.1           | Fair value hedge   |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 13.2           | Cash flow hedge  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| 13.3           | Hedge of net investment in foreign operations  | T 12                 | 100 560                      | -                            | 100 560                                | 120.466                      | -                        | 120.466                               |
| XIV.<br>XV.    | TANGIBLE ASSETS (Net) INTANGIBLE ASSETS (Net)  | I-12<br>I-13         | 122.562<br>92.873            | -                            | 122.562<br>92.873                      | 129.466<br>98.807            | -                        | 129.466<br>98.807                     |
| 15.1           | Goodwill   | 1-13                 | <i>74.013</i><br>-           | -                            | <i>72.013</i>                          | - JO.OU/                     | -                        | <i>70.007</i>                         |
| 15.2           | Other  |                      | 92.873                       | -                            | 92.873                                 | 98.807                       | -                        | 98.807                                |
| XVI.           | INVESTMENT PROPERTY (Net)  | I-14                 | -                            | -                            | -                                      | -                            | -                        | -                                     |
| XVII.          | TAX ASSET  | I-15                 | 76.981                       | -                            | 76.981                                 | 92.593                       | -                        | 92.593                                |
| 17.1<br>17.2   | Current tax asset Deferred tax asset   |                      | 76.981                       | -                            | 74 001                                 | 92.593                       | -                        | 92.593                                |
| XVIII.         | ASSETS HELD FOR SALE AND DISCONTINUED  |                      | /0.981                       | -                            | 76.981                                 | 92.393                       | -                        | 92.393                                |
| 21 7 111.      | OPERATIONS (Net)   | I-16                 | 47.617                       | -                            | 47.617                                 | 42.094                       | -                        | 42.094                                |
| 18.1           | Held for sale  | 0                    | 47.617                       | -                            | 47.617                                 | 42.094                       | -                        | 42.094                                |
| 18.2           | Discontinued operations  |                      | -                            | -                            | -                                      | -                            | -                        | -                                     |
| XIX.           | OTHER ASSETS   | I-17                 | 272.007                      | 219.106                      | 491.113                                | 230.979                      | 228.116                  | 459.095                               |
|                | TOTAL ACCETS   |                      | 21 794 245                   | 17 727 657                   | 20 514 022                             | 20.450.757                   | 17 919 642               | 29 270 400                            |
|                | TOTAL ASSETS   |                      | 21.786.365                   | 17.727.657                   | 39.514.022                             | 20.459.757                   | 17.818.643               | 38.278.400                            |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. BALANCE SHEET – LIABILITIES AND EQUITY (STATEMENT OF FINANCIAL POSITION)

|                   |   |                             |                      | Cui        | Reviewed<br>rent Period<br>31.03.2017 |                      |            | Audited<br>ior Period<br>31.12.2016 |
|-------------------|---|-----------------------------|----------------------|------------|---------------------------------------|----------------------|------------|-------------------------------------|
|                   |   | Note Ref.<br>(Section Five) | TL                   | FC         | Total                                 | TL                   | FC         | Total                               |
| I.                | DEPOSITS  | II-1                        | 10.394.346           | 19.939.515 | 30.333.861                            | 10.774.307           | 18.480.089 | 29.254.396                          |
| 1.1               | Deposits from risk group of the Bank  |                             | 15.731               | 556.509    | 572.240                               | 16.644               |            | 1.211.532                           |
| 1.2<br><b>II.</b> | Other DERIVATIVE FINANCIAL LIABILITIES HELD FOR   |                             | 10.378.615           | 19.383.006 | 29.761.621                            | 10.757.663           | 17.285.201 | 28.042.864                          |
|                   | TRADING   | II-2                        | 460.633              | 45.751     | 506.384                               | 472.909              | 72.966     | 545.875                             |
| III.              | FUNDS BORROWED  | II-3                        | 10.026               | 3.675.442  | 3.685.468                             | 8.616                |            | 3.665.497                           |
| IV.<br>4.1        | MONEY MARKET BALANCES Interbank money market takings  |                             | 294                  | -          | 294                                   | 2.457                | -          | 2.457                               |
| 4.2               | Istanbul Stock Exchange money market takings  |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 4.3               | Funds provided under repurchase agreements  | II-4                        | 294                  | -          | 294                                   | 2.457                | -          | 2.457                               |
| V.                | MARKETABLE SECURITIES ISSUED (Net)  | II-5                        | -                    | -          | -                                     | -                    | -          | -                                   |
| 5.1<br>5.2        | Bills Asset backed securities   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 5.3               | Bonds   |                             | -                    | -          | _                                     | _                    | _          | -                                   |
| VI.               | FUNDS   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 6.1               | Borrower funds  |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 6.2<br>VII.       | Other MISCELLANEUS PAYABLES   |                             | 23.900               | 1.062      | 24,962                                | 9.179                | 722        | 9.901                               |
| VIII.             | OTHER LIABILITIES   | II-6                        | 214.728              | 66.019     | 280.747                               | 162.257              | 35.941     | 198.198                             |
| IX.               | FACTORING PAYABLES  |                             |                      | -          | -                                     | -                    | -          | -                                   |
| X.                | LEASE PAYABLES (Net)  | II-7                        | -                    | -          | -                                     | -                    | -          | -                                   |
| 10.1<br>10.2      | Finance lease payables Operating lease payables   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 10.2              | Other   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 10.4              | Deferred finance lease expenses ( - )   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| XI.               | DERIVATIVE FINANCIAL LIABILITIES FOR  | W 0                         | _                    | _          | _                                     | _                    | -          | _                                   |
| 11.1              | HEDGING PURPOSES Fair value hedge   | II-8                        |                      |            |                                       | _                    | _          |                                     |
| 11.2              | Cash flow hedge   |                             | _                    | -          | _                                     | _                    | -          | -                                   |
| 11.3              | Hedge of net investment in foreign operations   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| XII.              | PROVISIONS  | II-9                        | 321.584              | 179.343    | 500.927                               | 414.936              | 122.541    |                                     |
| 12.1<br>12.2      | General loan loss provisions<br>Restructuring reserves  |                             | 77.806               | 179.343    | 257.149                               | 132.295              | 122.541    | 254.836                             |
| 12.3              | Reserve for employee benefits   |                             | 12.429               | -          | 12.429                                | 14.915               | -          | 14.915                              |
| 12.4              | Insurance technical reserves (Net)  |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 12.5              | Other provisions  | ** 40                       | 231.349              | -          | 231.349                               | 267.726              | -          | 267.726                             |
| XIII.<br>13.1     | TAX LIABILITY Current tax liability   | II-10                       | <b>75.949</b> 75.949 | -          | <b>75.949</b><br>75.949               | <b>93.027</b> 93.027 | -          | <b>93.027</b> 93.027                |
| 13.2              | Deferred tax liability  |                             | 13.343               | -          | 13.949                                | 93.027               | -          | 93.027                              |
| XIV.              | PAYABLES RELATED TO ASSETS HELD FOR SALE  |                             |                      |            |                                       |                      |            |                                     |
|                   | AND DISCONTINUED OPERATIONS   | II-11                       | -                    | -          | -                                     | -                    | -          | -                                   |
| 14.1<br>14.2      | Held for sale Discontinued operations   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| XV.               | SUBORDINATED LOANS  | II-12                       | -                    | 546.206    | 546.206                               | _                    | 528.417    | 528.417                             |
| XVI.              | SHAREHOLDERS' EQUITY  | II-13                       | 3.549.854            | 9.370      | 3.559.224                             | 3.452.080            |            | 3.443.155                           |
| 16.1              | Paid-in capital   |                             | 3.288.842            | 0.270      | 3.288.842                             | 3.288.842            | (0.025)    | 3.288.842                           |
| 16.2<br>16.2.1    | Supplementary capital Share premium   |                             | (17.439)             | 9.370      | (8.069)                               | (22.014)             | (8.925)    | (30.939)                            |
| 16.2.2            | Share cancellation profits  |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 16.2.3            | Marketable securities value increase fund   |                             | (15.241)             | 9.370      | (5.871)                               | (19.816)             | (8.925)    | (28.741)                            |
| 16.2.4            | Tangible assets revaluation differences   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 16.2.5<br>16.2.6  | Intangible assets revaluation differences Investment property revaluation differences           |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 16.2.7            | Bonus shares obtained from associates, subsidiaries and jointly                                 |                             | _                    | _          | _                                     | _                    | _          | _                                   |
|                   | controlled entities (joint vent.)   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 16.2.8            | Hedging funds (Effective portion)   |                             | -                    | -          | -                                     | -                    | -          | -                                   |
| 16.2.9            | Accumulated valuation differences from assets held for sale and<br>from discontinued operations |                             |                      |            |                                       |                      |            |                                     |
| 16.2.10           | Other capital reserves  |                             | (2.198)              | -          | (2.198)                               | (2.198)              | -          | (2.198)                             |
| 16.3              | Profit reserves   |                             | 185.252              | -          | 185.252                               | -                    | -          | -                                   |
| 16.3.1            | Legal reserves  |                             | 9.263                | -          | 9.263                                 | -                    | -          | -                                   |
| 16.3.2<br>16.3.3  | Statutory reserves Extraordinary reserves   |                             | 175.989              | -          | 175.989                               | -                    | -          | -                                   |
| 16.3.4            | Other profit reserves   |                             | 1/3.709              | -          | 1/3.709                               | -                    | -          | -                                   |
| 16.4              | Profit or loss  |                             | 93.199               | -          | 93.199                                | 185.252              | -          | 185.252                             |
| 16.4.1            | Prior years' income/ (losses)   |                             | -                    | -          | -                                     | (15.102)             | -          | (15.102)                            |
| 16.4.2<br>16.5    | Current year income/ (losses)   | II-14                       | 93.199               | -          | 93.199                                | 200.354              | -          | 200.354                             |
| 10.5              | Minority shares   | 11-14                       | -                    | -          | -                                     | -                    | -          | -                                   |
|                   | TOTAL LIABILITIES AND EQUITY  |                             | 15.051.314           | 24.462.708 | 39.514.022                            | 15.389.768           | 22.888.632 | 38.278.400                          |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET CONTINGENCIES AND COMMITMENTS AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. STATEMENT OF OFF-BALANCE SHEET CONTINGENCIES AND COMMITMENTS

|            |  |                       | Cur                     | Reviewed<br>rent Period<br>1.03.2017 |                         | Prior                     | dited<br>Period<br>2.2016 |                       |
|------------|--|-----------------------|-------------------------|--------------------------------------|-------------------------|---------------------------|---------------------------|-----------------------|
|            |  | Note Ref.<br>(Section |                         |                                      |                         |                           |                           |                       |
|            |  | Five)                 | TL                      | FC                                   | Total                   | TL                        | FC                        | Total                 |
|            | FF BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III) UARANTEES  | III-1                 | 22.943.299<br>1.119.780 | 40.804.103<br>1.723.962              | 63.747.402<br>2.843.742 | 18.985.010<br>1.023.257   | 43.335.254<br>1.876.881   | 62.320.26<br>2.900.13 |
| .1 Let     | etters of guarantee  |                       | 1.113.133               | 1.004.835                            | 2.117.968               | 1.013.390                 | 1.200.672                 | 2.214.06              |
|            | parantees subject to State Tender Law  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | narantees given for foreign trade operations<br>her letters of guarantee   |                       | 1.113.133               | 1.004.835                            | 2.117.968               | 1.013.390                 | 1.200.672                 | 2.214.06              |
| .2 Ba      | nk loans   |                       | 6.647                   | 92.757                               | 99.404                  | 9.867                     | 104.656                   | 114.52                |
|            | port letter of acceptance  |                       | 6.647                   | 92.757                               | 99.404                  | 9.867                     | 104.656                   | 114.52                |
|            | ther bank acceptances  |                       | -                       | 626.370                              | 626.370                 | -                         | 571.553                   | 571.55                |
|            | ocumentary letters of credit   |                       | -                       | 626.370                              | 626.370                 | -                         | 571.553                   | 571.55                |
|            | her letters of credit  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | efinancing given as guarantee<br>adorsements   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | adorsements to the Central Bank of Turkey  |                       | -                       |                                      | -                       | -                         | -                         |                       |
|            | her endorsements   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | curities issue purchase guarantees   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | ctoring guarantees<br>her guarantees   |                       |                         |                                      |                         | - :                       | -                         |                       |
|            | her collaterals  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | OMMITMENTS   | III-1                 | 1.240.764               | 1.191.747                            | 2.432.511               | 1.138.614                 | 1.051.410                 | 2.190.02              |
|            | revocable commitments<br>orward asset purchase and sales commitments   |                       | 1.240.764<br>161.672    | 1.191.747<br>812.112                 | 2.432.511<br>973.784    | 1.138.614<br>144.856      | 1.051.410<br>637.280      | 2.190.02<br>782.13    |
|            | rward asset purchase and sales commitments<br>rward deposit purchase and sales commitments                               |                       | 101.072                 | 012.112                              | 213.104                 | 144.030                   | 037.200                   | 102.13                |
| .1.3 Sha   | are capital commitment to associates and subsidiaries  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | oan granting commitments   |                       | 199.896                 | 373.219                              | 573.115                 | 222.455                   | 407.924                   | 630.37                |
|            | curities underwriting commitments ommitments for reserve deposit requirements  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | syment commitment for checks   |                       | 109.046                 | -                                    | 109.046                 | 102.372                   | -                         | 102.37                |
|            | x and fund liabilities from export commitments   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | ommitments for credit card expenditure limits ommitments for promotions related with credit cards and banking activities |                       | 770.150                 | -                                    | 770.150                 | 668.931                   | -                         | 668.93                |
|            | eceivables from short sale commitments   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
| .1.12 Pag  | yables for short sale commitments  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | her irrevocable commitments  |                       | -                       | 6.416                                | 6.416                   | -                         | 6.206                     | 6.20                  |
|            | evocable commitments<br>evocable loan granting commitments   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | her revocable commitments  |                       | -                       |                                      | -                       |                           | -                         |                       |
| I. DE      | ERIVATIVE FINANCIAL INSTRUMENTS  |                       | 20.582.755              | 37.888.394                           | 58.471.149              | 16.823.139                | 40.406.963                | 57.230.10             |
|            | erivative financial instruments for hedging purposes   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | ir value hedge<br>ish flow hedge   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | edge of net investment in foreign operations   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | eld for trading transactions   |                       | 20.582.755              | 37.888.394                           | 58.471.149              | 16.823.139                | 40.406.963                | 57.230.10             |
|            | rward foreign currency buy/sell transactions<br>brward foreign currency transactions-buy                                 |                       | 1.915.802<br>1.128.193  | 3.022.437<br>1.339.001               | 4.938.239<br>2.467.194  | 1.443.317<br>872.631      | 2.887.100<br>1.281.244    | 4.330.41<br>2.153.87  |
|            | rward foreign currency transactions-ody  |                       | 787.609                 | 1.683.436                            | 2.471.045               | 570.686                   | 1.605.856                 | 2.176.54              |
| 2.2 Sw     | vap transactions related to foreign currency. and interest rates   |                       | 13.528.313              | 25.667.087                           | 39.195.400              | 11.842.400                | 26.807.263                | 38.649.66             |
|            | oreign currency swaps-buy  |                       | 2.809.939               | 10.399.207                           | 13.209.146              | 2.997.882                 | 10.540.022                | 13.537.90             |
|            | reign currency swaps-sell<br>terest rate swaps-buy   |                       | 8.326.356<br>1.196.009  | 5.017.608<br>5.125.136               | 13.343.964<br>6.321.145 | 6.426.736<br>1.208.891    | 7.251.743<br>4.507.749    | 13.678.47<br>5.716.64 |
|            | terest rate swaps-sell   |                       | 1.196.009               | 5.125.136                            | 6.321.145               | 1.208.891                 | 4.507.749                 | 5.716.64              |
|            | reign currency, interest rate and securities options   |                       | 5.138.640               | 9.198.870                            | 14.337.510              | 3.537.422                 | 10.712.600                | 14.250.02             |
|            | reign currency options-buy<br>reign currency options-sell  |                       | 2.468.607<br>2.670.033  | 4.407.453<br>4.295.263               | 6.876.060<br>6.965.296  | 1.494.471<br>2.042.951    | 5.352.121<br>4.880.569    | 6.846.59<br>6.923.52  |
|            | terest rate options-buy  |                       | 2.070.033               | 248.077                              | 248.077                 | 2.042.931                 | 239.955                   | 239.95                |
| .2.3.4 Int | terest rate options-sell   |                       | -                       | 248.077                              | 248.077                 | -                         | 239.955                   | 239.95                |
|            | curities options-buy   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | curities options-sell oreign currency futures  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | reign currency futures-buy   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
| .2.4.2 For | oreign currency futures-sell   |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | terest rate futures  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | terest rate futures-buy<br>terest rate futures-sell  |                       |                         | -                                    | -                       | :                         | -                         |                       |
| .2.6 Otl   | her  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | USTODY AND PLEDGED ITEMS (IV+V+VI)   |                       | 66.646.884              | 30.881.307                           | 97.528.191              | 59.204.924                | 28.957.022                | 88.161.94             |
|            | EMS HELD IN CUSTODY  |                       | 549.911                 | 379.182                              | 929.093                 | <b>593.366</b><br>197.238 | 384.751                   | 978.11                |
|            | sets under management<br>vestment securities held in custody   |                       | 210.309<br>16.284       | 31.717                               | 210.309<br>48.001       | 16.921                    | 38.986                    | 197.23<br>55.90       |
|            | necks received for collection  |                       | 8.815                   | 262.155                              | 270.970                 | 46.741                    | 239.459                   | 286.20                |
|            | ommercial notes received for collection  |                       | 314.503                 | 85.310                               | 399.813                 | 332.466                   | 106.306                   | 438.77                |
|            | her assets received for collection<br>sets received for public offering  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | her items under custody  |                       |                         | -                                    | -                       | -                         | -                         |                       |
| .8. Cu     | ustodians  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | LEDGED ITEMS   |                       | 66.096.973              | 30.502.125                           | 96.599.098              | 58.611.558                | 28.572.271                | 87.183.82             |
|            | arketable securities parantee notes  |                       | 23.215.726              | 3.809.491                            | 27.025.217              | 21.099.168                | 3.555.888                 | 24.655.05             |
|            | ommodities   |                       | 4.292.990               | J.007.471<br>-                       | 4.292.990               | 4.137.127                 | 3.333.666                 | 4.137.12              |
| .4. Wa     | arrants  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | operties   |                       | 28.055.690              | 15.347.397                           | 43.403.087              | 24.665.080                | 14.654.317                | 39.319.39             |
|            | her pledged items<br>edged items-depository  |                       | 10.532.567              | 11.345.237                           | 21.877.804              | 8.710.183                 | 10.362.066                | 19.072.24             |
|            | CCEPTED INDEPENDENT GUARANTEES AND WARRANTIES  |                       | -                       | -                                    | -                       | -                         | -                         |                       |
|            | THE TOTAL COMMENTED IN THE WARRENTIES  |                       |                         |                                      |                         |                           |                           |                       |
|            | TOTAL OFF BALANCE SHEET ACCOUNTS (A+B)   |                       | 89.590.183              | 71.685.410                           | 161.275.593             | 78.189.934                | 72.292.276                | 150.482.21            |

# ODEA BANK ANONIM ŞİRKETİ UNCONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## III. STATEMENT OF INCOME

|        |   | Note<br>(Section<br>Five) | Reviewed<br>Current Period<br>01.01-31.03.2017 | Reviewed<br>Prior Period<br>01.01-31.03.2016 |
|--------|---|---------------------------|--|--|
| I.     | INTEREST INCOME   | IV-1                      | 851.070  | 657.496                                      |
| 1.1    | Interest on loans   |                           | 721.112  | 539.051                                      |
| 1.2    | Interest received from reserve deposits   |                           | 10.551   | 9.663  |
| 1.3    | Interest received from banks  |                           | 23.581   | 21.842                                       |
| 1.4    | Interest received from money market placements  |                           | 69.402   | 58.902                                       |
| 1.5    | Interest received from marketable securities portfolio                                      |                           | 22.515   | 24.345                                       |
| 1.5.1  | Held-for-trading financial assets   |                           | 115  | 738  |
| 1.5.2  | Financial assets at fair value through profit and loss                                      |                           | -  | -  |
| 1.5.3  | Available-for-sale financial assets   |                           | 18.322   | 20.544                                       |
| 1.5.4  | Investments held-to-maturity  |                           | 4.078  | 3.063  |
| 1.6    | Finance lease income  |                           | -  | -  |
| 1.7    | Other interest income   |                           | 3.909  | 3.693  |
| II.    | INTEREST EXPENSE  | IV-2                      | 459.438  | 423.477                                      |
| 2.1    | Interest on deposits  |                           | 422.551  | 391.188                                      |
| 2.2    | Interest on funds borrowed  |                           | 31.109   | 21.848                                       |
| 2.3    | Interest on money market borrowings   |                           | 41   | 4.060  |
| 2.4    | Interest on securities issued   |                           | -  | 2.968  |
| 2.5    | Other interest expense  |                           | 5.737  | 3.413  |
| III.   | NET INTEREST INCOME (I - II)  |                           | 391.632  | 234.019                                      |
| IV.    | NET FEES AND COMMISSIONS INCOME   |                           | 49.961   | 34.540                                       |
| 4.1    | Fees and commissions received   |                           | 60.830   | 43.880                                       |
| 4.1.1  | Non-cash loans  |                           | 9.604  | 8.539  |
| 4.1.2  | Other   |                           | 51.226   | 35.341                                       |
| 4.2    | Fees and commissions paid   |                           | 10.869   | 9.340  |
| 4.2.1  | Non-cash loans  |                           | -  | -  |
| 4.2.2  | Other   | IV-12                     | 10.869   | 9.340  |
| v.     | DIVIDEND INCOME   | IV-3                      | -  | -  |
| VI.    | NET TRADING INCOME  | IV-4                      | (75.138)                                       | (47.262)                                     |
| 6.1    | Securities trading gains/ (losses)  |                           | (107)  | 2.128  |
| 6.2    | Gain/(losses) from derivative financial instruments   |                           | 43.766   | 4.889  |
| 6.3    | Foreign exchange gains/ (losses)  |                           | (118.797)                                      | (54.279)                                     |
| VII.   | OTHER OPERATING INCOME  | IV-5                      | 7.738  | 1.879  |
| VIII.  | NET OPERATING INCOME (III+IV+V+VI+VII)  |                           | 374.193  | 223.176                                      |
| IX.    | PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)   | IV-6                      | 76.896   | 61.880                                       |
| Х.     | OTHER OPERATING EXPENSES (-)  | IV-7                      | 179.425  | 132.928                                      |
| XI.    | NET OPERATING INCOME/(LOSS) (VIII-IX-X)   |                           | 117.872  | 28.368                                       |
| XII.   | AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER  |                           | -  | -  |
| XIII.  | PROFIT / (LOSS) ON INVESTMENTS ACCOUNTED FOR UNDER THE EQUITY                               |                           | _  | _  |
|        | METHOD  |                           |  |  |
| XIV.   | GAIN / (LOSS) ON NET MONETARY POSITION  |                           | -  | -  |
| XV.    | PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES  |                           |  |  |
|        | (XI++XIV)   | IV-8                      | 117.872  | 28.368                                       |
| XVI.   | TAX PROVISION FOR CONTINUED OPERATIONS (±)  | IV-9                      | (24.673)                                       | (5.729)                                      |
| 16.1   | Provision for current income taxes  |                           | (14.778)                                       | (1.780)                                      |
| 16.2   | Provision for deferred taxes  |                           | (9.895)  | (3.949)                                      |
| XVII.  | NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XV±XVI)  | IV-10                     | 93.199   | 22.639                                       |
| XVIII. | INCOME ON DISCONTINUED OPERATIONS   |                           | -  | -  |
| 18.1   | Income on assets held for sale  |                           | -  | -  |
| 18.2   | Income on sale of associates, subsidiaries and jointly controlled entities (Joint ventures) |                           | -  | -  |
| 18.3   | Income on other discontinued operations   |                           | -  | -  |
| XIX.   | LOSS FROM DISCONTINUED OPERATIONS (-)   |                           | -  | -  |
| 19.1   | Loss from assets held for sale  |                           | -  | -  |
| 19.2   | Loss on sale of associates, subsidiaries and jointly controlled entities (Joint ventures)   |                           | -  | -  |
| 19.3   | Loss from other discontinued operations   |                           | -  | -  |
| XX.    | PROFIT / (LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-                             |                           |  |  |
|        | XIX)  |                           | _  | -  |
| XXI.   | TAX PROVISION FOR DISCONTINUED OPERATIONS (±)   |                           | -  | -  |
| 21.1   | Provision for current income taxes  |                           | -  | -  |
| 21.2   | Provision for deferred taxes  |                           | -  | -  |
| XXII.  | NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)                                       |                           | -  | -  |
| XXIII. | NET PROFIT/LOSS (XVII+XXII)   | IV-11                     | 93.199   | 22.639                                       |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED STATEMENT OF INCOME AND EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## IV. STATEMENT OF INCOME AND EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY

|       |  | Reviewed<br>Current Period<br>01.01-31.03.2017 | Reviewed<br>Prior Period<br>01.01-31.03.2016 |
|-------|--|--|--|
|       |  | 01.01-31.03.2017                               | 01.01-31.03.2010                             |
| I.    | Additions to marketable securities revaluation differences for available for sale financial assets | 28.587   | 44.418                                       |
| II.   | Tangible assets revaluation differences  | -  | -  |
| III.  | Intangible assets revaluation differences  | -  | -  |
| IV.   | Foreign currency translation differences for foreign currency transactions                         | -  | -  |
| V.    | Profit/Loss from derivative financial instruments for cash flow hedge purposes (Effective          |  |  |
|       | portion of fair value differences)   | -  | -  |
| VI.   | Profit/Loss from derivative financial instruments for hedge of net investment in foreign           |  |  |
|       | operations (Effective portion of fair value differences)   | -  | -  |
| VII.  | The effect of corrections of errors and changes in accounting policies                             | -  | -  |
| VIII. | Other profit loss items accounted for under equity due to TAS                                      | -  | -  |
| IX.   | Tax of valuation differences   | (5.717)  | (8.884)                                      |
| Х.    | Total Net Profit/Loss accounted under equity (I+II++IX)  | 22.870   | 35.534                                       |
| XI.   | Profit/Loss  | 93.199   | 22.639                                       |
| 1.1   | Change in fair value of marketable securities (Transfer to Profit/Loss)                            | -  | -  |
| 1.2   | Reclassification and transfer of derivatives accounted for cash flow hedge purposes to Income      |  |  |
|       | Statement  | -  | -  |
| 1.3   | Transfer of hedge of net investments in foreign operations to Income Statement                     | -  | -  |
| 1.4   | Other  | 93.199   | 22.639                                       |
| XII.  | Total Profit/Loss accounted for in the period (X±XI)   | 116.069  | 58.173                                       |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## v. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

|   |   | l                         |                                  |                                   |                   |                                  |                   |                    |                           | т                 | HOLICANDS (                               | OF TURKISH LIR                          | A/TI\   |  |  |                     |  |   |                    |                                  |
|---|---|---------------------------|----------------------------------|-----------------------------------|-------------------|----------------------------------|-------------------|--------------------|---------------------------|-------------------|---|---|---|--|--|---------------------|--|---|--------------------|----------------------------------|
|   |   |                           |                                  |                                   |                   |                                  |                   |                    |                           | 1                 | HOUSANDS C                                | I TURKISH LIK                           | A(IL)   |  |  |                     |  |   |                    |                                  |
|   | CHANGES IN SHAREHOLDERS' EQUITY   | Note<br>(Section<br>Five) | Paid-In<br>Capital               | Adjustment<br>to Share<br>Capital | Share<br>Premiums | Share<br>Cancellation<br>Profits | Legal<br>Reserves | Status<br>Rseerves | Extraordinary<br>Reserves | Other<br>Reserves | Current<br>Period Net<br>Income<br>(Loss) | Prior<br>Period<br>Net Income<br>(Loss) | Marketable<br>Securities<br>Value<br>Increase<br>Fund | Revaluation<br>Surplus on<br>Tangible<br>and<br>Intangible<br>Assets | Bonus Shares<br>from Invest.<br>In Ass., Subs.<br>and J.V. | Hedging<br>Reserves | Val.Chan.In<br>Prop. And Eq.<br>HFS Purp/<br>Disc. Opr | Total<br>Equity<br>Before<br>Minority<br>Shares | Minority<br>Shares | Total<br>Shareholders'<br>Equity |
| I.<br>II.<br>2.1<br>2.2<br>III.               | PRIOR PERIOD<br>31/03/2016<br>Period Opening Balance<br>Changes in Accounting Policies according to TAS 8<br>Effects of errors<br>Effects of the Changes in Accounting Policies<br>New Balance (I+II)   |                           | 1.496.150<br>-<br>-<br>1.496.150 | -                                 | -                 | -<br>-<br>-                      |                   | -                  | -                         | -                 | 50.290<br>-<br>-<br>50.290                | (156.230)<br>-<br>(156.230)             | (43.071)<br>-<br>-<br>(43.071)                        | -  | -  |                     | -  | 1.347.139                                       | -                  | 1.347.139<br>-<br>-<br>1.347.139 |
| IV.<br>V.<br>VI.<br>6.1<br>6.2                | Changes in the period<br>Increase/Decrease due to the Merger<br>Marketable Securitis Valuation Differences<br>Hedging Transactions<br>Cash Flow Hedge<br>Foreign Investment Hedge   |                           |                                  | -                                 | -<br>-<br>-<br>-  | -<br>-<br>-<br>-<br>-            |                   | -<br>-<br>-<br>-   | -<br>-<br>-<br>-<br>-     | -<br>-<br>-<br>-  | -<br>-<br>-<br>-                          |   | 35.534  | -<br>-<br>-<br>-<br>-  | -  | -                   | -<br>-<br>-<br>-<br>-                                  | 35.534  | -<br>-<br>-<br>-   | 35.534                           |
| VII.<br>VIII.<br>IX.<br>X.<br>XI.             | Property and Equipment Revaluation Differences Intangible Fixed Assets Revaluation Differences Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures Foreign Exchange Differences Changes due to the diposal of assets |                           |                                  | -<br>-<br>-                       | -                 | -<br>-<br>-                      | -                 | -                  | -                         | -                 | -   | -                                       | -<br>-<br>-   | -  | -<br>-<br>-<br>-   | -                   | -<br>-<br>-  | -   | -                  | -                                |
| XII.<br>XIII.<br>XIV.<br>14.1<br>14.2<br>XV.  | Changes due to the reclassification of assets Effects of changes in equity of investments in associates Capital Increase Cash Increase Internal Resources Share Premium   | II-12                     | 883.530<br>883.530               | -                                 | -                 | -                                | -                 | -                  | -                         | -                 | -   | -                                       | -   | -  | -<br>-<br>-<br>-<br>-                                      | -                   | -<br>-<br>-<br>-                                       | 883.530<br>883.530                              | -                  | 883.530<br>883.530               |
| XVI.<br>XVII.<br>XVIII<br>XIX.<br>XX.<br>20.1 | Share Cancellation Profits Paid-in-capital inflation adjustment difference Other Current Year Income or (Loss) Profit Distributation Dividens Paid  |                           |                                  | -                                 | -                 | -                                | -                 | -                  | -                         | -                 | (50.290)<br>22.639                        | 50.290                                  | -   | -  | -<br>-<br>-<br>-<br>-                                      | -                   | -<br>-<br>-<br>-                                       | 22.639  | -                  | 22.639                           |
| 20.2  | Transfers to Reserves Other  Period End Balance (I+II+III++XVI+XVII+XVIII)  |                           | 2.379.680                        | -                                 | -                 | -                                | -                 |                    | -                         | -                 | 22.639                                    | (105.940)                               | (7.537)   | -  | -  | -                   | -  | 2.288.842                                       | -                  | 2.288.842                        |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

|       |   |                  |           |                        |          |                       |                   |          |               | -           | TTOTIC LANDS O                  | TO THE PROPERTY AND           | A COURT \                                     |  |  |          |  |                                       |          |                        |
|-------|---|------------------|-----------|------------------------|----------|-----------------------|-------------------|----------|---------------|-------------|---------------------------------|-------------------------------|---|--|--|----------|--|---------------------------------------|----------|------------------------|
|       |   | <b>—</b>         |           |                        |          |                       |                   |          |               | 1           | HOUSANDS O                      | F TURKISH LIR                 | A(IL)   |  |  |          | 1  |                                       |          | 1                      |
|       |   | Note<br>(Section | Paid-In   | Adjustment<br>to Share | Share    | Share<br>Cancellation | Legal<br>Reserves | Status   | Extraordinary | Other       | Current<br>Period Net<br>Income | Prior<br>Period<br>Net Income | Marketable<br>Securities<br>Value<br>Increase | Revaluation<br>Surplus on<br>Tangible<br>and<br>Intangible | Bonus Shares<br>from Invest.<br>In Ass., Subs. | Hedging  | Val.Chan.In<br>Prop. And Eq.<br>HFS Purp./ | Total<br>Equity<br>Before<br>Minority | Minority | Total<br>Shareholders' |
|       | CHANGES IN SHAREHOLDERS' EQUITY   | Five)            | Capital   | Capital                | Premiums | Profits               | (**)              | Rseerves |               | Reserves(*) | (Loss)                          | (Loss)                        | Fund  | Assets   | and J.V.                                       | Reserves | Disc. Opr                                  | Shares                                | Shares   | Equity                 |
|       | CURRENT PERIOD  |                  |           |                        |          |                       | ` ′               |          |               |             |                                 |                               |   |  |  |          |  |                                       |          | 1                      |
| I.    | 31/03/2017<br>Prior Period End Balance  |                  | 3.288.842 |                        | -        | -                     | -                 | -        | -             | (2.198)     | 200.354                         | (15.102)                      | (28.741)                                      | -  | -  | -        | -  | 3.443.155                             | -        | 3.443.155              |
|       | Changes in the period   |                  |           |                        | _        |                       |                   |          |               | _           |                                 |                               |   |  |  | _        |  | _                                     |          |                        |
| II.   | Increase/Decrease due to the Merger   |                  | _         | _                      | _        | _                     | _                 | _        | _             | _           | _                               | _                             | _   | _  | _  | _        | _  | _                                     | _        | _                      |
| III.  | Marketable Securitis Valuation Differences                                      |                  |           |                        | _        |                       |                   |          |               | _           |                                 |                               | 22,870  |  |  | _        |  | 22.870                                |          | 22.870                 |
| IV.   | Hedging Transactions  |                  | _         | _                      | -        | _                     | -                 | _        | -             | -           | _                               | _                             | -   | _  | -  | _        | _  | -                                     | _        | -                      |
| 4.1   | Cash Flow Hedge   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 4.2   | Foreign Investment Hedge  |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| v.    | Property and Equipment Revaluation Differences                                  |                  |           |                        | -        |                       |                   | -        | -             | -           | -                               | _                             | _   |  | -  |          | -  | -                                     | -        | _                      |
| VI.   | Intangible Fixed Assets Revaluation Differences                                 |                  | -         | -                      | -        | _                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | _  | -                                     | -        | -                      |
| VII.  | Bonus Shares from Investments in Associates, Subsidiaries<br>and Joint Ventures |                  | _         |                        | -        | _                     | -                 | _        | _             | -           | _                               | _                             | _   | _  | _  | _        | _  | _                                     | _        | _                      |
| VIII. | Foreign Exchange Differences  |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| IX.   | Changes due to the diposal of assets  |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| X.    | Changes due to the reclassification of assets                                   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XI.   | Effects of changes in equity of investments in associates                       |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XII.  | Capital Increase  | II-12            | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 12.1  | Cash Increase   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 12.2  | Internal Resources  |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XIII. | Share Premium   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XIV.  | Share Cancellation Profits  |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XV.   | Paid-in-capital inflation adjustment difference                                 |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| XVI.  | Other   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           |                                 | -                             | -   | -  | -  | -        | -  |                                       | -        |                        |
| XVII. | Current Year Income or( Loss)   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | 93.199                          | -                             | -   | -  | -  | -        | -  | 93.199                                | -        | 93.199                 |
| XVIII | Profit Distributation   |                  | -         | -                      | -        | -                     | 9.263             | -        | 175.989       | -           | (200.354)                       | 15.102                        | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 18.1  | Dividens Paid   |                  | -         | -                      | -        | -                     |                   | -        |               | -           |                                 |                               | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 18.2  | Transfers to Reserves   |                  | -         | -                      | -        | -                     | 9.263             | -        | 175.989       | -           | (200.354)                       | 15.102                        | -   | -  | -  | -        | -  | -                                     | -        | -                      |
| 18.3  | Other   |                  | -         | -                      | -        | -                     | -                 | -        | -             | -           | -                               | -                             | -   | -  | -  | -        | -  | -                                     | -        | -                      |
|       | Period End Balance (I+II+III++XVI+XVII+XVIII)                                   |                  | 3.288.842 |                        |          | -                     | 9.263             | -        | 175.989       | (2.198)     | 93.199                          | -                             | (5.871)                                       | -  | -  |          |  | 3.559.224                             | -        | 3.559.224              |

<sup>(\*)</sup> As per Turkish Account Standards 32, stamp tax and competition board fees amounting to TL 2.198 resulting from the capital increase are deducted from equity.

<sup>(\*\*)</sup>The Bank, in accordance with Article 519 of the Turkish Commercial Code No.6102, decided in the Extraordinary General Assembly on April 28, 2017 to book primary legal reserves of TL 9.263, which is 5% of the distributable net profit of TL 185.252. This amount is calculated by deducting the previous year losses amounting to TL 15.102 from TL 200.354; net profit of the Bank for the year 2016.

## ODEA BANK ANONIM ŞİRKETİ UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## VI. STATEMENT OF CASH FLOWS

|                |  | Reviewed<br>Current Period<br>01.01-31.03.2017 | Reviewed<br>Prior Period<br>01.01-31.03.2016 |
|----------------|--|--|--|
| A.             | CASH FLOWS FROM BANKING OPERATIONS   |  |  |
| 1.1            | Operating profit before changes in operating assets and liabilities                                    | 54.964   | 115.303                                      |
| 1.1.1          | Interest received  | 809.221  | 689.853                                      |
| 1.1.1          | Interest received  Interest paid   | (441.368)                                      | (402.887)                                    |
| 1.1.3          | Dividend received  | -  | -  |
| 1.1.4          | Fees and commissions received  | 65.720   | 47.233                                       |
| 1.1.5          | Other income   | (111.694)                                      | (44.922)                                     |
| 1.1.6<br>1.1.7 | Collections from previously written off loans Payments to personnel and service suppliers              | 20.070<br>(181.850)                            | 21.530<br>(160.796)                          |
| 1.1.7          | Taxes paid   | (94.753)                                       | (35.775)                                     |
| 1.1.9          | Others   | (10.382)                                       | 1.067  |
| 1.2            | Changes in operating assets and liabilities  | 89.004   | (1.589.870)                                  |
| 1.2.1          | Net (increase) decrease in financial assets held for trading   | 3.984  | 21.287                                       |
| 1.2.2          | Net (increase) decrease in financial assets at fair value through profit or loss                       | (36.556)                                       | 2.340  |
| 1.2.3          | Net (increase) decrease in due from banks and other financial institutions                             | (420.814)                                      | 834.727                                      |
| 1.2.4          | Net (increase) decrease in loans   | (509.826)                                      | 321.614                                      |
| 1.2.5<br>1.2.6 | Net (increase) decrease in other assets Net increase (decrease) in bank deposits                       | (53.321)<br>(637.647)                          | (34.714)<br>388.899                          |
| 1.2.7          | Net increase (decrease) in other deposits  | 1.710.336                                      | (2.687.714)                                  |
| 1.2.8          | Net increase (decrease) in funds borrowed  | 6.423  | (428.976)                                    |
| 1.2.9          | Net increase (decrease) in matured payables  | -  | -  |
| 1.2.10         | Net increase (decrease) in other liabilities   | 26.425   | (7.333)                                      |
| I.             | Net cash provided from banking operations  | 143.968  | (1.474.567)                                  |
| B.             | CASH FLOWS FROM INVESTING ACTIVITIES   |  |  |
| II.            | Net cash provided from investing activities  | (11.763)                                       | 441.312                                      |
| 2.1            | Cash paid for purchase of jointly controlled entities, associates and subsidiaries                     | -  | -  |
| 2.2            | Cash obtained from sale of jointly controlled entities, associates and subsidiaries                    | -  | -  |
| 2.3            | Fixed assets purchases   | (6.865)  | (5.284)                                      |
| 2.4            | Fixed assets sales  Cash paid for purchase of financial assets available for sale (*)                  | (4.898)  | -  |
| 2.6            | Cash obtained from sale of financial assets available for sale   | (4.898)  | 446.596                                      |
| 2.7            | Cash paid for purchase of investment securities  | -  | -  |
| 2.8            | Cash obtained from sale of investment securities   | -  | -  |
| 2.9            | Others   | -  | -  |
| C.             | CASH FLOWS FROM FINANCING ACTIVITIES   |  |  |
| III.           | Net cash provided from financing activities  | -  | (59.925)                                     |
| 3.1            | Cash obtained from funds borrowed and securities issued  | -  | 95.816                                       |
| 3.2            | Cash used for repayment of funds borrowed and securities issued  | -  | (155.741)                                    |
| 3.3            | Issued equity instrument   | -  | -  |
| 3.4<br>3.5     | Dividends paid Payments for finance leases   | -  | -  |
| 3.6            | Other  | -  | -  |
| IV.            | Effect of change in foreign exchange rate on cash and cash equivalents and other asset and liabilities | 6.542  | (14.753)                                     |
| v.             | Net increase / (decrease) in cash and cash equivalents   | 138.747  | (1.107.933)                                  |
|                | Cash and cash equivalents at beginning of the period   | 5.978.464                                      | 4.689.699                                    |
| VI.            | Cash and Cash equivalents at beginning of the period   | 3.970.404                                      | 4.007.077                                    |

(\*)As per the General Assembly resolution of the Credit Guarantee Fund on March 30, 2017, The Bank's application for partnership with 4.898 TL and 1,5384% rate has been accepted and the related decision was registered on April 6, 2017.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## SECTION THREE ACCOUNTING PRINCIPLES

#### I. Basis of Presentation

a. The preparation of the financial statements and related notes and explanations in accordance with the Turkish Accounting Standards and Regulation on the Principles and Procedures numbered 5411 Regarding Banks' Accounting Application and Keeping Documents:

The unconsolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" related with Banking Act numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and in case where a specific regulation is not made by BRSA, "Turkish Accounting Standards" ("TAS") and "Turkish Financial Reporting Standards" ("TFRS") and related appendices and interpretations put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA"). The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" and "Communiqué On Disclosures About Risk Management To Be Announced To Public By Banks" and amendments to this Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Act, Turkish Commercial Code and Turkish Tax Legislation.

The unconsolidated financial statements have been prepared in TL, under the historical cost convention except for the financial assets and liabilities carried at fair value.

The preparation of unconsolidated financial statements in conformity with TAS requires the use of certain critical accounting estimates by the Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent issues as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement. Assumptions and estimates that are used in the preparation of the accompanying financial statements are explained in the following related disclosures.

The amendments of TAS and TFRS, effectiveness date is 1 January 2017, have no material impact on the Bank's accounting policies, financial position and performance. The amendments of TAS and TFRS, except TFRS 9 Financial Instruments will have no impact on the accounting policies, financial condition and performance of the Bank. The Bank assesses the impact of TFRS 9 Financial Instruments standard.

## $\begin{tabular}{ll} \textbf{b. Explanation for convenience translation into English:} \\ \end{tabular}$

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these unconsolidated financial statements. Accordingly, these unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

## c. Accounting policies and valuation principles applied in the presentation of unconsolidated financial statements:

The accounting policies and valuation principles applied in the preparation of unconsolidated financial statements, are determined and applied in accordance with regulations, communiqués, explanations and circulars on accounting and financial reporting principles published by the BRSA, and in case where there is no special regulation made by the BRSA, in accordance with principles in the context of TAS and TFRS, and are consistent with the accounting policies applied in the annual financial statements of the year ended 31 December 2016. The aforementioned accounting policies and valuation principles are explained in Notes II to XXIII below.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### II. Explanations on Usage Strategy of Financial Assets and Foreign Currency Transactions

The Bank uses financial assets intensely by its nature. The Bank's basic strategy regarding the use of financial assets is intended for ensuring the balance between the profits from and risk levels of assets.

The Bank's main funding source is the deposits accepted for various time periods and apart from deposits, the most important funding sources are equities and generally medium and long term borrowings obtained from foreign financial institutions. In order to use these sources in high-yield and high-quality financial assets, the Bank follows an asset-liability management strategy while managing interest rate risk, liquidity risk, exchange rate risk and credit risk within the framework of risk limits and legal limits determined by the Bank. With an effective asset-liability management strategy, it is aimed to ensure increasing profitability and strengthening equities.

The Bank aims at creating an optimum maturity risk and working with a positive margin between cost of resource and product yield in the process of asset and liability management.

As a component of the risk management strategy of the Bank, the management of risk bearing short positions of currency, interest or price movements is performed only by the Treasury and using the limits defined by the Board of Directors.

The Bank accounts for the transactions denominated in foreign currencies in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". As of March 31, 2017 foreign exchange gains and losses arising from transactions that are completed, are translated to TL by using historical foreign currency exchange rates. Balance of the foreign currency denominated monetary assets and liabilities are converted into TL by using foreign currency exchange rates of the Bank for the year end and the resulting exchange differences are recorded as foreign Exchange gains and losses.

## III. Explanations on Forward and Option Contracts and Derivative Instruments

The Bank's derivative instruments consist of options, foreign currency and interest swaps and forward foreign currency buy/sell transactions. Derivative instruments are accounted for at their fair values as of the contract date and subsequently valued at fair value. Certain derivative instruments, although economical hedges, are accounted as trading transactions since they are not qualified to be a hedging instrument as per "Financial Instruments: Recognition and Measurement" ("TAS 39").

Embedded derivatives are separated from the host contract and accounted for as a derivative under TAS 39 if, and only if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative and the hybrid instrument is not measured at fair value with changes in fair value recognized in profit or loss. When the host contract and embedded derivative are closely related, embedded derivatives are not separated from the host contract and are accounted according to the standard applied to the host contract.

Contract amounts of derivatives are recorded in off the balance sheet contingencies and commitments.

There are no embedded derivatives separated from the host contract or that are designated as hedging instruments as of the balance sheet date.

## IV. Explanations on Interest Income and Expenses

Interest income and expenses are recognized in the statement of income by using the "Effective interest method".

In accordance with the related regulation, interest accruals of the non-performing loans are reversed and interest income related to these loans is recorded as interest income only when collected.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on Fees and Commission Income and Expenses

Fees and commission income/expenses are primarily recognized on an accrual basis or "Effective interest method" according to the nature of the fee and commission, except for certain commission income and fees for various banking services which are recorded as income at the time of collection. Contract based fees or fees received for services such as the purchase and sale of assets on behalf of a third party or legal person are recognized as income at the time of collection.

#### VI. Explanations on Financial Assets

Financial instruments comprise financial assets, financial liabilities and derivative instruments. Financial instruments affect liquidity, market, and credit risks on the Bank's balance sheet in all respects.

Basically, financial assets create the majority of the commercial activities and operations of the Bank. These instruments expose, affect and diminish the liquidity, credit and interest risks in the financial statements.

All regular way purchases and sales of financial assets are recognized on the settlement date. The settlement date is the date that the asset is delivered to or by the Bank. Settlement date accounting requires (a) accounting of the asset when acquired by the institution and (b) disposing of the asset out of the balance sheet on the date settled by the institution; and accounting of gain or loss on disposal. Changes in fair value of assets to be received during the period between the trade date and the settlement date are accounted for in the same way as the acquired assets.

Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

The methods and assumptions used in the recognition and measurement of financial instruments are mentioned below.

Cash, Banks, and Other Financial Institutions

Cash and cash equivalents comprise cash on hand, demand deposits, and highly liquid short-term investments with maturity of 3 months or less following the purchase date, not bearing risk of significant value change, and that are readily convertible to a known amount of cash and are carried at amortized cost. The book values of these assets are their fair values.

Financial Assets at Fair Value Through Profit and Loss

Trading securities are securities which were either acquired for generating a profit from short-term fluctuations in price or dealer's margin, or are securities included in a portfolio with a pattern of short-term profit taking.

Trading securities are initially recognized at cost (which represents the fair value at the time). The positive difference between the cost and fair value of such securities in the accounts is accounted for as interest and income accrual, and the negative difference is accounted for as "Impairment Provision on Marketable Securities" in balance sheet.

#### Held-to-Maturity Investments

Investments held-to-maturity include securities with fixed or determinable payments and fixed maturity where there is an intention of holding till maturity and the relevant conditions for fulfillment of such intention, including the funding ability and excluding loans and receivables.

Held-to-maturity investments are initially recorded at cost including transactions costs which represents the fair value at the time. After initial recognition held to maturity investments are measured at amortized cost by using effective interest rate less impairment losses, if any.

Interest income related with held-to-maturity securities is recorded in "Interest income" and impairment arising from a decrease in cost or revalued amounts is recorded in "Provision for impairment of loans and other receivables" accounts in balance sheet.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## VI. Explanations on Financial Assets (continued)

Financial Assets Available for Sale

Available for sale financial assets include all securities other than loans and receivables, securities held to maturity and securities held for trading.

The marketable securities are initially recognized at cost including the transaction costs which represents the fair value at the time.

After the initial recognition, available for sale securities are measured at fair value and the unrealized gains/losses originating from the difference between the amortized cost and the fair value is recorded in "Marketable Securities Value Increase Fund" under the equity. Fair values of debt securities that are traded in an active market are determined based on quoted prices or current market prices.

The Bank classifies its securities as referred to above at the acquisition date of related assets.

#### Loans and Receivables

Loans are non-derivative financial assets which have fixed or determinable payments and are not traded.

The Bank initially records loans and receivables at fair value including the related transaction costs. In subsequent periods, they are accounted in accordance with TAS.

Foreign currency indexed loans are converted into TL from the foreign currency rate as of the opening date and followed in TL accounts. Repayments are measured with the foreign currency rate at the payment date, the foreign currency gains and losses are reflected to the statement of income.

Foreign exchange gains and losses on the foreign currency indexed loans are presented under foreign exchange gains and losses in the statement of income.

#### Derecognition of a financial asset

Before evaluating whether, and to what extent, derecognition is appropriate, the Bank determines whether those criteria should be applied to a part of a financial asset (or a part of a group of similar financial assets) or a financial asset (or a group of similar financial assets) in its entirety. Criteria are applied to a part of financial asset (or a part of a group of similar financial assets) if, and only if, the part being considered for derecognition meets one of the following three conditions.

- (i) The part comprises only specifically identified cash flows from a financial asset (or a group of similar financial assets).
- (ii) The part comprises only a fully proportionate (pro rata) share of the cash flows from a financial asset (or a group of similar financial assets).
- (iii) The part comprises only a fully proportionate (pro rata) share of specifically identified cash flows from a financial asset (or a group of similar financial assets).

A financial asset (or, a part of a financial asset or a part of group of financial assets, where appropriate) is derecognized when, and only when,

- the contractual rights to the cash flows from the financial asset expire; or
- the contractual rights to the cash flows from the financial asset are transferred; or retains the contractual rights to receive the cash flows of the financial asset, but assumes s a contractual obligation to pay the cash flows to one or more recipients in the arrangement without material delay and:
- if the entity transfers substantially all the risks and rewards of ownership of the financial asset or,
- if the entity neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, whether it has retained control of the financial asset.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### VI. Explanations on Financial Assets (continued)

If the Bank transfers the contractual rights to the cash flows from the financial asset, or retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients in the arrangement without material delay and if the Bank neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the entity shall determine whether it has retained control of the financial asset and it shall continue to recognize the financial asset to the extent of its continuing involvement in the financial asset. In this case, the entity also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the entity has retained.

The Bank has evaluated the non-performing loan portfolio of which contractual rights are transferred to the asset management companies, in the context of above statements and derecognizes the loans that are subject to agreements in which all risks and rewards are transferred to the buyer.

#### VII. Explanations on Impairment of Financial Assets

At each balance sheet date, the Bank evaluates the carrying amounts of its financial asset or a group of financial assets to determine whether there is an objective indication that those assets have suffered an impairment loss. If any such indication exists, the Bank determines the related impairment.

The Bank classifies its loans by considering the "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation") published in the Official Gazette No. 26333 dated November 1, 2006 as non performing loans in the existence of evidence for loans not be collected and classifies related loans and provides specific provision for related loans. Principals of related loans are collected primarily then interest receivables are collected.

The collections made related to loans for which provision is made in the current period are reversed from the "Provision for Loans and Other Receivables" account in the income statement. The collections made related to loans written off and monitoring of off balance sheet or provisioned in prior years are recorded to "Collections Related to the Prior Period Expenses" under "Other Operating Income" account and related interest income is credited to the "Interest Received from Non-performing Loans" account.

"Provision for Loans and Other Receivables" account in the income statement is closed by reversing of provisions for possible losses.

As of March 31, 2017, the Bank has specific provision amount to TL 377.496 for its non-performing loans (December 31, 2016: TL 301.318).

The Bank provides general provision by considering the "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation") published in the Official Gazette No. 26333 dated November 1, 2006.

#### VIII. Explanations on Offsetting of Financial Assets and Liabilities

Financial assets and liabilities are offset when the Bank has a legally enforceable right to set off, and the intention of collecting or paying the net amount of related assets and liabilities or the right to offset the assets and liabilities simultaneously. Otherwise, there is not any offsetting transaction about financial assets and liabilities.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### IX. Explanations on Sales and Repurchase Agreements and Lending of Securities

The sales and purchase of government securities under repurchase agreements made with the customers are being recorded in balance sheet accounts in accordance with the Uniform Chart of Accounts. Accordingly in the financial statements, the government bonds and treasury bills sold to customers under repurchase agreements are classified under securities held for trading, available for sale and held to maturity depending on the portfolio they are originally included in and are valued according to the valuation principles of the related portfolios. Funds obtained from repurchase agreements are classified as a separate sub-account under money markets borrowings account in the liabilities. These transactions are short-term and consist of domestic public sector debt securities.

Funds given against securities purchased under agreements to resell ("reverse repo") are accounted under "Receivables from reverse repurchase agreements" on the balance sheet. The difference between the purchase and determined resell price is accrued over the life of repurchase agreements.

The income and expenses from these transactions are reflected to the "Interest Income on Marketable Securities" and "Interest Expense on Money Market Borrowings" accounts in the income statement.

As of March 31, 2017, the Bank has TL 5.151.656 of reverse repo transactions (December 31, 2016: TL 4.412.052).

As of March 31, 2017, the Bank has TL 294 funds provided under repurchase agreements (December 31, 2016: TL 2.457).

As of March 31, 2017, the Bank does not have any marketable securities lending transaction (December 31, 2016: None).

#### X. Explanations on Assets Held for Sale and Discontinued Operations

Property and equipment held-for-sale consist of tangible assets that were acquired due to non-performing receivables, and are accounted and followed in the financial statements in accordance with the "Communiqué Regarding the Principles and Procedures for the Disposals of Immovables and Commodities Acquired due to Receivables and for Trading of Precious Metal" published in the Official Gazette dated 1 November 2006, no.26333.

As of March 31, 2017, the Bank has TL 47.617 assets held for sale (December 31, 2016: TL 42.094).

A discontinued operation is a division of a bank that is either disposed or held for sale. Results of discontinued operations are included in the income statement separately. As of March 31, 2017 and December 31, 2016 the Bank does not have any discontinued operations.

### XI. Explanations on Goodwill and Other Intangible Assets

There is no goodwill regarding the investments in associates and subsidiaries.

Other intangible assets are accounted for at cost less accumulated amortization. Other intangible assets are amortized with straight-line method based on their economic lives. There have been no changes in the amortization calculation method during the current period.

As of the balance sheet date, all softwares are purchased and there are no completed or continuing software development projects by the Bank.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### XII. Explanations on Tangible Fixed Assets

Tangible fixed assets are accounted for at acquisition cost less accumulated depreciation.

Depreciation of assets held less than one year as of the balance sheet date is accounted for proportionately. Depreciation method is not changed in the current period. The annual rates used, which approximate rates based on the estimated economic useful lives of the related assets, are as follows:

|                                | %     |
|--------------------------------|-------|
| Buildings                      | 2     |
| Safety box                     | 2     |
| ATM                            | 10    |
| Furniture, fixtures and others | 20    |
| Office equipments              | 10-33 |

Gain or loss resulting from disposals of the tangible fixed assets is reflected to the income statement as the difference between the net proceeds and net book value.

Normal maintenance and repair cost of the properties are expensed.

There is no pledge, mortgage, or any other lien on tangible fixed assets.

## XIII. Explanations on Leasing Transactions

Tangible fixed assets acquired by financial leases are accounted for in accordance with TAS 17. In accordance with this standard, the leasing transactions, which consist only foreign currency liabilities, are translated to Turkish Lira with the exchange rates prevailing at the transaction dates and they are recorded as an asset or a liability. The foreign currency liabilities are translated to Turkish Lira with the Bank's period end exchange rates. The increases/decreases resulting from the differences in the foreign exchange rates are recorded as expense/income in the relevant period. The financing cost resulting from leasing is distributed through the lease period to form a fixed interest rate.

In addition to the interest expense, the Bank records depreciation expense for the depreciable leased assets in each period.

Operating lease payments are recognized as expense in the income statement on a straight line basis over the lease term.

As of the balance sheet date, the Bank does not have authorization for any financial leasing transactions as lessor.

## XIV. Explanations on Provisions and Contingent Liabilities

Provisions are recognized when there is a present obligation due to a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are determined by using the Bank's best expectation of expenses in fulfilling the obligation, and discounted to present value if material.

As of the balance sheet date, there are no lawsuits filed against the Bank and for which provision has been booked due to their likelihood of being lost.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### XV. Explanations on Liabilities Regarding Employee Benefits

In accordance with the existing labor law, the Bank is required to make lump-sum termination indemnities to each employee who has completed over one year of service and whose employment is terminated due to retirement or for reasons other than resignation and misconduct.

The Bank has calculated provision for employee severance benefits in the accompanying financial statements in accordance with TAS 19 "Employee Benefits" by using the "Projection Method" and discounted the total provision by using the current market yield at the balance sheet date on government bonds based on their past experiences in the issues of completion of personnel service period and severance pay eligibility.

The Bank has no retirement fund or foundation that the employees are the member of.

Defined Contribution Plans:

The Bank pays contributions to the Social Security Institution of Turkey on a mandatory basis. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due.

Short-term Employee Benefits:

In accordance with TAS No:19 "Turkish Accounting Standard on Employee Benefits"; defined liabilities that arise from unused leave payments are accrued in the related period and are not discounted.

## XVI. Explanations on Taxation

Corporate Tax:

According to the Article 32 of the Corporate Tax Law No 5520, accepted in the meeting of Grand National Assembly of Turkey (TBMM) on June 13, 2006 and announced in the Official Gazette dated June 21, 2006, the corporate tax rate has been decreased from 30% to 20%, effective from January 1, 2006 as per the Article 37 of the Corporate Tax Law.

The tax legislation, requires advance tax of 20% to be calculated and paid based on earnings generated for each quarter. Such advance taxes calculated and paid are offset against the final tax liability for the year.

Tax returns are required to be filed between the first and twenty-fifth day of the fourth month following the balance sheet date and paid in one installment until the end of the related month.

According to the Corporate Tax Law, tax losses can be carried forward for a maximum period of five years following the year in which the losses are incurred. Tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years.

The Bank makes necessary provisions over results of current period operations related with Income Tax and Corporate Tax liabilities.

As of March 31, 2017, the Bank has corporate income tax provision amounting to TL 146.499, which is netted with prepaid taxes amounting to TL 142.192 and shown in the liabilities amounting to TL 4.307 (December 31, 2016: Tax Asset TL 35.105).

Deferred Tax Liability / Asset:

The Bank calculates and reflects deferred tax asset or liability on timing differences which will result in taxable or deductible amounts in determining taxable profit of future periods.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **XVI.** Explanations on Taxation (continued)

In accordance with TAS No: 12 "Turkish Accounting Standard on Income Taxes" and the circular of BRSA numbered BDDK.DZM.2/13/1-a-3 dated December 8, 2004, the Bank calculates deferred tax asset on carry forward tax losses and all deductible temporary differences except for general loan reserves, if sufficient taxable profit in future periods to recover such amounts is probable; as well as deferred tax liability on all taxable temporary differences. Deferred tax assets and liabilities are reflected in the accompanying financial statements on a net basis.

The current taxes resulting from differences related to items that are debited or credited directly to equity is netted with these accounts.

Furthermore, as per the above circular of BRSA, deferred tax benefit balance resulting from netting of deferred tax assets and liabilities should not be used in dividend distribution and capital increase.

The net deferred tax asset is included in deferred tax asset and the net deferred tax liability is reflected under deferred tax liability on the balance sheet. The deferred tax income/expense stated under the statement of income amounting to TL 9.895, deferred tax provision amounting to TL 76.981 in the statement of financial position. (December 31, 2016: TL 92.593).

#### XVII. Additional Explanations on Borrowings

The borrowing costs related to purchase, production, or construction of qualifying assets that require significant time to be prepared for use and sale are included in the cost of assets until the relevant assets become ready to be used or to be sold. Financial investment income obtained by temporary placement of undisbursed investment loan in financial investments is offset against borrowing costs qualified for capitalization.

All other borrowing costs are recorded to the income statement in the period they are incurred.

The Bank has not issued convertible bonds

#### XVIII. Explanations on Issued Share Certificates

The Bank does not have any issued share certificates.

#### XIX. Explanations on Avalized Drafts and Acceptances

Avalized draft and acceptances are realized simultaneously with the payment dates of the customers and they are presented as probable commitments in off-balance sheet accounts.

### XX. Explanations on Government Grants

There are no government grants utilized by the Bank.

#### **XXI.** Explanations on Segment Reporting

Reporting according to the operational segment is presented in Note VIII of Section Four.

## XXII. Explanations on Reclassifications

In order to be consistent with the presentation of financial statements dated March 31, 2017, there are certain reclassifications made on the balance sheet as of December 31, 2016.

## **XXIII. Explanations on Other Cases**

There is no other cases apart from accounting principles which mentioned above.

Explanation for convenience translation to English

The accounting principles used in the preparation of the accompanying financial statements differ from International Financial Reporting Standards (IFRS). The effects of the differences between these accounting principles and the accounting principles generally accepted in the countries in which the accompanying financial statements are to be used and IFRS have not been quantified in the accompanying financial statements.

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **SECTION FOUR**

## INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK

## I. Explanations on Equity

Total capital and capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks". As of 31 March 2017, Bank's total capital has been calculated as TL 4.219.569, a capital adequacy ratio is 15,34%. As of 31 December 2016, Bank's total capital amounted to TL 4.073.229 capital adequacy ratio was 14,96%. This ratio is above the minimum ratio required by the legislation.

## a. Information about Total Capital:

| COMMON EQUITY TIER 1 CAPITAL   | Current<br>Year<br>31 March<br>2017 | Amounts<br>Subject to Pre-<br>Basel III<br>treatment<br>(Before the<br>1/1/2014)* |
|--|-------------------------------------|---|
| Paid-up Capital following all debts in terms of claim in liquidation of the Bank   | 3.288.842                           |   |
| Share issue premiums   | -                                   |   |
| Reserves (***)   | 185.252                             |   |
| Gains recognized in equity as per TAS  | 9.370                               |   |
| Profit   | 93.199                              |   |
| Current Period Profit  | 93.199                              |   |
| Prior Period Profit  | -                                   |   |
| Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognised within profit for the period   | _                                   |   |
| Common Equity Tier 1 Capital Before Deductions   | 3.576.663                           |   |
| Deductions from Common Equity Tier 1 Capital   |                                     |   |
| Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks  | -                                   |   |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance   | .=                                  |   |
| with TAS (**)  | 17.439                              |   |
| Improvement costs for operating leasing  | 58.101                              |   |
| Goodwill (net of related tax liability)  | -                                   | 04.260  |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)  Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) | 67.415                              | 84.269  |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk  | -                                   |   |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss  | -                                   |   |
| amount exceeds the total provison  |                                     |   |
| Gains arising from securitization transactions   | -                                   |   |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities   | _                                   |   |
| Defined-benefit pension fund net assets  | _                                   |   |
| Direct and indirect investments of the Bank in its own Common Equity   | _                                   |   |
| Shares obtained contrary to the 4th clause of the 56th Article of the Law  | _                                   |   |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of  |                                     |   |
| consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank  |                                     |   |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of  | -                                   |   |
| consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank  |                                     |   |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity  | -                                   |   |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity   | -                                   |   |
| Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks  | _                                   |   |
| Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside the  | _                                   |   |
| scope of consolidation where the Bank owns 10% or more of the issued common share capital  | _                                   |   |
| Excess amount arising from mortgage servicing rights   | _                                   |   |
| Excess amount arising from deferred tax assets based on temporary differences  | _                                   |   |
| Other items to be defined by the BRSA  | _                                   |   |
| Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital  | -                                   |   |
| Total Deductions From Common Equity Tier 1 Capital   | 142.955                             |   |
| Total Common Equity Tier 1 Capital   | 3.433.708                           |   |

## ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations on Equity (continued)

|  | Current<br>Year<br>31 March<br>2017 | Amounts<br>Subject to Pre-<br>Basel III<br>treatment<br>(Before the<br>1/1/2014) * |
|--|-------------------------------------|--|
| ADDITIONAL TIER 1 CAPITAL  |                                     |  |
| Preferred Stock not Included in Common Equity and the Related Share Premiums   | -                                   |  |
| Debt instruments and premiums approved by BRSA   | -                                   |  |
| Debt instruments and premiums approved by BRSA(Temporary Article 4)  Additional Tier I Capital before Deductions   | -                                   |  |
| Deductions from Additional Tier I Capital  | -                                   |  |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital   | -                                   |  |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with  |                                     |  |
| compatible with Article 7.  Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank   | -                                   |  |
| Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital   | _                                   |  |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and  |                                     |  |
| Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital   | -                                   |  |
| Other items to be defined by the BRSA  | -                                   |  |
| Transition from the Core Capital to Continue to deduce Components -  Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Eguity Tier 1 capital   | -                                   |  |
| for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | 16.854                              |  |
| Net deferred tax asset/liability which is not deducted from Common Eguity Tier 1 capital for the purposes of the sub-paragraph of the  | 10.05                               |  |
| Provisional Article 2 of the Regulation on Banks' Own Funds (-)  | -                                   |  |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)   | -                                   |  |
| Total Deductions From Additional Tier I Capital  Total Additional Tier I Capital   | 16.854<br>16.854                    |  |
| Total Additional Tier I Capital  Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)   | 3.416.854                           |  |
| TIER II CAPITAL  | 3.410.034                           |  |
| Debt instruments and share issue premiums deemed suitable by the BRSA  | 546.105                             |  |
| Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)  | -                                   |  |
| Provisions (Article 8 of the Regulation on the Equity of Banks)  | 257.149                             |  |
| Tier II Capital Before Deductions<br>Deductions From Tier II Capital   | 803.254                             |  |
| Direct and indirect investments of the Bank on its own Tier II Capital (-)   | -                                   |  |
| Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the   |                                     |  |
| conditions declared in Article 8.  | -                                   |  |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of  |                                     |  |
| consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank(-) Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions  | -                                   |  |
| outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common  |                                     |  |
| Equity of the Bank   | -                                   |  |
| Other items to be defined by the BRSA (-)  | 539                                 |  |
| Total Deductions from Tier II Capital  | 539                                 |  |
| Total Tier II Capital Total Capital (The sum of Tier I Capital and Tier II Capital)  | 802.715<br>4.219.569                |  |
|  | 4.219.309                           |  |
| Deductions from Total Capital  | _                                   |  |
| Deductions from Total Capital  Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  |                                     |  |
| Deductions from Total Capital  Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the   |                                     |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years   | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  |                                     |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of   | -<br>-<br>-                         |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  | -<br>-<br>-                         |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own   | -<br>-<br>-                         |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance  | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common   |                                     |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance  | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance  entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common  share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the  purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the   | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance  entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common  share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the  purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the  scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, | -                                   |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more  than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional  Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance  entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common  share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the  purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the   | -                                   |  |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations on Equity (continued)

|  | Current Year<br>31 March<br>2017 | Amounts Subject<br>to Pre-Basel III<br>treatment (Before<br>the 1/1/2014) (*) |
|--|----------------------------------|---|
| TOTAL CAPITAL  |                                  |   |
| Total Capital (TIER I Capital and TIER II Capital)   | 4.219.569                        |   |
| Total risk weighted amounts  | 27.510.363                       |   |
| Capital Adequacy Ratios  | 27.010.000                       |   |
| Core Capital Adequacy Ratio  | 12,48                            |   |
| Tier 1 Capital Adequacy Ratio  | 12,42                            |   |
| Capital Adequacy Ratio   | 15,34                            |   |
| BUFFERS  |                                  |   |
| Total buffer requirement   | 1,274                            |   |
| Capital conservation buffer requirement  | 1,250                            |   |
| Bank specific counter-cyclical buffer requirement  | 0,024                            |   |
| The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of Regulation    |                                  |   |
| on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets  | 7,98                             |   |
|  |                                  |   |
| Amounts below the Excess Limits as per the Deduction Principles  |                                  |   |
| Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions where the |                                  |   |
| bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital                                  | -                                |   |
| Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or      |                                  |   |
| less of the issued share capital exceeding the 10% threshold of above Tier I capital   | -                                |   |
| Amount arising from deferred tax assets based on temporary differences   | -                                |   |
| Limits related to provisions considered in Tier II calculation   | -                                |   |
| Limits related to provisions considered in Tier II calculation   | -                                |   |
| General provisions for standard based receivables (before tenthousandtwentyfive limitation)  | 257.149                          |   |
| Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used                         | 257.149                          |   |
| Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the            |                                  |   |
| Communiqué on the Calculation  | -                                |   |
| Excess amount of total provision amount to %0,6 of risk weighted receivables of credit risk Amount of the Internal Ratings Based       |                                  |   |
| Approach in accordance with the Communiqué on the Calculation  | -                                |   |
| Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)                                | -                                |   |
| Upper limit for Additional Tier I Capital subjected to temprorary Article 4  | -                                |   |
| Amounts Excess the Limits of Additional Tier I Capital subjected to temprorary Article 4   | -                                |   |
| Upper limit for Additional Tier II Capital subjected to temprorary Article 4   | -                                |   |
| Amounts Excess the Limits of Additional Tier II Capital subjected to temprorary Article 4  |                                  |   |

<sup>(\*)</sup> Amounts in this coloumn represents the amounts of items that are subject to transition provisions in accordance with the temprorary Articles of "Regulations regarding to changes on Regulation on Equity of Banks" and taken into consideration at the end of transition process.

(\*\*) As per Turkish Account Standards 32, stamp tax and competition board fees amounting to TL 2.198 resulting from the capital increase are deducted from equity.

(\*\*\*)The Bank, in accordance with Article 519 of the Turkish Commercial Code No.6102, decided in the Extraordinary General Assembly on April 28, 2017 to book primary legal reserves of TL 9.263, which is 5% of the distributable net profit of TL 185.252. This amount is calculated by deducting the previous year losses amounting to TL 15.102 from TL 200.354; net profit of the Bank for the year 2016.

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations on Equity (continued)

## Information related to the components of shareholders' equity:

| COMMON EQUITY TIER 1 CAPITAL  | Prior<br>Period 31<br>December<br>2016 | Amounts<br>Subject to Pre-<br>Basel III<br>treatment<br>(Before the<br>1/1/2014)* |
|---|--|---|
| Paid-up Capital following all debts in terms of claim in liquidation of the Bank  | 3.288.842                              |   |
| Share issue premiums  | _                                      |   |
| Reserves  | _                                      |   |
| Gains recognized in equity as per TAS   | _                                      |   |
| Profit  | 250.991                                |   |
| Current Period Profit   | 200.354                                |   |
| Prior Period Profit   | 50.637                                 |   |
| Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognised within profit for the period  | -                                      |   |
| Common Equity Tier 1 Capital Before Deductions  | 3.539.833                              |   |
| Deductions from Common Equity Tier 1 Capital  |  |   |
| Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks   | _                                      |   |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance  |  |   |
| with TAS (**)   | 96.678                                 |   |
| Improvement costs for operating leasing   | 61.772                                 |   |
| Goodwill (net of related tax liability)   | -                                      |   |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)   | 54.083                                 | 90.138  |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | -                                      |   |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk   | -                                      |   |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss   |  |   |
| amount exceeds the total provison   | -                                      |   |
| Gains arising from securitization transactions  | -                                      |   |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities  | -                                      |   |
| Defined-benefit pension fund net assets   | -                                      |   |
| Direct and indirect investments of the Bank in its own Common Equity  | -                                      |   |
| Shares obtained contrary to the 4th clause of the 56th Article of the Law   | -                                      |   |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of | -                                      |   |
| consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank Portion of mortgage servicing rights exceeding 10% of the Common Equity   | -                                      |   |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity  | -                                      |   |
| Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks   |  |   |
| Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside the   | _                                      |   |
| scope of consolidation where the Bank owns 10% or more of the issued common share capital   | _                                      |   |
| Excess amount arising from mortgage servicing rights  | _                                      |   |
| Excess amount arising from deferred tax assets based on temporary differences   | _                                      |   |
| Other items to be defined by the BRSA   | _                                      |   |
| Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital   | _                                      |   |
| Total Deductions From Common Equity Tier 1 Capital  | 212.533                                |   |
| Total Common Equity Tier 1 Capital  | 3,327,300                              |   |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations on Equity (continued)

|  | Prior<br>Period 31<br>December<br>2016 | Amounts<br>Subject to Pre-<br>Basel III<br>treatment<br>(Before the<br>1/1/2014) * |
|--|--|--|
| ADDITIONAL TIER 1 CAPITAL  |  |  |
| Preferred Stock not Included in Common Equity and the Related Share Premiums   | -                                      |  |
| Debt instruments and premiums approved by BRSA   | -                                      |  |
| Debt instruments and premiums approved by BRSA(Temporary Article 4)  Additional Tier I Capital before Deductions   | -                                      |  |
| Deductions from Additional Tier I Capital  | -                                      |  |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital   | -                                      |  |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with  |  |  |
| compatible with Article 7.   | -                                      |  |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank<br>Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital                               |  |  |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and  | -                                      |  |
| Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital   | _                                      |  |
| Other items to be defined by the BRSA  | -                                      |  |
| Transition from the Core Capital to Continue to deduce Components -  | -                                      |  |
| Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Eguity Tier 1 capital  | 26.055                                 |  |
| for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) Net deferred tax asset/liability which is not deducted from Common Eguity Tier 1 capital for the purposes of the sub-paragraph of the           | 36.055                                 |  |
| Provisional Article 2 of the Regulation on Banks' Own Funds (-)  | _                                      |  |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)   | -                                      |  |
| Total Deductions From Additional Tier I Capital  | 36.055                                 |  |
| Total Additional Tier I Capital  | 36.055                                 |  |
| Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)  | 3.291.245                              |  |
| TIER II CAPITAL  | 520 225                                |  |
| Debt instruments and share issue premiums deemed suitable by the BRSA  Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)   | 528.225                                |  |
| Provisions (Article 8 of the Regulation on the Equity of Banks)  | 254.836                                |  |
| Tier II Capital Before Deductions  | 783.061                                |  |
| Deductions From Tier II Capital  | -                                      |  |
| Direct and indirect investments of the Bank on its own Tier II Capital (-)   | -                                      |  |
| Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the   |  |  |
| conditions declared in Article 8.  Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of   | -                                      |  |
| consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank(-)   | _                                      |  |
| Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions   |  |  |
| outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common  |  |  |
| Equity of the Bank   | -                                      |  |
| Other items to be defined by the BRSA (-)  | 1.077                                  |  |
| Total Deductions from Tier II Capital  | 1.077                                  |  |
| Total Tier II Capital Total Capital (The sum of Tier I Capital and Tier II Capital)  | 781.984<br>4.073.229                   |  |
| Deductions from Total Capital  | 4.073.229                              |  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law   | _                                      |  |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the  |  |  |
| Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  | -                                      |  |
| Other items to be defined by the BRSA (-)  | -                                      |  |
| In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components   | -                                      |  |
| The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of  |  |  |
| banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional |  |  |
| Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own  |  |  |
| Funds (-)  | -                                      |  |
| The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance   |  |  |
| entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common  |  |  |
| share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the   |  |  |
| purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the                      | -                                      |  |
| scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity,   |  |  |
| mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier  |  |  |
| 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   |  |  |
| Total Capital (The sum of Tier I Capital and Tier II Capital and After The Deductions from Total Capital)  | 4.073.229                              |  |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations on Equity (continued)

|  | Prior Period<br>31 December<br>2016 | Amounts Subject<br>to Pre-Basel III<br>treatment (Before<br>the 1/1/2014) (*) |
|--|-------------------------------------|---|
| TOTAL CAPITAL  |                                     |   |
| Total Capital (TIER I Capital and TIER II Capital)   | 4.073.229                           |   |
| Total risk weighted amounts  | 27.226.725                          |   |
| Capital Adequacy Ratios  |                                     |   |
| Core Capital Adequacy Ratio  | 12,22                               |   |
| Tier 1 Capital Adequacy Ratio  | 12,09                               |   |
| Capital Adequacy Ratio   | 14,96                               |   |
| BUFFERS  |                                     |   |
| Total buffer requirement   | 0,636                               |   |
| Capital conservation buffer requirement  | 0,625                               |   |
| Bank specific counter-cyclical buffer requirement  | 0,011                               |   |
| The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of Regulation  |                                     |   |
| on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets  | 7,72                                |   |
| Amounts below the Excess Limits as per the Deduction Principles  Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions where the                                  |                                     |   |
| bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital  Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or | -                                   |   |
| less of the issued share capital exceeding the 10% threshold of above Tier I capital   | -                                   |   |
| Amount arising from deferred tax assets based on temporary differences   | -                                   |   |
| Limits related to provisions considered in Tier II calculation   | -                                   |   |
| Limits related to provisions considered in Tier II calculation   | -                                   |   |
| General provisions for standard based receivables (before tenthousandtwentyfive limitation)  | 254.836                             |   |
| Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used   | 254.836                             |   |
| Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the  |                                     |   |
| Communiqué on the Calculation  | -                                   |   |
| Excess amount of total provision amount to %0,6 of risk weighted receivables of credit risk Amount of the Internal Ratings Based   |                                     |   |
| Approach in accordance with the Communiqué on the Calculation  | -                                   |   |
| Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)  | -                                   |   |
| Upper limit for Additional Tier I Capital subjected to temprorary Article 4  | -                                   |   |
| Amounts Excess the Limits of Additional Tier I Capital subjected to temprorary Article 4   | -                                   |   |
| Upper limit for Additional Tier II Capital subjected to temprorary Article 4   | -                                   |   |
| Amounts Excess the Limits of Additional Tier II Capital subjected to temprorary Article 4  | -                                   |   |

<sup>(\*)</sup> Amounts in this coloumn represents the amounts of items that are subject to transition provisions in accordance with the temprorary Articles of "Regulations regarding to changes on Regulation on Equity of Banks" and taken into consideration at the end of transition process.

<sup>(\*\*)</sup>As per Turkish Account Standards 32, stamp tax and competition board fees amounting to TL 2.198 resulting from the capital increase are deducted from equity.

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND **DECEMBER 31, 2016**

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### I. **Explanations on Equity (continued)**

## **Details on Subordinated Liabilities:**

| Lender   | Bank Audi sal  |
|--|--|
| Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)   | Bank Addi sai  |
| Governing law(s) of the instrument   | BRSA   |
| Regulatory treatment   | Tier II Capital  |
| Whether the sub-loan is subject to 10% decrease starting from 1/1/2015   | No   |
| whether the sub-toan is subject to 10% decrease starting from 1/1/2015   |  |
| Eligible at stand-alone / consolidated (*)   | Stand Alone  |
| Instrument type (types to be specified by each jurisdiction) (**)  | Tier II-Subordinated Loan  |
| Amount recognised in regulatory capital (Currency in thousand, as of most recent reporting date) (***)                         | 546.105  |
| Per value of instrument ( Thousand USD)  | 150.000  |
| Accounting classification  | Liability-Subordinated Loans   |
| Original date of issuance  | 31/10/2014   |
| Perpetual or dated   | Dated  |
| Original maturity date   | -  |
| Issuer call subject to prior supervisory approval  | Yes  |
| Optional call date, contingent call dates and redemption amount  | Within the first month after 5th<br>year with the condition of new<br>borrowing which is provided<br>same requirements.      |
| Subsequent call dates, if applicable   | Within the first month after 5th year  |
| Coupons / dividends  | -  |
| Fixed or floating dividend/coupon  | -  |
| Coupon rate and any related index  | 6,5%   |
| Existence of a dividend stopper  | -  |
| Fully discretionary, partially discretionary or mandatory  | =  |
| Existence of step up or other incentive to redeem  | -  |
| Noncumulative or cumulative  | Noncumulative  |
| Convertible or non-convertible   | Yes  |
|  | Regulation of banks on equity  |
| If convertible, conversion trigger (s)   | which is numbered 7-2-i  |
| If convertible, fully or partially   | Remaining principal and interest   |
| If convertible, conversion rate  | Remaining principal and interest   |
| If convertible, mandatory or optional conversion   | Optional   |
| If convertible, specify instrument type convertible into   | Equity   |
| If convertible, specify instrument type convertible into  If convertible, specify issuer of instrument it converts into        | Odea Bank A.Ş  |
|  |  |
| Write-down feature   | None   |
| If write-down, write-down trigger(s)   | -  |
| If write-down, full or partial   | -  |
| If write-down, permanent or temporary  | -  |
| If temporary write-down, description of write-up mechanism   | -  |
| Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)                  | After claims, deposit holders,<br>other creditors and instruments<br>included in the calculation of<br>supplementary capital |
| Whether the sub-loan agreement contains all the items stated within the article number 7 and 8 of "Own fund regulation" or not | Contains all the items stated in article 7   |
| Details of above mentioned items within article number 7 and 8 of "Own fund regulation"  | Contains all the items stated in article 7   |

As of most recent reporting date, the bank does not have participation or subsidiary company which is depended to consolidation.

The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks". Does not include accrued interests.

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations on Currency Risk

Foreign currency risk indicates the probability of loss that banks are subject to due to the exchange rate movements in the market. While calculating the share capital requirement, all foreign currency assets, liabilities and forward transactions of the Bank are taken into consideration and value at risk is calculated by using the standard method.

The Board of Directors sets limits for the positions and stop losses which are followed up daily and weekly. Any possible changes in the foreign currency transactions in the Bank's positions are also monitored.

The announced current foreign exchange buying rates of the Bank at March 31, 2017 and the previous five working days in full TL are as follows (Bank's FC evaluation rates):

|         | 27 March 2017    | 28 March 2017           | 29 March 2017           | 30 March 2017           | 31 March 2017           |
|---------|------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|         |                  |                         |                         |                         |                         |
| USD     | 3,6107           | 3,6210                  | 3,6433                  | 3,6372                  | 3,6407                  |
| CHF     | 3,6720           | 3,6810                  | 3,6594                  | 3,6489                  | 3,6385                  |
| GBP     | 4,5462           | 4,5456                  | 4,5290                  | 4,5490                  | 4,5389                  |
| 100 JPY | 3,2727           | 3,2844                  | 3,2876                  | 3,2722                  | 3,2618                  |
| EURO    | 3,9294           | 3,9359                  | 3,9202                  | 3,9075                  | 3,8910                  |
|         |                  |                         |                         |                         |                         |
|         | 26 December 2016 | <b>27 December 2016</b> | <b>28 December 2016</b> | <b>29 December 2016</b> | <b>30 December 2016</b> |
| LICD    | 2.5117           | 2.5240                  | 2.5462                  | 2.5205                  | 2 5215                  |
| USD     | 3,5117           | 3,5240                  | 3,5463                  | 3,5305                  | 3,5215                  |
| CHF     | 3,4204           | 3,4225                  | 3,4428                  | 3,4481                  | 3,4616                  |
| GBP     | 4,2985           | 4,3151                  | 4,3290                  | 4,3227                  | 4,3468                  |
| 100 JPY | 2,9917           | 3,0021                  | 3,0119                  | 3,0264                  | 3,0131                  |
| EURO    | 3,6649           | 3,6811                  | 3,6868                  | 3,6976                  | 3,7124                  |

The simple arithmetic averages of the major current foreign exchange buying rates of the Bank for the thirty days before March 31, 2017 are as follows:

|         | Monthly Average |
|---------|-----------------|
|         | Foreign         |
|         | Exchange Rate   |
| USD     | 3,6724          |
| CHF     | 3,6649          |
| GBP     | 4,5299          |
| 100 JPY | 3,2482          |
| EURO    | 3,9260          |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations on Currency Risk (continued)

| March 31, 2017   | EUR         | USD         | OTHER     | TOTAL        |
|--|-------------|-------------|-----------|--------------|
| Assets   |             |             |           |              |
| Cash (Cash in Vault, Foreign Currency Cash, Money in Transit,                    |             |             |           |              |
| Cheques Purchased, Precious Metals) and Balances with the Central Bank of Turkey | 963.659     | 2.793.359   | 4.427     | 3.761.445    |
| Banks  | 15.947      | 28.080      | 58.260    | 102.287      |
| Financial Assets at Fair Value Through Profit and Loss (****)                    | -           | -           | -         | -            |
| Money Market Placements  | -           | -           | -         | -            |
| Available-For-Sale Financial Assets  | 91          | 527.358     | -         | 527.449      |
| Loans (*)  | 6.578.868   | 7.601.253   | -         | 14.180.121   |
| Subsidiaries, Associates and Jointly Controlled Entities                         | -           | -           | -         | -            |
| Held-To-Maturity Investments   | -           | 438.845     | -         | 438.845      |
| Derivative Financial Assets for Hedging Purposes                                 | -           | -           | -         | -            |
| Tangible Assets  | -           | -           | -         | -            |
| Intangible Assets  | -           | -           | -         | -            |
| Other Assets   | 29.512      | 189.594     | -         | 219.106      |
|  |             |             |           |              |
| Total Assets   | 7.588.077   | 11.578.489  | 62.687    | 19.229.253   |
|  |             |             |           |              |
| Liabilities  |             |             |           |              |
| Bank Deposits  | 243.322     | 313.175     | -         | 556.497      |
| Other Deposits   | 7.452.909   | 11.839.735  | 90.374    | 19.383.018   |
| Derivative financial liabilities(****)   | -           | -           | -         | -            |
| Money Market Balances  |             |             |           | <del>-</del> |
| Funds Provided From Other Financial Institutions                                 | 1.300.258   | 2.320.605   | 54.579    | 3.675.442    |
| Subordinated Loan  | -           | 546.206     | -         | 546.206      |
| Miscellaneous Payables   | 178         | 884         | -         | 1.062        |
| Derivative Financial Liabilities for Hedging Purposes                            | -           | -           | -         | -            |
| Other Liabilities (***)  | 7.445       | 58.507      | 67        | 66.019       |
| Total Liabilities  | 9.004.112   | 15.079.112  | 145.020   | 24.228.244   |
|  |             |             |           |              |
| Net Balance Sheet Position   | (1.416.035) | (3.500.623) | (82.333)  | (4.998.991)  |
| Net Off-Balance Sheet Position   | 1.921.793   | 3.160.067   | 85,356    | 5.167.216    |
| Financial Derivative Assets  | 7.150.408   | 13.758.320  | 610.146   | 21.518.874   |
| Financial Derivative Liabilities   | 5.409.391   | 10.435.339  | 524.790   | 16.369.520   |
| Forward deposit purchase commitments   | 246.992     | 160.052     | 7.943     | 414.987      |
| Forward deposit sales commitments  | 66.216      | 322.966     | 7.943     | 397.125      |
| Non-Cash Loans (**)  | 527.033     | 1.193.294   | 3.635     | 1.723.962    |
|  |             |             |           |              |
| December 31, 2016  |             |             |           |              |
| Total Assets   | 7.542.369   | 11.833.360  | 31.073    | 19.406.802   |
| Total Liabilities  | 9.872.621   | 12.697.605  | 131.824   | 22.702.050   |
| Net Balance Sheet Position   | (2.330.252) | (864.245)   | (100.751) | (3.295.248)  |
| Net Off-Balance Sheet Position   | 2.972.466   | 429.130     | 103.427   | 3.505.023    |
| Financial Derivative Assets  | 9.245.114   | 12.018.115  | 657.863   | 21.921.092   |
| Financial Derivative Liabilities   | 6.500.966   | 11.430.446  | 554.459   | 18.485.871   |
| Forward deposit purchase commitments   | 241.311     | 112.207     | 23        | 353.541      |
| Forward deposit sales commitments  | 12.993      | 270.746     | -         | 283.739      |
| Non-Cash Loans (**)  | 502.076     | 1.371.620   | 3.185     | 1.876.881    |

<sup>(\*)</sup> Foreign currency indexed loans amounting to TL 1.553.690 are included in the loan portfolio.

#### Foreign currency sensitivity:

The Bank holds EUR and USD currencies positions mainly. The following table details the Bank's sensitivity to a 10% increase or decrease in the TL against USD and EUR. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates. Positive/Negative number indicates a change in profit or loss and other equity where USD and EUR increase 10% against TL.

|     | Change in currency rate in % | Effect on profit or loss (*) |                   | Effect or      | n equity          |
|-----|------------------------------|------------------------------|-------------------|----------------|-------------------|
|     |                              | March 31, 2017               | December 31, 2016 | March 31, 2017 | December 31, 2016 |
| USD | 10%                          | (34.056)                     | (43.512)          | (34.056)       | (43.512)          |
| USD | (10)%                        | 34.056                       | 43.512            | 34.056         | 43.512            |
| EUR | 10%                          | 50.576                       | 64.221            | 50.576         | 64.221            |
| EUR | (10)%                        | (50.576)                     | (64.221)          | (50.576)       | (64.221)          |

<sup>(\*)</sup> Represents before tax amounts.

<sup>(\*\*)</sup> There are no effects on the net off-balance sheet position.

<sup>(\*\*\*)</sup> FC denominated GLLP were not included in currency risk calculation.

<sup>(\*\*\*\*)</sup> Prepaid expenses, financial assets at fair value through profit and loss and derivative financial liabilities and equities were not included in currency risk calculation.

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## III. Explanations on Interest Rate Risk

Interest rate risk shows the probability of loss related to the changes in interest rates depending on the Bank's position, and it is managed by the Asset-Liability Committee. The interest rate sensitivity of assets, liabilities and off-balance sheet items related to this risk are measured by using the standard method and included in the market risk for capital adequacy.

Risk Management Group performs duration, maturity and sensitivity analysis to protect the effect of interest rate volatility and reported to the Asset-Liability Committee.

Simulations on interest income are performed in connection with the forecasted economic indicators used in the budget of the Bank. The negative effects of the fluctuations in the market interest rates on the financial position and the cash flows are minimized by revising budgeted targets.

The Bank management follows the market interest rates daily and revises the interest rates of the Bank whenever necessary.

Since the Bank monitors maturity mismatches very closely a significant interest rate risk exposure is not expected.

## Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates):

|  | Up to 1<br>Month   | 1-3<br>Months | 3-12<br>Months | 1-5<br>Years | Over<br>5 Years | Non-interest<br>bearing | Total        |
|--|--------------------|---------------|----------------|--------------|-----------------|-------------------------|--------------|
|  |                    |               |                |              |                 |                         |              |
| March 31, 2017   |                    |               |                |              |                 |                         |              |
| Assets   |                    |               |                |              |                 |                         |              |
| Cash (Cash in Vault, Foreign Currency Cash, Money in<br>Transit, Cheques Purchased, Precious Metals) and |                    |               |                |              |                 |                         |              |
| Balances with the Central Bank of Turkey   | 3.382.905          | -             | -              | -            | -               | 1.096.735               | 4.479.640    |
| Banks  | 76.824             | -             | -              | -            | -               | 102.419                 | 179.243      |
| Financial Assets at Fair Value Through Profit and Loss   | 73.040             | 86.564        | 217.437        | 32.447       | 9.543           | -                       | 419.031      |
| Money Market Placements  | 5.151.656          | -             | -              | -            | -               | -                       | 5.151.656    |
| Available-For-Sale Financial Assets  | -                  | 250.659       | -              | -            | 696.744         | 2.257                   | 949.660      |
| Loans  | 7.846.375          | 4.948.468     | 6.278.002      | 5.979.006    | 1.554.270       | 458.680                 | 27.064.801   |
| Held-To-Maturity Investments   | -                  | -             | -              | 438.845      | -               | -                       | 438.845      |
| Other Assets   | -                  | -             | -              | -            | -               | 831.146                 | 831.146      |
| Total Assets   | 16.530.800         | 5.285.691     | 6.495.439      | 6.450.298    | 2.260.557       | 2.491.237               | 39.514.022   |
| Liabilities  |                    |               |                |              |                 |                         |              |
| Bank Deposits  | 217.425            | 74.017        | 271.068        |              |                 | 578                     | 563.088      |
| Customer Deposits  | 20.106.012         | 7.786.531     | 705.194        | 3.146        | -               | 1.169.890               | 29.770.773   |
| Money Market Borrowings  | 20.100.012         | 7.760.551     | 703.194        | 3.140        | -               | 1.109.090               | 29.770.773   |
| Miscellaneous Payables   | 294                | -             | -              | -            | -               | 24.962                  | 24.962       |
| Marketable Securities Issued   | -                  | -             | -              | -            | -               | 24.902                  | 24.902       |
| Subordinated Loans(*)  | -                  | -             | -              | -            | 546.206         | -                       | 546.206      |
| Funds Provided From Other Financial Institutions   | 423.394            | 1.130.123     | 1.467.536      | 317.390      | 340.200         | -                       | 3.685.468    |
| Other Liabilities (**)   | 423.394<br>157.961 | 61.942        | 1.467.556      | 139.298      | 347.025         | 4.416.847               | 4.923.231    |
| Other Liabilities ("")   | 137.901            | 01.942        | 143.193        | 139.298      | 3.966           | 4.410.647               | 4.923.231    |
| Total Liabilities  | 20.905.086         | 9.052.613     | 2.586.993      | 459.834      | 897.219         | 5.612.277               | 39.514.022   |
|  |                    |               |                |              |                 |                         |              |
| Balance Sheet Long Position  | -                  | -             | 3.908.446      | 5.990.464    | 1.363.338       | -                       | 11.262.248   |
| Balance Sheet Short Position   | (4.374.286)        | (3.766.922)   | -              | -            | -               | (3.121.040)             | (11.262.248) |
| Off-Balance Sheet Long Position  | 12.068.935         | 7.056.639     | 6.375.301      | 3.205.803    | 414.944         | -                       | 29.121.622   |
| Off-Balance Sheet Short Position   | (12.698.621)       | (7.346.475)   | (5.772.128)    | (3.261.473)  | (270.830)       | -                       | (29.349.527) |
| Total Position   | (5.003.972)        | (4.056.758)   | 4.511.619      | 5.934.794    | 1.507.452       | (3.121.040)             | (227.905)    |

<sup>(\*)</sup> The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks".

<sup>(\*\*)</sup> Other liabilities line in the non-interest bearing column consist of shareholders' equity amounting to TL 3.559.224, tax liabilities amounting to TL 75.949, provisions amounting to TL 500.927 and other liabilities amounting to TL 280.747.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## III. Explanations on Interest Rate Risk (continued)

| -  | Up to 1      | 1-3         | 3-12        | 1-5         | Over      | Non-interest |              |
|--|--------------|-------------|-------------|-------------|-----------|--------------|--------------|
|  | Month        | Months      | Months      | Years       | 5 Years   | bearing      | Total        |
| December 31, 2016                                    |              |             |             |             |           |              |              |
| Assets   |              |             |             |             |           |              |              |
| Cash (Cash in Vault, Foreign Currency Cash,          |              |             |             |             |           |              |              |
| Money in Transit, Cheques Purchased, Precious        |              |             |             |             |           |              |              |
| Metals) and Balances with the Central Bank of Turkey | 3.361.608    | -           | -           | -           | -         | 1.356.632    | 4.718.240    |
| Banks  | -            | -           | -           | -           | -         | 118.724      | 118.724      |
| Financial Assets at Fair Value Through Profit        |              |             |             | ****        |           |              |              |
| and Loss   | 67.224       | 123.396     | 196.399     | 30.098      | 8.816     | -            | 425.933      |
| Money Market Placements                              | 4.412.052    | -           | -           | -           | -         | -            | 4.412.052    |
| Available-For-Sale Financial Assets                  | -            | 254.265     | -           | -           | 649.263   | 1.927        | 905.455      |
| Loans  | 7.991.706    | 4.422.915   | 6.314.618   | 5.597.833   | 1.733.589 | 387.125      | 26.447.786   |
| Held-To-Maturity Investments                         | -            | -           | -           | 428.155     | -         | -            | 428.155      |
| Other Assets   | -            | -           | -           | -           | -         | 822.055      | 822.055      |
| Total Assets   | 15.832.590   | 4.800.576   | 6.511.017   | 6.056.086   | 2.391.668 | 2.686.463    | 38.278.400   |
|  |              |             |             |             |           |              |              |
| Liabilities  |              |             |             |             |           |              |              |
| Bank Deposits  | 613.966      | 584.989     | 3.919       | -           | -         | 17           | 1.202.891    |
| Customer Deposits                                    | 17.128.918   | 8.699.777   | 756.149     | 10.074      | -         | 1.456.587    | 28.051.505   |
| Money Market Borrowings                              | 2.457        | -           | -           | -           | -         | _            | 2.457        |
| Miscellaneous Payables                               | -            | -           | -           | -           | -         | 9.901        | 9.901        |
| Marketable Securities Issued                         | -            | _           | _           | -           | -         | _            | -            |
| Subordinated Loans (*)                               | -            | _           | _           | -           | 528.417   | _            | 528.417      |
| Funds Provided From Other Financial Institutions     | 398.895      | 389.057     | 2.085.391   | 462,743     | 329.411   | _            | 3.665.497    |
| Other Liabilities (**)                               | 181.182      | 73.349      | 186.139     | 102.319     | 2.886     | 4.271.857    | 4.817.732    |
|  |              |             |             |             |           |              |              |
| Total Liabilities                                    | 18.325.418   | 9.747.172   | 3.031.598   | 575.136     | 860.714   | 5.738.362    | 38.278.400   |
|  |              |             |             |             |           |              |              |
| Balance Sheet Long Position                          | -            | -           | 3.479.419   | 5.480.950   | 1.530.954 | -            | 10.491.323   |
| Balance Sheet Short Position                         | (2.492.828)  | (4.946.596) | -           | -           | -         | (3.051.899)  | (10.491.323) |
| Off-Balance Sheet Long Position                      | 10.808.999   | 8.875.055   | 5.582.278   | 2.841.612   | 387.022   | -            | 28.494.966   |
| Off-Balance Sheet Short Position                     | (11.185.741) | (8.865.968) | (5.149.680) | (3.332.583) | (201.164) | -            | (28.735.136) |
| Total Position                                       | (2.869.570)  | (4.937.509) | 3.912.017   | 4.989.979   | 1.716.812 | (3.051.899)  | (240.170)    |

<sup>(\*)</sup> The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks".

## Interest rates applied to monetary financial instruments:

|   | EURO | USD  | JPY | TL    |
|---|------|------|-----|-------|
| March 31, 2017  | %    | %    | %   | %     |
|   |      |      |     |       |
| Assets  |      |      |     |       |
| Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious |      |      |     |       |
| Metals) and Balances with the Central Bank of Turkey                                      | -    | 0,78 | -   | 4,00  |
| Banks   | -    | -    | -   | 11,48 |
| Financial Assets at Fair Value Through Profit and Loss                                    | -    | -    | -   | 9,83  |
| Money Market Placements   | -    | -    | -   | 11,75 |
| Available-For-Sale Financial Assets   | -    | 6,20 | -   | 10,35 |
| Loans   | 5,54 | 6,88 | -   | 15,96 |
| Held-To-Maturity Investments  | -    | 3,47 | -   | -     |
| Liabilities   |      |      |     |       |
| Bank Deposits   | 1,37 | 2,67 | -   | 7,49  |
| Customer Deposits   | 2,14 | 3,45 | _   | 11,90 |
| Money Market Borrowings   | · -  | -    | -   | 7,65  |
| Subordinated Loans  | -    | 6,50 | _   | · -   |
| Miscellaneous Payables  | -    | -    | -   | -     |
| Marketable Securities Issued  | -    | _    | _   | -     |
| Funds Provided From Other Financial Institutions  | 1,87 | 2,81 | -   | 6,73  |

<sup>(\*\*)</sup> The other liabilities line in the non-interest bearing column consist of shareholders' equity amounting to TL 3.443.155, tax liabilities amounting to TL 93.027, provisions amounting to TL 537.477 and other liabilities amounting to TL 198.198.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## III. Explanations on Interest Rate Risk (continued)

|  | EURO | USD  | JPY | TL    |
|--|------|------|-----|-------|
|  | %    | %    | %   | %     |
| December 31, 2016  |      |      |     |       |
| Assets   |      |      |     |       |
| Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques    |      |      |     |       |
| Purchased, Precious Metals) and Balances with the Central Bank of Turkey | -    | 0,51 | -   | 2,96  |
| Banks  | -    | -    | -   | -     |
| Financial Assets at Fair Value Through Profit and Loss                   | -    | -    | -   | 10,07 |
| Money Market Placements  | -    | -    | -   | 8,50  |
| Available-For-Sale Financial Assets                                      | -    | 6,59 | -   | 9,43  |
| Loans  | 5,53 | 6,80 | -   | 15,58 |
| Held-To-Maturity Investments   | -    | 3,47 | -   | -     |
| Liabilities  |      |      |     |       |
| Bank Deposits  | 1,55 | 2,75 | -   | 7,93  |
| Customer Deposits  | 2,28 | 3,34 | -   | 10,83 |
| Money Market Borrowings  | -    | -    | -   | 7,65  |
| Subordinated Loans   | -    | 6,50 | -   | -     |
| Miscellaneous Payables   | -    | -    | -   | -     |
| Marketable Securities Issued   | -    | -    | -   | -     |
| Funds Provided From Other Financial Institutions                         | 2,03 | 2,84 | -   | 6,73  |

## Nature of interest rate risk resulted from banking book:

The interest rate risk for all on-balance sheet and off-balance sheet items, which are interest sensitive, and for banking accounts has been calculated. In calculation of interest rate risk, the bank has no any assumptions for early repayment of loans and demand deposits. Interest rate risk arising from banking accounts is calculated and is reported to BRSA monthly.

## IV. Explanations on Share Certificates Position Risk

The Bank has no outstanding share certificate position.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on Liquidity Risk Management and Liquidity Coverage Ratio

Liquidity risk is the risk, occurring as a result of not having cash in hand or cash inflow at a level and nature to meet cash outflow as a consequence of imbalance in cash flow in time and completely. Liquidity risk consists of sum of two main risk types; funding liquidity risk and market liquidity risk.

Management of Bank's Liquidity risk is carried out in scope of responsibilities of Board of Directors, Audit Committee of the Board, Assets and Liabilities Management Committee (ALCO), Risk Management Department and other business units which are members of ALCO.

Board of Directors have the ultimate responsibility concerning the liquidity risk and its management. Board of Directors have also the responsibility to determine liquidity risk appetite as a part of holistic risk appetite, evaluate and approve proposed limits, approve liquidity risk management policy and confirm changes regarding limit and confinement.

Audit Committee evaluates and approves short, medium and long term liquidity risk management strategies. Audit Committee also provides general adaptability of the Bank to principals and management procedures included in the management of the risk. Audit Committee reviews and evaluates liquidity risk reports periodically.

Assets and Liabilities Management Committee (ALCO) establishes short, medium and long term liquidity management strategies and evaluates the liquidity risk profile of the Bank and impacts of recently developed trends on the liquidity of the Bank through periodical meetings. ALCO makes a decision regarding the qualification of liquidity buffer of the Bank in line with risk appetite and liquidity strategy of the Bank. Additionally, ALCO evaluates the liquidity risk reports and feedbacks received from Risk Management and informs Audit Committee and Board of Directors about the adverse conditions and other financial results with respect to liquidity.

Risk Management establishes liquidity risk management policy, determines liquidity risk limits and submits these policies and limits to the approval of Board of Directors. It also provides to measure and manage liquidity risk in the framework of risk appetite and limits approved by the Board of Directors. Risk management performs reporting to ALCO, Audit Committee and members of Board of Directors regarding adherence to risk appetite and limit excess. Additionally, risk management as also the responsibility to form and implement liquidity stress tests and share the results with the related parties.

Liquidity risk analysis and early warning signals are reported to the senior management periodically. Additionally, all the analysis including regulatory and internal rates with respect to liquidity risk are reported to ALCO and limit and warning levels approved by the Board of Directors are monitored periodically and reported to related parties.

The Bank's funding strategy is intended to ensure sufficient liquidity and diversity of funding sources to meet actual and contingent liabilities through both normal and stress periods. A significant part of Bank's liquidity needs is met with deposits which represent the main funding source of the Bank. On the other hand, when it is deemed necessary, bond issuance and prefinancing products can be provided in addition to the aforementioned sources.

Almost all the liabilities of the Bank are denominated in TL, USD or EUR and the concentration risk in the funding sources is monitored closely. Concentration analysis related to deposits are performed and factors, which can deteriorate access to funding sources and trigger a sudden withdrawal of funds at a significant level, are analysed.

Liquidity risk is closely monitored and managed in order to keep it at a level appropriate to risk appetite and liquidity risk management policies, by promoting diversification of funding sources, keeping high quality liquid assets and reduction or termination of activities causing limit excess.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on Liquidity Risk Management and Liquidity Coverage Ratio (continued)

The liquidity coverage ratios are calculated in accordance with the "Regulation on Liquidity Coverage Ratio Calculation of Banks" published in Official Gazette dated 21 March 2014 and numbered 28948. Liquidity coverage ratios should be at least 60% for foreign currency assets and liabilities and 80% for total assets and liabilities for the year 2017. Both of the aforementioned rates shall be increased by 10% annually until 2019 and foreign currency shall be applied as 80% while total shall be applied as 100%.

Information regarding weekly solo liquidity coverage ratios realized in the first quarter of 2017 is as follows:

| Current Period-31.03.2017 |  | Rate of "Perco<br>taken into ac<br>implemented T | count" not<br>otal value (*) | Rate of "Percentage to be<br>taken into account"<br>implemented Total value (*) |               |  |
|---------------------------|--|--|------------------------------|---|---------------|--|
|                           |  | TL+FC  | FC                           | TL+FC   | FC            |  |
| HIGH QUALITY LIQ          |  |  |                              | 6.482.239   | 2.572.852     |  |
| 1                         | High quality liquid assets   | 7.941.994  | 4.032.607                    | 6.482.239   | 2.572.852     |  |
| CASH OUTFLOWS             |  |  |                              |   |               |  |
| 2                         | Retail and Small Business Customer Deposits  | 17.099.912                                       | 10.025.802                   | 1.649.015   | 1.002.580     |  |
| 3                         | Stable deposits  | 1.219.531  | -                            | 60.977  | -             |  |
| 4                         | Less stable deposits   | 15.880.381                                       | 10.025.802                   | 1.588.038   | 1.002.580     |  |
| 5                         | Unsecured Funding other than Retail and Small<br>Business Customer Deposits                              | 10.210.001                                       | 7.540.065                    | 4.997.719   | 3.775.606     |  |
| 6                         | Operational deposits   | 31.937   | 39                           | 7.984   | 10            |  |
| 7                         | Non-Operational Deposits   | 9.125.092  | 6.749.879                    | 3.936.762   | 2.985.450     |  |
| 8                         | Other Unsecured Funding  | 1.052.972  | 790.146                      | 1.052.972   | 790.146       |  |
| 9                         | Secured funding  | -  | _                            | -   | -             |  |
| 10                        | Other Cash Outflows  | 5.713.250  | 4.280.022                    | 951.212   | 2.236.267     |  |
| 11                        | Liquidity needs related to derivatives and market  | 479.954  | 2.007.489                    | 479.954   | 2.007.489     |  |
| 12                        | Debts related to the structured financial products   | -  | _                            | -   | -             |  |
| 13                        | Commitment related to debts to financial markets and other off balance sheet liabilities                 | 5.233.296  | 2.272.533                    | 471.258   | 228.778       |  |
| 14                        | Commitments that are unconditionally revocable at any time by the Bank and other contractual commitments | -  | -                            | -   | -             |  |
| 15                        | Other irrevocable or conditionally revocable commitments   | -  | _                            | -   | -             |  |
| 16                        | TOTAL CASH OUTFLOWS  |  |                              | 7.597.946   | 7.014.454     |  |
| CASH INFLOWS              |  |  |                              |   |               |  |
| 17                        | Secured Lending Transactions   | 2.687.766  | -                            | -   | -             |  |
| 18                        | Unsecured Lending Transactions   | 2.994.225  | 1.198.858                    | 2.316.412   | 1.000.343     |  |
| 19                        | Other contractual cash inflows   | 351.268  | 4.722.080                    | 351.268   | 4.722.080     |  |
| 20                        | TOTAL CASH INFLOWS   | 6.033.259  | 5.920.938                    | 2.667.680   | 5.722.423     |  |
|                           |  |  |                              | Upper l   | Limit Applied |  |
|                           |  |  |                              |   | Amounts       |  |
| 21                        | TOTAL HQLA   |  |                              | 6.482.239   | 2.572.852     |  |
| 22                        | TOTAL NET CASH OUTFLOWS  |  |                              | 4.930.266   | 1.969.968     |  |
| 23                        | Liquidity Coverage Ratio (%)   |  |                              | 131,80  | 137,22        |  |

<sup>(\*)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on Liquidity Risk Management and Liquidity Coverage Ratio (continued)

Information regarding weekly solo liquidity coverage ratios realized in the fourth quarter of 2016 is as follows:

| Current Period-31.12.2016 |  | taken into acc<br>implemented To | Rate of "Percentage to be<br>taken into account" not<br>implemented Total value (*) |           | entage to be<br>account''<br>'otal value (*) |
|---------------------------|--|----------------------------------|---|-----------|--|
|                           |  | TL+FC                            | FC  | TL+FC     | FC   |
| HIGH QUALİTY LIC          |  |                                  |   | 6.208.875 | 2.290.992                                    |
| 1                         | High quality liquid assets   | 7.622.700                        | 3.704.817   | 6.208.875 | 2.290.992                                    |
| CASH OUTFLOWS             |  |                                  |   |           |  |
| 2                         | Retail and Small Business Customer Deposits  | 15.683.396                       | 8.297.994   | 1.510.067 | 829.799                                      |
| 3                         | Stable deposits  | 1.165.445                        | -   | 58.272    | -  |
| 4                         | Less stable deposits   | 14.517.951                       | 8.297.994   | 1.451.795 | 829.799                                      |
| 5                         | Unsecured Funding other than Retail and Small<br>Business Customer Deposits                              | 10.005.373                       | 6.946.597   | 4.803.093 | 3.430.045                                    |
| 6                         | Operational deposits   | 29.601                           | 75  | 7.400     | 19   |
| 7                         | Non-Operational Deposits   | 9.301.819                        | 6.522.517   | 4.121.740 | 3.006.021                                    |
| 8                         | Other Unsecured Funding  | 673.953                          | 424.005   | 673.953   | 424.005                                      |
| 9                         | Secured funding  | -                                | -   | -         | -  |
| 10                        | Other Cash Outflows  | 5.443.941                        | 3.873.848   | 945.677   | 2.058.826                                    |
| 11                        | Liquidity needs related to derivatives and market  | 686.239                          | 1.857.442   | 514.207   | 1.857.442                                    |
| 12                        | Debts related to the structured financial products   | -                                | -   | -         | -  |
| 13                        | Commitment related to debts to financial markets and other off balance sheet liabilities                 | 4.757.702                        | 2.016.406   | 431.470   | 201.384                                      |
| 14                        | Commitments that are unconditionally revocable at any time by the Bank and other contractual commitments | -                                | -   | -         | -  |
| 15                        | Other irrevocable or conditionally revocable commitments   | -                                | -   | -         | -  |
| 16                        | TOTAL CASH OUTFLOWS  |                                  |   | 7.258.837 | 6.318.670                                    |
| CASH INFLOWS              |  |                                  |   |           |  |
| 17                        | Secured Lending Transactions   | 2.764.163                        | -   | -         | -  |
| 18                        | Unsecured Lending Transactions   | 2.454.321                        | 937.940   | 1.881.980 | 777.643                                      |
| 19                        | Other contractual cash inflows   | 436.696                          | 3.547.347   | 436.696   | 3.547.347                                    |
| 20                        | TOTAL CASH INFLOWS   | 5.655.180                        | 4.485.287   | 2.318.676 | 4.324.990                                    |
|                           |  |                                  |   | Upper I   | Limit Applied Amounts                        |
| 21                        | TOTAL HQLA   |                                  |   | 6.208.875 | 2.290.992                                    |
| 22                        | TOTAL NET CASH OUTFLOWS  |                                  |   | 4.940.161 | 1.993.680                                    |
| 23                        | Liquidity Coverage Ratio (%)   |                                  |   | 126,40    | 117,03                                       |

<sup>(\*)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages.

Liquidity coverage ratio is calculated by comparing the high quality liquid assets owned by the Bank to net cash outflow in one month maturity. Balance sheet accounts that are significant on the ratio can be listed as reserve requirements maintained at Central Bank of Republic of Turkey, marketable securities that are not subject to repurchase agreements or not given as collateral, corporate deposits and bank deposits, securities under guarantee through reverse repo and placement and derivative transactions to banks. The effect of these accounts on the liquidity coverage ratio is higher than other accounts, since these accounts have a higher share in liquid assets and net cash outflows.

Although the derivative transactions create net cash flow of small amount in terms of total liquidity coverage ratio, fluctuations in foreign currency derivative transactions cause the foreign currency liquidity coverage ratio to be affected.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND **DECEMBER 31, 2016**

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### V. Explanations on Liquidity Risk Management and Liquidity Coverage Ratio (continued)

The weeks having the highest and lowest level of liquidity coverage ratios calculated for the first three months and their average values are given below:

|         | Curr       | ent Year-31.03.2017 | Prior Year-31.12 |            |
|---------|------------|---------------------|------------------|------------|
|         | TL+FC      | FC                  | TL+FC            | FC         |
| Lowest  | 107,70     | 67,11               | 97,63            | 53,15      |
| Week    | 03.02.2017 | 06.01.2017          | 30.09.2016       | 30.09.2016 |
| Highest | 149,14     | 191,35              | 171,50           | 168,69     |
| Week    | 17.03.2017 | 03.03.2017          | 04.11.2016       | 04.11.2016 |
| Average | 131,80     | 137,22              | 126,40           | 117,03     |

#### Presentation of assets and liabilities according to their remaining maturities:

| March 31, 2017                                    | Demand    | Up to 1<br>Month | 1-3<br>Month | 3-12<br>Months           | 1-5<br>Years | Over<br>5 Years | Undistributed<br>(*) | Total      |
|---|-----------|------------------|--------------|--------------------------|--------------|-----------------|----------------------|------------|
| Assets  | Demand    | Month            | Month        | Months                   | 1 cars       | 5 Tears         | (.)                  | Total      |
| Cash (Cash in Vault, Foreign Currency Cash,       |           |                  |              |                          |              |                 |                      |            |
| Money in Transit, Cheques Purchased, Precious     |           |                  |              |                          |              |                 |                      |            |
| Metals) and Balances with the Central Bank of     |           |                  |              |                          |              |                 |                      |            |
| Turkey  | 162,779   | 4.316.861        | _            | _                        | _            | _               | _                    | 4.479.640  |
| Banks   | 102.419   | 76.824           | _            | _                        | _            | _               | _                    | 179.243    |
| Financial Assets at Fair Value Through Profit and |           |                  |              |                          |              |                 |                      |            |
| Loss  | -         | 73.040           | 44.608       | 121.514                  | 169.966      | 9.903           | -                    | 419.031    |
| Money Market Placements                           | _         | 5.151.656        | _            | _                        | _            | _               | _                    | 5.151.656  |
| Available-For-Sale Financial Assets               | -         | -                | _            | _                        | 250.659      | 696.744         | 2.257                | 949.660    |
| Loans   | _         | 1.911.006        | 1.160.854    | 4.995.436                | 11.442.747   | 7.096.078       | 458.680              | 27.064.801 |
| Held-To-Maturity Investments                      | -         | -                | _            | -                        | 438.845      | -               | -                    | 438.845    |
| Other Assets                                      | _         | _                | _            | _                        | -            | _               | 831.146              | 831.146    |
|   |           |                  |              |                          |              |                 |                      |            |
| Total Assets                                      | 265.198   | 11.529.387       | 1.205.462    | 5.116.950                | 12.302.217   | 7.802.725       | 1.292.083            | 39.514.022 |
|   |           |                  |              |                          |              |                 |                      |            |
| Liabilities                                       |           |                  |              |                          |              |                 |                      |            |
| Bank Deposits                                     | 578       | 217.425          | 74.017       | _                        | 271.068      | _               | -                    | 563.088    |
| Customer Deposits                                 | 1.169.890 | 20.106.012       | 7.786.531    | 705.194                  | 3.146        | _               | _                    | 29.770.773 |
| Funds Provided From Other Financial Institutions  | -         | 423.394          | 583.344      | 1.467.536                | 395.924      | 815.270         | -                    | 3.685.468  |
| Money Market Borrowings                           | -         | 294              | _            | _                        | _            | _               | -                    | 294        |
| Marketable Securities Issued                      | -         | -                | -            | -                        | _            | -               | _                    | -          |
| Subordinated Loans(**)                            | -         | -                | -            | -                        | -            | 546.206         | -                    | 546.206    |
| Miscellaneous Payables                            | -         | -                | _            | _                        | -            | -               | 24.962               | 24.962     |
| Other Liabilities (***)                           | -         | 156.052          | 61.942       | 144.215                  | 140.188      | 3.987           | 4.416.847            | 4.923.231  |
| T . 171 1 1114                                    | 4.450.460 | 20.002.155       | 0.505.024    | 2 24 4 0 4 5             | 010.224      | 1.245.142       | 4 444 000            | 20.514.022 |
| Total Liabilities                                 | 1.170.468 | 20.903.177       | 8.505.834    | 2.316.945                | 810.326      | 1.365.463       | 4.441.809            | 39.514.022 |
| 71 174 0  | (007.000) | (0.252.500)      | (F. 200 2F2) | <b>4</b> 000 00 <b>5</b> | 44 404 004   |                 | (2.1.10.72.0)        |            |
| Liquidity Gap                                     | (905.270) | (9.373.790)      | (7.300.372)  | 2.800.005                | 11.491.891   | 6.437.262       | (3.149.726)          |            |
|   |           |                  |              |                          |              |                 |                      |            |
| Net Off-Balance Sheet Position                    | -         | (142.283)        | (73.322)     | (27.486)                 | 14.047       | 1.139           | -                    | (227.905)  |
| Financial Derivative Assets                       | -         | 11.119.454       |              | 5.622.471                | 6.269.083    | 686.099         | -                    | 29.121.622 |
| Financial Derivative Liabilities                  | -         | 11.261.737       |              | 5.649.957                | 6.255.036    | 684.960         | -                    | 29.349.527 |
| Non-Cash Loans                                    | -         | 1.319.194        | 242.185      | 1.282.363                | -            |                 | -                    | 2.843.742  |
| Prior period                                      |           |                  |              |                          |              |                 |                      |            |
| Total Assets                                      | 4.836.964 | 6.277.248        | 1 115 853    | 5 035 828                | 12.115.092   | 7.686.308       | 1.211.107            | 38.278.400 |
| Total Liabilities                                 | 1.456.604 | 18.318.237       |              | 2.583.643                | 853.778      | 1.311.618       |                      | 38.278.400 |
| Liquidity Gap                                     | 3.380.360 | (12.040.989)     |              |                          | 11.261.314   | 6.374.690       | (3.070.651)          | 55.276.400 |
| Liquidity Gap                                     | 3.380.360 | (12.040.989)     | (8.356.909)  | 2.452.185                | 11.261.314   | 6.374.690       | (3.070.651)          | -          |

The assets which are necessary to provide banking services and can not be liquidated in the short term, such as tangible assets, investments in subsidiaries and associates and non-performing loans are classified under undistributed.

and associates and non-performing toans are classified under thindstributed.

The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks".

The other liabilities line in the non-interest bearing column consist of shareholders' equity amounting to TL 3.559.224, tax liabilities amounting to TL 75.949, provisions amounting to TL 500.927 and other liabilities amounting to TL 280.747.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## VI. Explanations on Leverage Ratio

## Information on subjects that causes difference in leverage ratio between current and prior periods:

"Regulation on the Measurement and Evaluation of Banks Leverage Levels" regulates the procedures and principles regarding the ensure adequate capital at the consolidated and non-consolidated basis for exposure of possible risk of Banks. Leverage ratio of the Bank calculated amounting to 7,56% (December 31, 2016: 7,75%). According to Regulations, minimum leverage ratio is 3%.

## Disclosure of Leverage ratio template:

|    |   | Current Period<br>31 March<br>2017(*) | Prior Period<br>31 December<br>2016(*) |
|----|---|---------------------------------------|--|
|    | Balance sheet transactions  |                                       | ·                                      |
| 1  | Balance sheet assets (excluding derivative financial assets and credit derivaties, including collaterals) | 38.854.807                            | 36.798.395                             |
| 2  | (Assets deducted from Core capital)   | (76.720)                              | (94.706)                               |
| 3  | Total risk amount of balance sheet assets (sum of lines 1 and 2)  | 38.778.087                            | 36.703.689                             |
|    | Derivative financial assets and credit derivaties   |                                       |  |
| 4  | Cost of replenishment for derivative financial assets and credit derivaties                               | 319.285                               | 296.802                                |
| 5  | Potential credit risk amount of derivative financial assets and credit derivaties                         | -                                     | -                                      |
| 6  | Total risk amount of derivative financial assets and credit derivaties (sum of lines 4 and 5)             | 319.285                               | 296.802                                |
|    | Financing transactions secured by marketable security or commodity  |                                       |  |
| 7  | Risk amount of financing transactions secured by marketable security or commodity                         |                                       |  |
|    | (excluding Balance sheet)   | -                                     | -                                      |
| 8  | Risk amount arising from intermediary transactions  | -                                     | -                                      |
|    | Total risk amount of financing transactions secured by marketable security or commodity                   |                                       |  |
| 9  | (sum of lines 7 and 8)  | -                                     | -                                      |
|    | Off-balance sheet transactions  |                                       |  |
| 10 | Gross notional amount of off-balance sheet transactions   | 5.376.848                             | 5.112.865                              |
| 11 | (Correction amount due to multiplication with credit conversion rates)                                    | -                                     | -                                      |
| 12 | Total risk of off-balance sheet transactions (sum of lines 10 and 11)                                     | 5.376.848                             | 5.112.865                              |
|    | Capital and total risk  |                                       |  |
| 13 | Core Capital  | 3.362.296                             | 3.264.903                              |
| 14 | Total risk amount(sum of lines 3, 6, 9 and 12)  | 44.474.220                            | 42.113.356                             |
|    | Leverage ratio  |                                       |  |
| 15 | Leverage ratio  | 7,56                                  | 7,75                                   |

<sup>(\*)</sup> The arithmetic average of the last 3 months in the related periods.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## VII. Explanations on Risk Management Objectives and Policies

Notes and explanations in this section have been prepared in accordance with the Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2017. According to Communiqué these notes have to be presented on a quarterly basis. Due to usage of standard approach for the calculation of capital adequacy by the Bank, the following tables have not been presented:

- RWA flow statements of credit risk exposures under IRB
- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of market risk exposures under an IMA

#### Overview of RWA

|    |   |                                       | I                                      | Minimum Capital                       |
|----|---|---------------------------------------|--|---------------------------------------|
|    |   | Risk Weig                             | hted Amount                            | Requirement                           |
|    |   | Current<br>Period<br>31 March<br>2017 | Prior<br>Period<br>31 December<br>2016 | Current<br>Period<br>31 March<br>2017 |
| 1  | Credit risk (excluding counterparty credit risk) (CCR)                      | 24.476.686                            | 25.095.066                             | 1.958.135                             |
| 2  | Standardised approach (SA)  | 24.476.686                            | 25.095.066                             | 1.958.135                             |
| 3  | Internal rating-based (IRB) approach  | -                                     | -                                      | -                                     |
| 4  | Counterparty credit risk  | 576.511                               | 574.171                                | 46.121                                |
| 5  | Standardised approach for counterparty credit risk (SA-CCR)                 | 576.511                               | 574.171                                | 46.121                                |
| 6  | Internal model method (IMM)   | -                                     | -                                      | -                                     |
| 7  | Basic risk weight approach to internal models equity position in the        |                                       |  |                                       |
|    | banking account   | -                                     | -                                      | -                                     |
| 8  | Investments made in collective investment companies – look-through approach | _                                     | _                                      | _                                     |
| 9  | Investments made in collective investment companies – mandate-based         |                                       |  |                                       |
|    | approach  | _                                     | _                                      | _                                     |
| 10 | Investments made in collective investment companies - % 1250                |                                       |  |                                       |
|    | weighted risk approach  | _                                     | _                                      | _                                     |
| 11 | Settlement risk   | _                                     | _                                      | _                                     |
| 12 | Securitization positions in banking accounts                                | _                                     | _                                      | _                                     |
| 13 | IRB ratings-based approach (RBA   | _                                     | _                                      | _                                     |
| 14 | IRB Supervisory Formula Approach (SFA)                                      | _                                     | _                                      | _                                     |
| 15 | SA/simplified supervisory formula approach (SSFA)                           | _                                     | _                                      | _                                     |
| 16 | Market risk   | 645.016                               | 530,200                                | 51.601                                |
| 17 | Standardised approach (SA)  | 645.016                               | 530.200                                | 51.601                                |
| 18 | Internal model approaches (IMM)   | -                                     | -                                      | -                                     |
| 19 | Operational Risk  | 1.812.150                             | 1.027.288                              | 144.972                               |
| 20 | Basic Indicator Approach  | 1.812.150                             | 1.027.288                              | 144.972                               |
| 21 | Standard Approach   | -                                     | -                                      |                                       |
| 22 | Advanced measurement approach   | _                                     | _                                      | _                                     |
| 23 | The amount of the discount threshold under the equity (subject to a         |                                       |  |                                       |
|    | 250% risk weight)   | -                                     | _                                      | -                                     |
| 24 | Floor adjustment  | -                                     | _                                      | -                                     |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)                                      | 27.510.363                            | 27.226.725                             | 2.200.829                             |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)                                      | 27.510.363                            | 27.226.725                             | 2.200.82                              |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### VIII. Explanations on Business Segments

Organized to operate in all operational aspects of below segmental banking under the scope of 4th Article of the Banking Law, the Bank is providing diversified financial solutions focused on capital financing, foreign trade, project finance, non-cash products, cash management and internet banking services to Corporate, Commercial and SME customers. Retail Banking, formed under three major divisions, namely, Retail Loans, Bank and Credit Cards and Wealth Management, offers practical and efficient financial needs through branches, internet and mobile channels. Treasury and Capital Markets department is managing TL and FCY liquidity in healthy and sustainable manner, performing profit oriented trading activities in the market within the limits given by the Board. In addition, Treasury sales unit delivers pricing services of government bills and bonds, Eurobonds and derivatives to the Bank customers.

| Current Period<br>(1 January-31 March 2017) | Corporate,<br>Commercial,SME | Retail<br>Banking | Treasury  | Other and<br>Unallocated<br>(*) | Bank's Total<br>Activities |
|---|------------------------------|-------------------|-----------|---------------------------------|----------------------------|
|   |                              |                   |           |                                 |                            |
| Net Interest Income                         | 190.957                      | 54.769            | 4.931     | 140.975                         | 391.632                    |
| Net Fee and Commision Income                | 41.842                       | 9.993             | (776)     | (1.098)                         | 49.961                     |
| Other Operating Income and Net              |                              |                   |           |                                 |                            |
| Profit/Loss                                 | 6.180                        | 5.707             | 18.315    | (97.602)                        | (67.400)                   |
| Operating Income                            | 238.979                      | 70.469            | 22.470    | 42.275                          | 374.193                    |
| Other Operating Expenses                    | -                            | -                 | -         | (179.425)                       | (179.425)                  |
| Credit and Other Provisions                 | (52.495)                     | (24.401)          | -         | -                               | (76.896)                   |
| Profit Before Tax                           | -                            | -                 | -         | 117.872                         | 117.872                    |
| Tax Provision                               | -                            | _                 | -         | (24.673)                        | (24.673)                   |
| Net profit                                  | -                            | -                 | -         | 93.199                          | 93.199                     |
| Total Asset                                 | 23.572.624                   | 3.270.222         | 6.873.016 | 5.798.160                       | 39.514.022                 |
| Segment Assets                              | 23.572.624                   | 3.270.222         | 6.873.016 | 5.798.160                       | 39.514.022                 |
| Total Liability                             | 12.235.558                   | 17.739.554        | 4.232.650 | 5.306.260                       | 39.514.022                 |
| Segment Liability                           | 12.235.558                   | 17.739.554        | 4.232.650 | 1.200.830                       | 35.408.592                 |
| Subordinated Loan                           | -                            | -                 | -         | 546.206                         | 546.206                    |
| Equity                                      | -                            | -                 | -         | 3.559.224                       | 3.559.224                  |

<sup>(\*)</sup> Shows operating expenses, free provisions, general provisions and equity items and also funding return on capital, that is calculated as part of bank's asset liability management strategy as well as unallocated liquidity items and their income/expense amounts.

| Prior Year<br>(1 January-31 March 2016) | Corporate,<br>Commercial,SME | Retail<br>Banking | Treasury  | Other and<br>Unallocated<br>(*) | Bank's Total<br>Activities |
|---|------------------------------|-------------------|-----------|---------------------------------|----------------------------|
| Net Interest Income                     | 147.586                      | 44.818            | 19.831    | 21.784                          | 234.019                    |
| Net Fee and Commission Income           | 16.372                       | 4.872             | (616)     | 13.912                          | 34.540                     |
| Other Operating Income and Net          | 10.372                       | 4.072             | (010)     | 13.712                          | 34.340                     |
| Profit/Loss                             | 7.333                        | 3.031             | 21.583    | (77.330)                        | (45.383)                   |
| Operating Income                        | 171,291                      | 52.721            | 40.798    | (41.634)                        | 223.176                    |
| Other Operating Expenses                |                              | -                 | -         | (132.928)                       | (132.928)                  |
| Credit and Other Provisions             | (34.006)                     | (30.073)          | _         | 2.199                           | (61.880)                   |
| Profit Before Tax                       | -                            | =                 | -         | 28.368                          | 28.368                     |
| Tax Provision                           | -                            | -                 | -         | (5.729)                         | (5.729)                    |
| Net profit                              | -                            | _                 | _         | 22,639                          | 22.639                     |
| Total Asset                             | 23,135,160                   | 2.998.253         | 6.059.175 | 6.085.812                       | 38.278.400                 |
| Segment Assets                          | 23.135.160                   | 2.998.253         | 6.059.175 | 6.085.812                       | 38.278.400                 |
| Total Liability                         | 11.391.220                   | 17.520.639        | 4.233.535 | 5.133.007                       | 38.278.400                 |
| Segment Liability                       | 11.391.220                   | 17.520.639        | 4.233.535 | 1.161.435                       | 34.306.828                 |
| Subordinated Loan                       | -                            | -                 | -         | 528.417                         | 528.417                    |
| Equity                                  | -                            | -                 | -         | 3.443.155                       | 3.443.155                  |

<sup>(\*)</sup> Shows operating expenses, free provisions, general provisions and equity items and also funding return on capital, that is calculated as part of bank's asset liability management strategy as well as unallocated liquidity items and their income/expense amounts.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

## EXPLANATIONS AND DISCLOSURES ON FINANCIAL STATEMENTS

## I. Explanations and Disclosures Related to the Assets

## 1. a) Information on Cash and Balances with the Central Bank of Turkey:

|  | Mar               | March 31, 2017      |                     | per 31, 2016        |
|--|-------------------|---------------------|---------------------|---------------------|
|  | TL                | FC                  | TL                  | FC                  |
| Cash in Vault<br>Balances with the Central Bank of Turkey<br>Other | 82.558<br>635.637 | 80.221<br>3.681.224 | 75.080<br>1.289.306 | 93.467<br>3.260.387 |
| Total  | 718.195           | 3.761.445           | 1.364.386           | 3.353.854           |

#### b) Information related to the account of the Central Bank of Turkey:

|                              | March 31, 2017 |           | Decemb    | per 31, 2016 |
|------------------------------|----------------|-----------|-----------|--------------|
|                              | TL             | FC        | TL        | FC           |
| Unrestricted demand deposits | 635.637        | 126       | 1.289.306 | 104          |
| Unrestricted time deposits   | -              | -         | -         | -            |
| Restricted time deposits     | -              | 3.681.098 | -         | 3.260.283    |
| Total                        | 635.637        | 3.681.224 | 1.289.306 | 3.260.387    |

## c) Explanations related to reserve deposits:

In accordance with the "Communiqué Regarding the Reserve Requirements no. 2013/15, the Bank is required to maintain reserves in CBRT for TL and foreign currency liabilities. The reserve requirements can be maintained as TL, USD, EUR and standard gold. CBRT started paying interest on reserve balances held in USD starting from May 2015 and held in TL starting from November 2014.

The reserve rates for TL liabilities vary between 4% and 10,5% for TL deposits and other liabilities according to their maturities as of 31 March 2017 (31 December 2016: 4% and 10,5% for all TL liabilities). The reserve rates for foreign currency liabilities vary between 4% and 24% for deposit and other foreign currency liabilities according to their maturities as of 31 March 2017 (31 December 2016: 4,5% and 24,5% for all foreign currency liabilities).

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# I. Explanations and Disclosures Related to the Assets (continued)

# 2. Information on financial assets at fair value through profit and loss (net):

a.1) Information on financial assets at fair value through profit and loss given as collateral or blocked:

|   | March 31, 2017 |             | December   | 31, 2016    |
|---|----------------|-------------|------------|-------------|
|   | TL             | FC          | TL         | FC          |
| Classified as unrestricted<br>Subject to repurchase agreements<br>Given as collateral/blocked | 1.938          | -<br>-<br>- | 5.905<br>- | -<br>-<br>- |
| Total   | 1.938          | -           | 5.905      |             |

a.2) Financial assets at fair value through profit and loss subject to repurchase agreements: None.

b) Positive differences related to derivative financial assets held-for-trading:

| -                    | March 31, 2017 |        | Decembe | er 31, 2016 |
|----------------------|----------------|--------|---------|-------------|
|                      | TL             | FC     | TL      | FC          |
| Forward Transactions | 23.712         | 2.567  | 17.278  | 8.941       |
| Swap Transactions    | 279.779        | 42.381 | 240.288 | 79.108      |
| Futures Transactions | -              | -      | -       | -           |
| Options              | 61.508         | 7.146  | 57.807  | 16.606      |
| Other                | -              | -      | -       | -           |
| Total                | 364.999        | 52.094 | 315.373 | 104.655     |

#### 3. Information on banks:

|                                 | March 31, 2017 |         | December 31, 20 |         |
|---------------------------------|----------------|---------|-----------------|---------|
|                                 | TL             | FC      | TL              | FC      |
| Banks                           |                |         |                 |         |
| Domestic                        | 76.956         | -       | 139             | -       |
| Foreign                         | -              | 102.287 | -               | 118.585 |
| Branches and head office abroad | -              | -       | -               | -       |
| Total                           | 76.956         | 102.287 | 139             | 118.585 |

## 4. Information on financial assets available-for-sale:

a.1) Information on financial assets available-for-sale given as collateral or blocked:

|  | March 31, 2017 |    | December 31, |    |
|--|----------------|----|--------------|----|
|  | TL             | FC | TL           | FC |
| Share certificates                         | -              | -  | -            | _  |
| Bond, Treasury bill and similar securities | 255.152        | -  | 193.752      | -  |
| Other                                      | -              | -  | -            | -  |
| Total                                      | 255.152        | -  | 193.752      | -  |

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations and Disclosures Related to the Assets (continued)

a.2) Information on financial assets available for sale subject to repurchase agreements:

As of March 31, 2017, available-for-sale financial assets subject to repurchase agreements amount to TL 291 (31 December 2016: TL 2.466).

b) Information on financial assets available for sale portfolio:

|                                   | March 31, | December 31, |
|-----------------------------------|-----------|--------------|
|                                   | 2017      | 2016         |
| Debt securities                   | 947.403   | 903.528      |
| Quoted on a stock exchange        | 947.403   | 903.528      |
| Not quoted                        | -         | -            |
| Share certificates                | 2.257     | 1.927        |
| Quoted on a stock exchange        | -         | -            |
| Not quoted                        | 2.257     | 1.927        |
| Value Decrease (-) / Increase (+) | -         | -            |
| Total                             | 949.660   | 905.455      |

## 5. Information on loans:

a) Information on all types of loans or advances given to shareholders and employees of the Bank:

|  |       | March 31,<br>2017 |       | December 31,<br>2016 |
|--|-------|-------------------|-------|----------------------|
|  | Cash  | Non-cash          | Cash  | Non-cash             |
| Direct loans granted to shareholders   | 694   | -                 | -     | _                    |
| Corporate shareholders                 | -     | -                 | -     | -                    |
| Real person shareholders               | -     | -                 | -     | -                    |
| Indirect loans granted to shareholders | -     | 15.839            | -     | 16.028               |
| Loans granted to employees             | 7.593 | -                 | 7.941 | -                    |
| Total                                  | 7.593 | 15.839            | 7.941 | 16.028               |

b) Information on the first and second group loans and other receivables including restructured or rescheduled loans:

|                                 |   | lard Loans and<br>er Receivables              |       |  | Other Receivables onitoring (Watchlis         | it)   |
|---------------------------------|---|---|-------|--|---|-------|
| Cash Loans                      | Loans and Other<br>Receivables<br>Total (*) | Of Which<br>Restructured<br>or<br>Rescheduled | Other | Loans and Other<br>Receivables<br>Total(*) | Of Which<br>Restructured<br>or<br>Rescheduled | Other |
| Non-specialized loans           | 24.634.816                                  | 130.938                                       | _     | 1.971.305                                  | 1.010.828                                     | _     |
| Business loans                  | _   | -   | -     | -  | -   | -     |
| Export loans                    | 1.199.956                                   | -   | -     | 24.110                                     | 23.016  | -     |
| Import loans                    | -   | -   | -     | -  | -   | -     |
| Loans given to financial sector | 55.811                                      | -   | -     | -  | -   | -     |
| Foreign loans                   | 352.737                                     | -   | -     | 38.045                                     | 112   | -     |
| Consumer loans                  | 2.340.909                                   | 216   | -     | 222.429                                    | 105.120                                       | -     |
| Credit cards                    | 355.674                                     | -   | -     | 29.770                                     | -   | -     |
| Precious metals loans           | -   | -   | -     | -  | -   | -     |
| Other                           | 20.329.729                                  | 130.722                                       | -     | 1.656.951                                  | 882.580                                       | -     |
| Specialized loans               | -   | -   | -     | -  | -   | -     |
| Other receivables               | -   | -   | -     | -  | -   | -     |
| Total                           | 24.634.816                                  | 130.938                                       | _     | 1.971.305                                  | 1.010.828                                     |       |

(\*)As of reporting period, the Bank has fully cash covered exposure, by the parent bank, amounting to USD 74.4 million given to main partner of an institution carrying out its activities in telecommunication sector and having strategic importance which is followed under Loans and Other Receivables with Standard Qualification. Discussions among shareholders of the entity, creditor banks and related public institutions regarding restructuring of current main partner including change of shareholder have been commenced and it is expected that aforementioned discussions shall result in a positive development.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# I. Explanations and Disclosures Related to the Assets (continued)

c) Restructured or rescheduled loans according to their maturity structure:

|                               | Standard loans and | Loans and other receivables |
|-------------------------------|--------------------|-----------------------------|
| Number of extensions          | other receivables  | under close monitoring      |
| Extended by 1 or 2 times      | 130.938            | 1.010.828                   |
| Extended by 3,4 or 5 times    | -                  | -                           |
| Extended by more than 5 times | -                  | -                           |
| Total                         | 130.938            | 1.010.828                   |

|                   | Standard loans and | Loans and other receivables |
|-------------------|--------------------|-----------------------------|
| Extension periods | other receivables  | under close monitoring(*)   |
| 0 - 6 Months      | 85.165             | 278.680                     |
| 6 - 12 Months     | 25.958             | 35.703                      |
| 1 - 2 Years       | 2.393              | 109.905                     |
| 2 - 5 Years       | 17.422             | 581.489                     |
| 5 Years and over  | <u>-</u>           | 5.051                       |
| Total             | 130.938            | 1.010.828                   |

<sup>(\*)</sup> Represents the difference between the first term of the loan and extended term of the loan.

## **Information on loan types and provisions (\*):**

|                        | Corporate and |           |           |            |
|------------------------|---------------|-----------|-----------|------------|
| 31 March 2017          | Commercial    | SME       | Retail    | Total      |
| Standard Loans         | 16.978.734    | 4.988.758 | 2.667.324 | 24.634.816 |
| Watchlist              | 1.173.273     | 530.397   | 267.635   | 1.971.305  |
| Non-performing Loans   | 155.135       | 500.154   | 180.887   | 836.176    |
| Specific Provision (-) | (46.095)      | (218.398) | (113.003) | (377.496)  |
| Total                  | 18.261.047    | 5.800.911 | 3.002.843 | 27.064.801 |

| 31 December 2016       | Corporate and<br>Commercial | SME       | Retail    | Total      |
|------------------------|-----------------------------|-----------|-----------|------------|
| Standard Loans         | 17.716.762                  | 4.593.660 | 2.510.728 | 24.821.150 |
| Watchlist              | 449.802                     | 528.306   | 261.403   | 1.239.511  |
| Non-performing Loans   | 99.719                      | 438.400   | 150.324   | 688.443    |
| Specific Provision (-) | (32.193)                    | (179.562) | (89.563)  | (301.318)  |
| Total                  | 18.234.090                  | 5,380,804 | 2.832.892 | 26.447.786 |

<sup>(\*)</sup> Prepared in accordance with Bank's internal segmentation.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# I. Explanations and Disclosures Related to the Assets (continued)

d) Information on consumer loans and credit cards given to customers and bank's personnel:

|  | Short Term                 | Long Term      | Total                |
|--|----------------------------|----------------|----------------------|
| Consumer Loans - TL                    | 87.944                     | 2,363,665      | 2.451.609            |
| Housing Loans                          | 526                        | 638.885        | 639.411              |
| Car Loans                              | 263                        | 41.058         | 41.321               |
| General Purpose Loans                  | 87.155                     | 1.683.722      | 1.770.877            |
| Other                                  | 87.133                     | 1.065.722      | 1.//0.8//            |
| Consumer Loans - Indexed to FC         | -                          | -              | -                    |
| Housing Loans                          | -                          | -              | -                    |
| Car Loans                              | -                          | <del>-</del>   | -                    |
| General Purpose Loans                  | -                          | <del>-</del>   | -                    |
| Other                                  | -                          | <del>-</del>   | -                    |
| Consumer Loans - FC                    | -                          | 82.998         | 82.998               |
| Housing Loans                          | -                          | 82.998         | 82.998               |
| Car Loans                              | -                          | 82.998         | 82.998               |
| General Purpose Loans                  | -                          | -              | -                    |
| Other                                  | -                          | -              | -                    |
| Individual Credit Cards - TL           | 363.554                    | 5.954          | 369.508              |
| With Installments                      | 3 <b>03.554</b><br>124.356 | 5.954<br>5.954 | 130.310              |
| Without Installments                   | 239.198                    | 5.954          | 239.198              |
| Individual Credit Cards-FC             | 259.198<br><b>87</b>       | -              | 239.198<br><b>87</b> |
| With Installments                      | 8/                         | -              | 8/                   |
| Without Installments                   | -<br>87                    | -              | 87                   |
| Personnel Loans - TL                   |                            | -<br>- 127     |                      |
| Housing Loans                          | 440                        | 5.127          | 5.567                |
|  | -                          | -              | -                    |
| Car Loans<br>General Purpose Loans     | -                          | 5 127          |                      |
| Other                                  | 440                        | 5.127          | 5.567                |
| Personnel Loans- Indexed to FC         | -                          | -              | -                    |
|  | -                          | -              | -                    |
| Housing Loans                          | -                          | -              | -                    |
| Car Loans                              | -                          | -              | -                    |
| General Purpose Loans                  | -                          | -              | -                    |
| Other P.C.                             | -                          | -              | -                    |
| Personnel Loans - FC                   | -                          | -              | -                    |
| Housing Loans                          | -                          | -              | -                    |
| Car Loans                              | -                          | -              | -                    |
| General Purpose Loans                  | -                          | -              | -                    |
| Other                                  | -                          | -              | -                    |
| Personnel Credit Cards - TL            | 2.022                      | 4              | 2.026                |
| With Installments                      | 829                        | 4              | 833                  |
| Without Installments                   | 1.193                      | <del>-</del>   | 1.193                |
| Personnel Credit Cards - FC            | -                          | -              | -                    |
| With Installments                      | -                          | -              | -                    |
| Without Installments                   | -                          | -              | -                    |
| Overdraft Accounts – TL (Real Persons) | 23.164                     | -              | 23.164               |
| Overdraft Accounts – FC (Real Persons) | -                          | -              | -                    |
| Total                                  | 477.211                    | 2.457.748      | 2.934.959            |

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations and Disclosures Related to the Assets (continued)

e) Information on commercial loans with installments and corporate credit cards:

|  | Medium and        |            |            |  |  |
|--|-------------------|------------|------------|--|--|
|  | <b>Short Term</b> | Long Term  | Total      |  |  |
| Commercial loans with installment facility-TL            | 620.384           | 5.584.226  | 6.204.610  |  |  |
| Business Loans   | -                 | 7.832      | 7.832      |  |  |
| Car Loans  | 1.157             | 39.977     | 41.134     |  |  |
| General Purpose Loans                                    | 619.227           | 5.536.417  | 6.155.644  |  |  |
| Other  | -                 | -          | -          |  |  |
| Commercial loans with installment facility-Indexed to FC | 104.539           | 936.083    | 1.040.622  |  |  |
| Business Loans   | -                 | -          | -          |  |  |
| Car Loans  | -                 | 3.564      | 3.564      |  |  |
| General Purpose Loans                                    | 104.539           | 932.519    | 1.037.058  |  |  |
| Other  | -                 | -          | -          |  |  |
| Commercial loans with installment facility -FC           | 237.075           | 11.183.814 | 11.420.889 |  |  |
| Business Loans   | -                 | -          | -          |  |  |
| Car Loans  | -                 | -          | -          |  |  |
| General Purpose Loans                                    | 237.075           | 11.183.814 | 11.420.889 |  |  |
| Other  | -                 | -          | -          |  |  |
| Corporate Credit Cards-TL                                | 13.764            | -          | 13.764     |  |  |
| With Installments  | 2.517             | -          | 2.517      |  |  |
| Without Installments                                     | 11.247            | -          | 11.247     |  |  |
| Corporate Credit Cards-FC                                | 59                | -          | 59         |  |  |
| With Installments  | -                 | -          | -          |  |  |
| Without Installments                                     | 59                | -          | 59         |  |  |
| Overdraft Accounts-TL (Legal Entities)                   | 143.057           | -          | 143.057    |  |  |
| Overdraft Accounts-FC (Legal Entities)                   | -                 | -          | -          |  |  |
| Total  | 1.118.878         | 17.704.123 | 18.823.001 |  |  |

## f) Distribution of domestic and foreign loans:

|                | March 31,<br>2017 | December 31,<br>2016 |
|----------------|-------------------|----------------------|
| Domestic loans | 26.215.339        | 25.689.044           |
| Foreign loans  | 390.782           | 371.617              |
| Total          | 26.606.121        | 26.060.661           |

g) Loans granted to subsidiaries and associates: None.

# h) Specific provisions provided against loans:

|  | March 31,<br>2017 | December 31, 2016 |
|--|-------------------|-------------------|
| Specific provisions                                |                   |                   |
| Loans and receivables with limited collectability  | 22.689            | 15.723            |
| Loans and receivables with doubtful collectability | 75.290            | 73.261            |
| Uncollectible loans and receivables                | 279.517           | 212.334           |
| Total  | 377.496           | 301.318           |

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# I. Explanations and Disclosures Related to the Assets (continued)

- i) Information on non-performing loans (Net):
  - i.1) Information on loans and other receivables which are restructured or rescheduled within non-performing portfolio: None.
  - i.2) The movement of total non-performing loans:

|   | III. Group       | IV. Group        | V. Group        |  |
|---|------------------|------------------|-----------------|--|
|   | Loans and other  | Loans and other  |                 |  |
|   | receivables with | receivables with | Uncollectible   |  |
|   | limited          | doubtful         | loans and other |  |
|   | collectability   | collectability   | receivables     |  |
| December 31, 2016 balance                                   | 110.548          | 210.011          | 367.884         |  |
| Additions (+)   | 167.803          | -                | _               |  |
| Transfers from other categories of non-performing loans (+) | -                | 108.715          | 95.745          |  |
| Transfers to other categories of non-performing loans (-)   | 108.715          | 95.745           | -               |  |
| Collections (-)   | 6.202            | 7.421            | 6.447           |  |
| Write-offs (-)  | -                | -                | -               |  |
| Corporate and commercial loans                              | -                | -                | -               |  |
| Retail loans  | -                | -                | -               |  |
| Credit cards  | -                | -                | -               |  |
| Other (-)   | -                | -                | -               |  |
| Corporate and commercial loans                              | -                | -                | -               |  |
| Retail loans  | -                | -                | -               |  |
| Credit cards  | -                | -                | -               |  |
| March 31, 2017 balance                                      | 163.434          | 215.560          | 457.182         |  |
| Specific provision (-)                                      | 22.689           | 75.290           | 279.517         |  |
| Net Balances on Balance Sheet                               | 140.745          | 140.270          | 177.665         |  |

- i.3) Information on foreign currency non-performing loans and other receivables: None.
- i.4) Information regarding gross and net amounts of non-performing loans with respect to user groups:

|  | III. Group   | IV. Group  | V. Group  |
|--|--|--|---|
|  | Loans and other<br>receivables with<br>limited<br>collectability | Loans and other receivables with doubtful collectability | Uncollectible<br>loans and other<br>receivables |
| March 31, 2017 (Net)                             | 140.745  | 140.270  | 177.665   |
| Loans to Real Persons and Legal Entities (Gross) | 163.434  | 215.560  | 457.182   |
| Specific provision (-)                           | 22.689   | 75.290   | 279.517   |
| Loans to Real Persons and Legal Entities (Net)   | 140.745  | 140.270  | 177.665   |
| Banks (Gross)                                    | -  | -  | -   |
| Specific provision (-)                           | -  | -  | -   |
| Banks (Net)                                      | -  | -  | -   |
| Other Loans and Receivables (Gross)              | -  | -  | -   |
| Specific provision (-)                           | -  | -  | -   |
| Other Loans and Receivables (Net)                | -  | -  | -   |
| December 31, 2016 (Net)                          |  |  |   |
| Loans to Real Persons and Legal Entities (Gross) | 94.825   | 136.750  | 155.550   |
| Specific provision (-)                           | 110.548  | 210.011  | 367.884   |
| Loans to Real Persons and Legal Entities (Net)   | 15.723   | 73.261   | 212.334   |
| Banks (Gross)                                    | 94.825   | 136.750  | 155.550   |
| Specific provision (-)                           | -  | -  | -   |
| Banks (Net)                                      | -  | -  | -   |
| Other Loans and Receivables (Gross)              | -  | -  | -   |
| Specific provision (-)                           | -  | -  | -   |
| Other Loans and Receivables (Net)                | -  | -  | -   |

## ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations and Disclosures Related to the Assets (continued)

j) Main principles of liquidation policies of non-performing loans and receivables:

According to the "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" published on Official Gazette No. 26333 dated November 1, 2006; legal action is carried on considering firms, guarantors and existing collaterals and provisions are made for non-performing loans in accordance with the relevant decree. As of March 31, 2017, the net amount after provisions of the non-performing loans and receivables in the fifth group is TL 177.665 (December 31, 2016: TL 155.550).

#### k) Explanations on write-off policy:

As of 31 March 2017, there is no amount that is written off from assets with the decision of the board of directors.

#### 6. Information on held-to-maturity investments:

- a) Information on held-to-maturity investments given as collateral or blocked: As of March 31, 2017, held-to-maturity investments given as collateral is amounting to TL 316.745 (December 31, 2016: TL 304.071).
- b) Held-to-maturity investments subject to repurchase agreements: None.
- c) The Bank has TL 438.845 held-to-maturity investments as of March 31, 2017 (December 31, 2016: TL 428.155).
- d) Movement on held-to-maturity investments:

|   | March 31,<br>2017 | December 31,<br>2016 |
|---|-------------------|----------------------|
| Beginning Balance                               | 428.155           | 364.449              |
| Foreign Currency Differences on Monetary Assets | -                 | -                    |
| Purchases during year                           | -                 | -                    |
| Disposals Through Sales and Redemptions         | -                 | -                    |
| Impairment Provision                            | -                 | -                    |
| Change in Amortized Cost (*)                    | 10.690            | 63.706               |
| Total   | 438.845           | 428.155              |

<sup>(\*)</sup>Represents exchange differences and accrual interest.

#### 7. Information on associates (Net):

The Bank has no associates in the current period.

#### 8. Information on subsidiaries (Net):

The Bank has no subsidiaries in the current period.

## 9. Information on jointly controlled entities:

The Bank has no jointly controlled entities in the current period.

#### 10. Information on lease receivables (Net):

The Bank has no lease receivables in the current period.

#### 11. Information on derivative financial assets for hedging purposes:

The Bank has no financial assets for hedging purposes in the current period.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## I. Explanations and Disclosures Related to the Assets (continued)

## 12. Information on tangible assets (Net):

Information on tangible assets is not required to be disclosed in accordance with 25<sup>th</sup> article of Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures.

## 13. Information on intangible assets:

Information on tangible assets is not required to be disclosed in accordance with 25<sup>th</sup> article of Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures

## 14. Investment Property (Net): None.

## 15. Explanations on deferred tax assets:

- a) As of March 31, 2017, the Bank has deferred tax asset amounting to TL 76.981 arising from deductible temporary differences (December 31, 2016: TL 92.593).
- b) Temporary differences over which deferred tax asset is not computed and recorded in the balance sheet in prior periods: None.
- c) Allowance for deferred tax and deferred tax assets from reversal of allowance: None.

## 16. Information on assets held for sale and discontinued operations:

As of March 31, 2017 the Bank has assets held for sale and discontinued operations amounting to TL 47.617 (December 31, 2016: TL 42.094).

#### 17. Information on other assets

- a) Other assets do not exceed 10% of the balance sheet total (excluding off balance sheet commitments).
- b) Other assets which exceed 10% of the balance sheet total (excluding off balance sheet commitments) and breakdown of these which constitute at least 20% of grand total: None.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# II. Explanations and Disclosures Related to the Liabilities

# 1. Information on maturity structure of deposits:

## a.1) March 31, 2017

| -                           |           | 7 Day Call | Up to 1   | 1-3        | 3-6     | 6 Month-  | 1 Year   | Accumulating |            |
|-----------------------------|-----------|------------|-----------|------------|---------|-----------|----------|--------------|------------|
|                             | Demand    | Accounts   | month     | Months     | Months  | 1 Year    | And over | Deposits     | Total      |
| Saving deposits             | 156.767   | _          | 1.303.231 | 5.294.341  | 65.343  | 74.767    | 17.457   | _            | 6.911.906  |
| Foreign currency deposits   | 589.561   | -          | 2.023.530 | 15.775.885 | 279.982 | 630.371   | 50.627   | -            | 19.349.956 |
| Residents in Turkey         | 523.634   | -          | 2.008.957 | 15.686.972 | 246.912 | 596.066   | 32.301   | -            | 19.094.842 |
| Residents abroad            | 65.927    | -          | 14.573    | 88.913     | 33.070  | 34.305    | 18.326   | -            | 255.114    |
| Public sector deposits      | 36.499    | -          | -         | 3.785      | -       | -         | -        | -            | 40.284     |
| Commercial deposits         | 349.980   | -          | 809.607   | 1.901.932  | 41.052  | 3.240     | 79       | -            | 3.105.890  |
| Other institutions deposits | 4.067     | -          | 6.090     | 282.815    | 15.431  | 20.294    | 1.024    | -            | 329.721    |
| Precious metals deposits    | 33.016    | -          | -         | -          | -       | -         | -        | -            | 33.016     |
| Interbank deposits          | 578       | -          | -         | 243.381    | 44.036  | 275.093   | -        | -            | 563.088    |
| Central Bank of Turkey      | -         | -          | -         | -          | -       | -         | -        | -            | -          |
| Domestic Banks              | -         | -          | -         | -          | -       | -         | -        | -            | -          |
| Foreign Banks               | 578       | -          | -         | 243.381    | 44.036  | 275.093   | -        | -            | 563.088    |
| Participation Banks         | -         | -          | -         | _          | -       | -         | -        | -            | -          |
| Other                       | -         | -          | -         | -          | -       | -         | -        | -            | -          |
| Total                       | 1.170.468 | -          | 4.142.458 | 23.502.139 | 445.844 | 1.003.765 | 69.187   | -            | 30.333.861 |

## December 31, 2016

|                             |           | 7 Day Call | Up to 1   | 1-3        | 3-6       | 6 Months- | 1 Year   | Accumulating |            |
|-----------------------------|-----------|------------|-----------|------------|-----------|-----------|----------|--------------|------------|
|                             | Demand    | Accounts   | month     | Months     | Months    | 1 Year    | And over | Deposits     | Total      |
|                             |           |            |           |            |           |           |          |              |            |
| Saving deposits             | 170.347   | -          | 1.292.278 | 5.849.142  | 13.984    | 139.706   | 14.293   | -            | 7.479.750  |
| Foreign currency deposits   | 877.304   | -          | 1.620.742 | 13.283.063 | 784.345   | 627.861   | 74.822   | -            | 17.268.137 |
| Residents in Turkey         | 847.527   | -          | 1.616.848 | 13.198.049 | 712.361   | 595.640   | 19.022   | -            | 16.989.447 |
| Residents abroad            | 29.777    | -          | 3.894     | 85.014     | 71.984    | 32.221    | 55.800   | -            | 278.690    |
| Public sector deposits      | 5.110     | _          | -         | 3.677      | -         | -         | -        | -            | 8.787      |
| Commercial deposits         | 385.723   | _          | 404.566   | 2.019.869  | 80.659    | 1.571     | 1.153    | -            | 2.893.541  |
| Other institutions deposits | 1.069     | _          | 1.610     | 381.572    | -         | -         | 5        | -            | 384.256    |
| Precious metals deposits    | 17.034    | _          | -         | -          | -         | -         | -        | -            | 17.034     |
| Interbank deposits          | 17        | -          | -         | 645.165    | 282.843   | 274.866   | -        | -            | 1.202.891  |
| Central Bank of Turkey      | -         | -          | -         | -          | -         | -         | -        | -            | -          |
| Domestic Banks              | -         | -          | -         | -          | -         | -         | -        | -            | -          |
| Foreign Banks               | 17        | _          | -         | 645.165    | 282.843   | 274.866   | -        | -            | 1.202.891  |
| Participation Banks         |           |            |           |            |           |           |          | -            | -          |
| Other                       | -         | -          | -         | -          | -         | -         | -        | -            | -          |
| Total                       | 1.456.604 | -          | 3.319.196 | 22.182.488 | 1.161.831 | 1.044.004 | 90.273   | -            | 29.254.396 |

## b.1) Information on saving deposits under the guarantee of saving deposits insurance:

## i. Information on saving deposits:

|  | Under th  | e Guarantee of | Exceedi    | ng the Limit of |
|--|-----------|----------------|------------|-----------------|
| Saving deposits (*)  |           | Insurance      |            | Insurance       |
|  | March 31, | December 31,   | March 31,  | December 31,    |
|  | 2017      | 2016           | 2017       | 2016            |
| Saving deposits  | 2.099.213 | 2.045.154      | 4.812.693  | 5.434.596       |
| Foreign currency saving deposits   | 533.443   | 364.616        | 10.328.617 | 8.856.085       |
| Other deposits in the form of saving deposits                            | -         | -              | -          | -               |
| Foreign branches' deposits under foreign authorities' insurance          | -         | -              | -          | -               |
| Off-shore banking regions' deposits under foreign authorities' insurance | -         | -              | -          | -               |
| Total  | 2.632.656 | 2.409.770      | 15.141.310 | 14.290.681      |

<sup>(\*)</sup> Accruals were included to deposits under the guarantee of insurance in accordance with BRSA declaration numbered 1584 dated February 23, 2005.

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations and Disclosures Related to the Liabilities (continued)

ii. Deposit amounts not under the guarantee of saving deposit:

Deposits of real persons not under the guarantee of saving deposit insurance:

|   | March 31, 2017 | <b>December 31, 2016</b> |
|---|----------------|--------------------------|
|   |                |                          |
| Deposits and accounts in branches abroad  | -              | -                        |
| Deposits of ultimate shareholders and their close families                                  | -              | -                        |
| Deposits of chairman, members of the Board of Directors and assistant general               |                |                          |
| managers and their close families   | 23.383         | 21.180                   |
| Deposits obtained through illegal acts defined in the 282 <sup>nd</sup> Article of the 5237 |                |                          |
| numbered Turkish Criminal Code dated September 26, 2004.                                    | -              | -                        |
| Saving deposits in banks established in Turkey exclusively for off shore banking            |                |                          |
| activities  | -              | -                        |

## 2. Information on derivative financial liabilities:

a) Negative differences table related to derivative financial liabilities held-for-trading:

|  |                   | March 31, 2017  |                   | December 31, 2016 |
|--|-------------------|-----------------|-------------------|-------------------|
|  | TL                | FC              | TL                | FC                |
| Forward Transactions                   | 32.484<br>370.123 | 2.908<br>29.907 | 44.285<br>383.159 | 3.203<br>34.976   |
| Swap Transactions Futures Transactions | <del>-</del>      | -               | -                 | -                 |
| Options<br>Other                       | 58.026            | 12.936<br>-     | 45.465<br>-       | 34.787            |
| Total                                  | 460.633           | 45.751          | 472.909           | 72.966            |

## 3. Information on borrowings:

a) Information on banks and other financial institutions:

|  | March 31, 2017 |                      | December 31, 2010 |                      |
|--|----------------|----------------------|-------------------|----------------------|
|  | TL             | FC                   | TL                | FC                   |
| From Domestic Banks and Institutions<br>From Foreign Banks, Institutions and Funds | 10.026         | 433.665<br>3.241.777 | 8.616<br>-        | 250.598<br>3.406.283 |
| Total  | 10.026         | 3.675.442            | 8.616             | 3.656.881            |

# ODEA BANK ANONİM ŞİRKETİ UNCONSOLIDATED BALANCE SHEET AS OF MARCH 31, 2017 AND DECEMBER 31, 2016

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations and Disclosures Related to the Liabilities (continued)

b) Maturity analysis of borrowings:

|                      | Ma     | rch 31, 2017 | Decem | ber 31, 2016 |
|----------------------|--------|--------------|-------|--------------|
|                      | TL     | FC           | TL    | FC           |
| Short-term           | 4.065  | 1.296.650    | 5.861 | 1.382.742    |
| Medium and long-term | 5.961  | 2.378.792    | 2.755 | 2.274.139    |
| Total                | 10.026 | 3.675.442    | 8.616 | 3.656.881    |

#### 4. Information on funds provided from repurchase agreement transactions:

a) Funds Provided Under Repurchase Agreements:

|  | March 31, 2017 | <b>December 31, 2016</b> |
|--|----------------|--------------------------|
| Funds Provided Under Repurchase Agreements | 294            | 2.457                    |
| Total                                      | 294            | 2.457                    |

## 5. Marketable Securities Issued (Net):

None.

6. Other liabilities which exceed 10% of the balance sheet total (excluding off-balance sheet commitments) and the breakdown of these which constitute at least 20% of grand total:

None.

## 7. Explanations on lease obligations (Net):

- a) The general explanations on criteria used in determining installments of financial lease agreements, renewal and purchasing options and restrictions in the agreements that create significant obligations to the Bank: None.
- b) Explanations regarding operational leases: The Bank enters into operating lease agreements for some branches. In operating leases, the lease prepayments are recorded as expense in equal amounts over the leasing period and recognized under prepaid expenses in the account of other assets. The Bank has no liability arising from operating lease agreement.
- c) Explanations on the lessor and lessee in sale and lease back transactions, agreement conditions, and major agreement terms: None.
- 8. Information on derivative financial liabilities for hedging purposes: None.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations and Disclosures Related to the Liabilities (continued)

## 9. Information on provisions:

a) Information on general provisions

|  | March 31, | December 31, |
|--|-----------|--------------|
|  | 2017      | 2016         |
| General Provisions                                     | 257.149   | 254.836      |
| I. Provisions for First Group Loans and Receivables    | 95.443    | 203.743      |
| o/w - Provision for extended loans                     | -         | 5.318        |
| II. Provisions for Second Group Loans and Receivables  | 157.024   | 42.711       |
| o/w - Provision for extended loans                     | -         | 32.793       |
| Provisions for Non-cash Loans and Derivative Financial |           |              |
| Instruments  | 4.682     | 8.382        |
| Total  | 257.149   | 254.836      |

As of the reporting date, based on the new Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables' ("Provisioning Regulation")" published on Official Gazette dated December 14, 2016 and numbered 29918 the Bank has provided excess general provisions. In addition, based on the changes of the SME definition in the letter from BRSA, dated 16 March 2017 and referenced 24049440-010.03[4/3]-E.4363, the Bank also did not reverse the calculated 26.303 TL and carried forward the amount under general provisions. Together with these two changes the Bank has total excess general provisions of TL 161.755.

- b) Foreign exchange losses on the foreign currency indexed loans and finance lease receivables: The foreign exchange losses amounting to TL 3.394 on the foreign currency indexed loans are netted off from loans on the balance sheet (December 31, 2016: TL 143).
- c) Provisions for NPL customers' non-cash loans that are not converted into cash: As of March 31, 2017 provision for NPL customers' non-cash loans that are not converted into cash is TL 6.112 (December 31, 2016: TL 5.447).
- d) Information on employee termination benefits and unused vacation accrual:
  - d.1) Information on employee termination benefits and unused vacation accrual:

|  | March 31, 2017 | December 31, 2016 |
|--|----------------|-------------------|
| Employee termination benefit provision   | 4.247          | 8.459             |
| Unused vacation provision                | 8.182          | 6.456             |
| Total of provision for employee benefits | 12.429         | 14.915            |

In accordance with TAS No:19 "Turkish Accounting Standard on Employee Benefits"; total benefit is calculated for each employee who has completed over one year of service, whose employment is terminated due to retirement or for reasons other than resignation or misconduct and reflected to the financial statements in accordance with TAS. The Bank has calculated retirement pay liabilitity for personnels who deserve retirement pay in accordance with legal compliance.

- e) Information on other provisions:
  - e.1) Provisions for possible losses: TL 213.700 (December 31, 2016: TL 213.700).
  - e.2) The breakdown of the sub accounts if other provisions exceed 10% of the grand total of provisions: Other provisions consist of provision for personnel premium amounting to TL 10.491 (December 31, 2016: TL 47.526) and promotions for credit cards and banking services amounting to TL 1.046 for the year of 2017 (December 31, 2016: TL 1.053).
- f) Liabilities on pension rights: None.
  - f.1) Liabilities for pension funds established in accordance with "Social Security Institution": None.
  - f.2) Liabilities resulting from all kinds of pension funds, foundations etc, which provide post retirement benefits for the employees: None.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations and Disclosures Related to the Liabilities (continued)

# 10. Explanations on taxes payable:

## a) Information on current tax liability:

## a.1) Information on corporate tax:

As of March 31, 2017, the Bank has corporate income tax provision amounting to TL 146.499, which is netted with prepaid taxes amounting to TL 142.192 and shown in the liabilities amounting to TL 4.307 (December 31, 2016: Tax Asset TL 35.105).

## a.2) Explanations on taxes payable:

|                                  | March 31, 2017 | <b>December 31, 2016</b> |
|----------------------------------|----------------|--------------------------|
| Payroll Tax                      | 18.363         | 3.973                    |
| Taxation on Securities           | 27.650         | 25.505                   |
| BITT                             | 18.032         | 18.389                   |
| Property Tax                     | 486            | 481                      |
| Value Added Tax Payable          | 273            | 1.869                    |
| Stamp Tax                        | 515            | 119                      |
| Corporate Taxes Payable          | 4.307          | 35.105                   |
| Foreign Exchange Transaction Tax | -              | -                        |
| Other                            | 872            | 479                      |
| Total                            | 70.498         | 85.920                   |

## a.3) Information on premiums:

|  | March 31, 2017 | <b>December 31, 2016</b> |
|--|----------------|--------------------------|
| Social Security Premiums-Employer                    | 2.629          | 3.430                    |
| Social Security Premiums-Employee                    | 2.329          | 3.035                    |
| Unemployment Insurance-Employer                      | 329            | 428                      |
| Unemployment Insurance-Employee                      | 164            | 214                      |
| Pension Fund Membership Fees and Provisions-Employee | -              | -                        |
| Pension Fund Membership Fees and Provisions-Employer | -              | -                        |
| Bank Social Aid Pension Fund Premium-Employee        | -              | -                        |
| Bank Social Aid Pension Fund Premium-Employer        | -              | -                        |
| Other  | -              | -                        |
| Total  | 5.451          | 7.107                    |

b) Explanations on deferred tax liabilities, if any: None.

## 11. Information on liabilities regarding assets held for sale and discounted operations: None.

## 12. Information on Subordinated Loans:

|                     | Mai | rch 31, 2017 | Decemb | er 31, 2016 |
|---------------------|-----|--------------|--------|-------------|
|                     | TL  | FC           | TL     | FC          |
| From domestic banks | -   | _            | -      | -           |
| From foreign banks  | -   | 546.206      | -      | 528.417     |
| Total               | -   | 546.206      | -      | 528.417     |

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## II. Explanations and Disclosures Related to the Liabilities (continued)

The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks".

## 13. Information on Shareholders' Equity:

a) Presentation of Paid-in capital:

As of March 31, 2017 the Bank's paid in capital consists of TL 3.288.842.000 shares which nominal value is TL 1.

| TL              | March 31, 2017 | December 31, 2016 |
|-----------------|----------------|-------------------|
| Common stock(*) | 3.288.842      | 3.288.842         |
| Preferred stock | -              | -                 |
| Total           | 3.288.842      | 3.288.842         |

(\*) Nominal Capital

- b) The registered capital system is not applied in the bank.
- c) Information on share capital increases and their sources: None.
- d) Information on share capital increases from revaluation funds in the current period: None.
- e) Capital commitments in the last fiscal year and at the end of the following interim period, the general purpose of these commitments and projected resources required to meet these commitments: None.
- f) Indicators of the Bank's income, profitability and liquidity for the previous periods and possible effects of these future assumptions on the Bank's equity due to the uncertainty of these indicators:

The Bank takes timely action to strengthen its equity in accordance with previous indicators of the Bank's income, profitability and liquidity and taking into consideration and evaluations made within the frame of those indicators and changes in accounting policies.

- g) Information on preferred shares: None.
- h) Information on marketable securities value increase fund:

|                             | March 31, 2017 | <b>December 31, 2016</b> |
|-----------------------------|----------------|--------------------------|
| Valuation Difference        | (5.871)        | (28.741)                 |
| Foreign Exchange Difference | -              |                          |
| Total                       | (5.871)        | (28.741)                 |

## i) Information on legal reserves:

|  | March 31, 2017 | December 31, 2016 |
|--|----------------|-------------------|
| Primary Legal Reserves                       | 9.263          |                   |
| Secondary Legal Reserve                      | -              | -                 |
| Other Legal Reserves Per Special Legislation | -              |                   |
| Total  | 9.263          |                   |

## j) Information on extraordinary reserves:

|  | March 31, 2017 | December 31, 2016 |
|--|----------------|-------------------|
| Reserves allocated by the General Assembly   | 175.989        | -                 |
| Retained Earnings                            | -              | -                 |
| Accumulated Losses                           | -              | -                 |
| Foreign Currency Capital Exchange Difference | -              | -                 |
| Total  | 175.989        |                   |

## **14. Information on minority shares:** None.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## III. Explanations and Disclosures Related to the Off-Balance Sheet Contingencies and Commitments

## 1. Information on off-balance sheet liabilities:

1. a) Nature and amount of irrevocable loan commitments:

|  | March 31, 2017 | December 31, 2016 |
|--|----------------|-------------------|
| Forward asset purchase and sales commitments | 973.784        | 782.136           |
| Loan granting commitments                    | 573.115        | 630.379           |
| Commitments for checks                       | 109.046        | 102.372           |
| Credit card limit commitments                | 770.150        | 668.931           |
| Other irrevocable commitments                | 6.416          | 6.206             |
| Total  | 2.432.511      | 2.190.024         |

b) Possible losses and commitments related to off-balance sheet items including items listed below:

The Bank, within the context of banking activities, undertakes certain commitments, consisting of loan commitments, letters of guarantee, acceptance credits and letters of credit.

b.1) Non-cash loans including guarantees, acceptances, financial guarantees and other letters of credits:

|                       | March 31, 2017 | <b>December 31, 2016</b> |
|-----------------------|----------------|--------------------------|
| Letters of guarantee  | 2.117.968      | 2.214.062                |
| Letters of credit     | 626.370        | 571.553                  |
| Bank acceptance loans | 99.404         | 114.523                  |
| Total                 | 2.843.742      | 2.900.138                |

## b.2) Guarantees, suretyships, and similar transactions:

|                                | March 31, 2017 | December 31, 2016 |
|--------------------------------|----------------|-------------------|
|                                |                |                   |
| Definite letter of guarantees  | 1.506.340      | 1.387.795         |
| Temporary letter of guarantees | 63.761         | 35.430            |
| Other letter of guarantees     | 547.867        | 790.837           |
| Total                          | 2.117.968      | 2.214.062         |

#### c) Total amount of non-cash loans:

|   | March 31, 2017 | <b>December 31, 2016</b> |
|---|----------------|--------------------------|
| Non-cash loans given to cover cash loans    | 211.478        | 183.486                  |
| With maturity of 1 year or less than 1 year | 211.478        | 183.486                  |
| With maturity of more than 1 year           | _              | -                        |
| Other non-cash loans                        | 2.632.264      | 2.716.652                |
| Total                                       | 2.843.742      | 2.900.138                |

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## IV. Explanations and Disclosures Related to the Statement of Income

## 1. a) Information on interest on loans:

|                                  | Marc    | March 31, 2016 |         |         |
|----------------------------------|---------|----------------|---------|---------|
| Interest on loans (*)            | TL      | FC             | TL      | FC      |
| Short term loans                 | 191.790 | 14.288         | 146.702 | 11.070  |
| Medium and long term loans       | 311.614 | 203.420        | 218.863 | 162.416 |
| Interest on non-performing loans | -       | -              | -       | -       |
| Total                            | 503.404 | 217.708        | 365.565 | 173.486 |

<sup>(\*)</sup> Includes fees and commissions obtained from cash loans.

#### b) Information on interest received from banks:

|   | March 31, 2017 |       | March 31, 2016 |     |
|---|----------------|-------|----------------|-----|
|   | TL             | FC    | TL             | FC  |
| The Central Bank of Republic of Turkey (CBRT) | 5.847          | 4.704 | 9.663          | -   |
| Domestic banks                                | 22.502         | 688   | 21.560         | 218 |
| Foreign banks                                 | 7              | 384   | -              | 64  |
| Branches and head office abroad               | -              | -     | -              | -   |
| Total   | 28.356         | 5.776 | 31.223         | 282 |

## c) Interest received from marketable securities portfolio:

|  | March 31, 2017 |        | March 31, 2016 |        |
|--|----------------|--------|----------------|--------|
|  | TL             | FC     | TL             | FC     |
| Trading securities                                     | 115            | _      | 738            | -      |
| Financial assets at fair value through profit and loss | -              | _      | -              | -      |
| Available-for-sale securities                          | 10.152         | 8.170  | 11.677         | 8.867  |
| Held-to-maturity securities                            | -              | 4.078  | -              | 3.063  |
| Total  | 10.267         | 12.248 | 12.415         | 11.930 |

d) Information on interest income received from associates and subsidiaries: None.

## 2. a) Information on interest on funds borrowed:

|                                 | Marc | March 31, 2016 |    |        |
|---------------------------------|------|----------------|----|--------|
| Interest on funds borrowed      | TL   | FC             | TL | FC     |
| Banks                           | 172  | 30.937         | 79 | 21.769 |
| The Central Bank of Turkey      | -    | 174            | -  | 1      |
| Domestic banks                  | 172  | 141            | 79 | 44     |
| Foreign banks                   | -    | 30.622         | -  | 21.724 |
| Branches and head office abroad | -    | -              | -  | -      |
| Other financial institutions    | -    | -              | -  | -      |
| Total                           | 172  | 30.937         | 79 | 21.769 |

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## IV. Explanations and Disclosures Related to the Statement of Income (continued)

- b) Information on interest expense to associates and subsidiaries: None.
- c) Information on interest expense to marketable securities issued: As of March 31, 2017; The bank has no interest expense to marketable securities issued (March 31, 2016: TL 2.968).
- d) Distribution of interest expense on deposits based on maturity of deposits:

|                                     |                    |                  |                   | March 3           |                 |                     |                          |               |
|-------------------------------------|--------------------|------------------|-------------------|-------------------|-----------------|---------------------|--------------------------|---------------|
|                                     |                    |                  |                   | Time De           |                 |                     |                          |               |
| Account Name                        | Demand<br>Deposits | Up to 1<br>Month | Up to 3<br>Months | Up to 6<br>Months | Up to 1<br>Year | More than<br>1 Year | Accumulating<br>Deposits | Total         |
| TL                                  |                    |                  |                   |                   |                 |                     |                          |               |
| Bank deposits                       | -                  | 171              | -                 | -                 | -               | -                   | -                        | 171           |
| Saving deposits                     | 55                 | 36.897           | 157.930           | 258               | 3.414           | 354                 | -                        | 198.908       |
| Public sector deposits              | -                  | -                | 109               | -                 | -               | -                   | -                        | 109           |
| Commercial deposits                 | 12                 | 8.359            | 57.841            | 1.754             | 46              | 12                  | -                        | 68.024        |
| Other deposits                      | -                  | 71               | 9.562             | 31                | 295             | -                   | -                        | 9.959         |
| 7 days call accounts                | -                  | -                | -                 | -                 | -               | -                   | -                        | -             |
| Precious metal deposits             | -                  | -                | -                 | -                 | -               | -                   | -                        | -             |
| Total                               | 67                 | 45.498           | 225.442           | 2.043             | 3.755           | 366                 | -                        | 277.171       |
| Foreign Currency                    |                    |                  |                   |                   |                 |                     |                          |               |
| Foreign currency deposits           | 73                 | 9.400            | 117.329           | 5.796             | 4.795           | 509                 |                          | 137.902       |
| Bank deposits                       | 73                 | 7.478            | 117.329           | 3.790             | 4.793           | 309                 | -                        | 7.478         |
| 7 days call accounts                | _                  | 7.476            | -                 | -                 | -               | -                   | -                        | 7.476         |
| Precious metal deposits             | -                  | -                | -                 | -                 | -               | -                   | -                        | -             |
| Total                               | 73                 | 16.878           | 117.329           | 5.796             | 4.795           | 509                 |                          | 145.380       |
|                                     |                    |                  |                   |                   |                 |                     |                          |               |
| Grand Total                         | 140                | 62.376           | 342.771           | 7.839             | 8.550           | 875                 | -                        | 422.551       |
|                                     |                    |                  |                   | March 3           | 1, 2016         |                     |                          |               |
|                                     |                    |                  |                   | Time Do           | eposits         |                     |                          |               |
| A 4 NT                              | Demand             | Up to 1          | Up to 3           |                   |                 | More than           | Accumulating             | TF 4 1        |
| Account Name                        | Deposits           | Month            | Months            | Months            | Year            | 1 Year              | Deposits                 | Total         |
| TL                                  |                    | 124              |                   |                   |                 |                     |                          | 124           |
| Bank deposits                       | - 54               | 124              | 192.706           | - 20              | 102             | 165                 | -                        | 124           |
| Saving deposits                     | 54                 | 16.104           | 183.706           | 38                | 103             | 465                 | -                        | 200.470       |
| Public sector deposits              | - 2                | 0.925            | 154               | 202               | 74              | -                   | -                        | 154<br>80.772 |
| Commercial deposits                 | 2<br>1             | 9.835<br>262     | 70.550<br>13.786  | 302               | /4              | 9                   | -                        | 14.049        |
| Other deposits 7 days call accounts | 1                  | 202              | 13.780            | -                 | -               | -                   | -                        | 14.049        |
| Precious metal deposits             | _                  | -                | -                 | -                 | -               | _                   | -                        | -             |
| r recious metar deposits            |                    |                  |                   |                   |                 |                     |                          |               |
| Total                               | 57                 | 26.325           | 268.196           | 340               | 177             | 474                 | -                        | 295.569       |
| Foreign Currency                    |                    |                  |                   |                   |                 |                     |                          |               |
| Foreign currency deposits           | 32                 | 4.803            | 81.460            | 2.119             | 553             | 687                 | -                        | 89.654        |
| Bank deposits                       | -                  | 5.965            | -                 | -                 | -               | -                   | -                        | 5.965         |
| 7 days call accounts                | -                  | -                | -                 | -                 | -               | -                   | -                        | -             |
| Precious metal deposits             | -                  | -                | -                 | -                 | -               | -                   | -                        | -             |
| Total                               | 32                 | 10.768           | 81.460            | 2.119             | 553             | 687                 | -                        | 95.619        |
| Grand Total                         | 89                 | 37.093           | 349.656           | 2.459             | 730             | 1.161               |                          | 391.188       |
| Granu Iviai                         | 09                 | 31.093           | 347.030           | 4.439             | 730             | 1,101               | -                        | 371,100       |

3. Information on Dividend Income: None.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## IV. Explanations and Disclosures Related to the Statement of Income (continued)

## 4. Information on net trading income:

|  | March 31, 2017 | March 31, 2016 |
|--|----------------|----------------|
| Income                                     | 6.192.237      | 2.388.192      |
| Gains on capital market operations         | 239            | 4.102          |
| Gains on derivative financial instruments  | 669.430        | 460.355        |
| Foreign exchange gains                     | 5.522.568      | 1.923.735      |
| Losses (-)                                 | 6.267.375      | 2.435.454      |
| Losses on capital market operations        | 346            | 1.974          |
| Losses on derivative financial instruments | 625.664        | 455.466        |
| Foreign exchange losses                    | 5.641.365      | 1.978.014      |
| Net Amount                                 | (75.138)       | (47.262)       |

**<sup>5.</sup> Information on other operating income:** As of March 31, 2017; other operating income includes the adjustment account for previous years' expenses and other operating income.

## 6. Provision for impairment of loans and other receivables:

|   | March 31, 2017 | March 31, 2016 |
|---|----------------|----------------|
| Specific provisions for loans and other receivables (*) | 76.896         | 64.078         |
| III. Group Loans and Receivables                        | 23.770         | 18.965         |
| IV. Group Loans and Receivables                         | 25.697         | 27.875         |
| V. Group Loans and Receivables                          | 27.429         | 17.238         |
| General loan loss provision expenses / (income)         | -              | (2.198)        |
| Provision expenses for possible losses                  | -              | -              |
| Marketable securities impairment losses                 | -              | -              |
| Financial assets at fair value through profit and loss  | -              | -              |
| Investment securities available for sale                | -              | -              |
| Impairment provision expense on investments             | -              | -              |
| Associates  | -              | -              |
| Subsidiaries  | -              | -              |
| Jointly controlled entities                             | -              | -              |
| Investments held to maturity                            | -              | -              |
| Other   | -              | -              |
| Total   | 76.896         | 61.880         |

<sup>(\*)</sup> Includes reversal of provisions relating to collections from non-performing loans.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# IV. Explanations and Disclosures Related to the Statement of Income (continued)

## 7. Information on other operating expenses:

|   | March 31, 2017 | March 31, 2016 |
|---|----------------|----------------|
| Personnel expenses  | 78.562         | 59.496         |
| Employee termination benefit provision                                  | 212            | 1.405          |
| Taxes and duties  | -              | -              |
| Bank social aid fund deficit provision                                  | -              | -              |
| Impairment expenses of fixed assets                                     | -              | -              |
| Depreciation expenses of fixed assets                                   | 11.388         | 10.443         |
| Impairment expenses of intangible assets                                | -              | -              |
| Impairment expense of goodwill  | -              | -              |
| Amortization expenses of intangible assets                              | 8.316          | 6.911          |
| Impairment for investments accounted for under equity method            | -              | -              |
| Impairment expenses of assets to be disposed                            | -              | -              |
| Depreciation expenses of assets to be disposed                          | 194            | 173            |
| Impairment expenses of assets held for sale and discontinued operations | -              | -              |
| Other operating expenses  | 80.753         | 54.500         |
| Rent expenses   | 18.183         | 14.747         |
| Maintenance expenses  | 1.168          | 720            |
| Advertisement expenses  | 11.080         | 3.010          |
| Other expenses (*)  | 50.322         | 36.023         |
| Loss on sales of assets   | -              | -              |
| Total   | 179.425        | 132.928        |

<sup>(\*)</sup> As of March 31, 2017, other operating expenses include IT expenses amounting to TL 11.552, premiums for saving deposit insurance fund amounting to TL 5.221, support services amounting to TL 4.907, taxes and similar disbursements expenses amounting to TL 4.062, communication expenses amounting to TL 2.892 and other expenses amounting to TL 21.688.

# 8. Information on profit/(loss) from continued and discontinued operations before taxes:

As of March 31, 2017, the Bank's profit before tax from continued operations is TL 117.872.

## 9. Information on tax provision for continued and discontinued operations:

As of March 31, 2017, The Bank has deferred tax expense amounting to TL 9.895 through temporary differences current tax expense amounting to TL 14.778 (March 31, 2016: TL 3.949 deferred tax expense and TL 1.780 current tax expense).

## 10. Information on net profit/(loss) from continued and discontinued operations:

As of March 31, 2017, the Bank's net profit from continued operations is TL 93.199 (31 March 2016: TL 22.639).

## 11. The explanations on net income / loss for the period:

- a) The nature amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the understanding of the Bank's performance for the period: None.
- b) Financial Effect of changes in accounting estimates on income statement for the current and, if any, for subsequent periods: None.
- c) Profit or loss attributable to minority shares: None.

# 12. If the other items in the income statement exceed 10% of the income statement total, accounts amounting to at least 20% of these items are shown below:

None.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on the Risk Group of the Bank

# 1. Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances:

## a) March 31, 2017:

| Risk Group of The Bank         |      | s, associates<br>y controlled<br>entities |       | t and indirect<br>s of the Bank | 0    | ties included<br>ne risk group |
|--------------------------------|------|---|-------|---------------------------------|------|--------------------------------|
|                                | Cash | Non-cash                                  | Cash  | Non-cash                        | Cash | Non-cash                       |
| Loans and other receivables    |      |   |       |                                 |      |                                |
| Balance at beginning of period | -    | -   | 1.154 | 16.028                          | 32   | 80                             |
| Balance at end of period       | -    | -   | 694   | 15.839                          | 27   | 150                            |
| Interest and commission income | -    | -   | 3     | -                               | -    | -                              |

#### December 31, 2016:

| Risk Group of The Bank         | J J  |          | and jointly controlled Direct and indirect |          |      | es and real<br>ns included<br>risk group |
|--------------------------------|------|----------|--|----------|------|--|
|                                | Cash | Non-cash | Cash                                       | Non-cash | Cash | Non-cash                                 |
| Loans and other receivables    |      |          |  |          |      |  |
| Balance at beginning of period | -    | -        | -  | 16.290   | 30   | 80                                       |
| Balance at end of period       | -    | -        | 1.154                                      | 16.028   | 32   | 80                                       |
| Interest and commission income | -    | -        | -  | -        | -    | -  |

#### b.1) Information on related party deposits balances:

| Risk Group of The Bank         | Subsidiaries, associates and jointly controlled entities | Direct and indirect<br>shareholders of the<br>Bank(*) | Other entities included in the risk group |
|--------------------------------|--|---|---|
|                                | March 31,  | March 31,   | March 31,                                 |
| Deposits                       | 2017   | 2017  | 2017                                      |
| Balance at beginning of period | -  | 1.202.909   | 8.623                                     |
| Balance at end of period       | -  | 563.102   | 9.138                                     |
| Interest on deposits           | -  | 9.805   | 195                                       |

## December 31, 2016:

| Risk Group of The Bank         | Subsidiaries, associates and jointly controlled entities | Direct and indirect<br>shareholders of the<br>Bank(*) | Other entities and real<br>persons included<br>in the risk group |
|--------------------------------|--|---|--|
|                                | December 31,   | December 31,  | December 31,   |
| Deposits                       | 2016   | 2016  | 2016   |
| Balance at beginning of period | -  | 1.027.230   | 8.105  |
| Balance at end of period       | -  | 1.202.909   | 8.623  |
| Interest on deposits           | -  | 7.006   | 187  |

<sup>(\*)</sup>Deposits belonging to the real and commercial shareholders that have the authority to manage and control the Bank.

The Bank was provided a subordinated loan with a value of USD 150 million, maturity of 10 years and with a interest rate of 6,5% on October 31, 2014 from its parent bank, Bank Audi sal. In accordance with the article of BRSA dated November 27, 2014, this loan has been recognized as a subordinated loan and approved to be taken into account as TIER II capital, as per the conditions that determined by "Regulation on Equity of Banks".

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## V. Explanations on the Risk Group of the Bank (continued)

b.2) Information on forward and option agreements and other similar agreements made with related parties:

| Risk Group of The Bank Financial assets at fair value through profit and loss | Subsidiaries,<br>associates and jointly<br>controlled entities<br>March 31,<br>2017 | Direct and indirect<br>shareholders of the Bank<br>March 31,<br>2017 | Other entities included<br>in the risk group<br>March 31,<br>2017 |
|---|---|--|---|
| Balance at beginning of period  | -   | 66.908   | -   |
| Balance at end of period<br>Total Loss/ Profit                                | -   | 67.352   | -   |

#### December 31, 2016

| Risk Group of The Bank                                 | Subsidiaries, associates and jointly controlled entities | Direct and indirect | Other entities included in the risk group |
|--|--|---------------------|---|
| Financial assets at fair value through profit and loss | December 31,<br>2016                                     | December 31, 2016   | December 31,<br>2016                      |
| Balance at beginning of period                         | -  | -                   | -   |
| Balance at end of period                               | -  | 66.908              | -   |
| Total Loss/ Profit                                     | -  | -                   | -   |

b.3) Explanation on the benefits granted to the executive management of the Bank:

Gross payment made to the executive management as of March 31, 2017 is TL 17.045 (March 31, 2016: TL 13.381).

## VI. Explanations And Disclosures Related To Subsequent Events

In accordance with the Board of Directors' decision and permits taken from the CMB and BRSA, the Bank has issued a bill with a nominal value of TL 100.823, maturity on July 7, 2017 and with a simple interest rate of 12.85% on April 7, 2017 sold to qualified investors in the domestic market.

As per the General Assembly resolution of the Credit Guarantee Fund on March 30,2017, The Bank's application for partnership with 4.898 TL and 1,5384% rate has been accepted and the related decision was registered on April 6, 2017.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION SIX**

#### AUDITOR'S REVIEW REPORT

## I. Explanations on the Auditor's Review Report

The unconsolidated financial statements for the period ended March 31, 2017 have been reivewed by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (A member firm of Ernst & Young Global Limited). The auditor's review report dated May 9, 2017 is presented preceding the unconsolidated financial statements.

## II. Explanations And Notes Prepared By Independent Auditor

None.

## **SECTION SEVEN**

#### INTERIM ACTIVITY REPORT

# I. Interim Period Activity Report Included Chairman of the Board of Directors and CEO's Assessments for the Interim Activities

#### Brief Information on Odea Bank A.Ş:

Odea Bank A.Ş. was established as a deposit bank with USD 300 Million capital with the permission of BRSA numbered 4432 dated October 27, 2011, which was published in the Official Gazette on October 28, 2011, numbered 28098. Odea Bank A.Ş. started its operations in the "foreign banks founded in Turkey" group, by taking operating permission from BRSA numbered 4963 on September 28, 2012, which was published in Official Gazette dated October 2, 2012 numbered 28429.

## Capital and shareholders' structure:

As of March 31, 2017 and December 31, 2016, the shareholders' structure and their ownerships are summarized as follows:

|  | Current   | Prior Period |           |          |
|--|-----------|--------------|-----------|----------|
|  | Share     | Share        | Share     | Share    |
| Name / Commercial Title                          | Amount    | Ratios %     | Amount    | Ratios % |
| Bank Audi sal                                    | 2.422.595 | 73,661%      | 2.420.930 | 73,610%  |
| European Bank for Reconstruction and Development | 263.394   | 8,009%       | 263.394   | 8,009%   |
| International Finance Corporation                | 209.252   | 6,362%       | 209.252   | 6,362%   |
| IFC Financial Institutions Growth Fund L.P       | 112.674   | 3,426%       | 112.674   | 3,426%   |
| H.H Sheikh Dheyab Binzayed Binsultan Al-Nahyan   | 131.697   | 4,004%       | 131.697   | 4,004%   |
| Audi Private Bank sal                            | 90.698    | 2,758%       | 90.698    | 2,758%   |
| Mr.Mohammad Hassan Zeidan                        | 58.532    | 1,780%       | 58.532    | 1,780%   |
| Raymond Audi                                     | -         | -            | 555       | 0,017%   |
| Samir Hanna                                      | -         | -            | 555       | 0,017%   |
| Freddie Baz                                      | -         | -            | 555       | 0,017%   |
| Total  | 3.288.842 | 100,00%      | 3.288.842 | 100,00%  |

<sup>(\*)</sup> It has been decided during the Board of Directors meeting on March 23, 2017 and then approved on the General Assembly on April 28, 2017 that, 554.860,80 shares each having a nominal value of 1.00 TL (one Turkish Lira) that belong to our shareholders Mr. Raymond AUDI, Mr. Samir HANNA and Mr. Freddie BAZ on behalf of whom registered share certificates have been issued, to be transferred to Bank Audi sal, shareholder of the bank, by way of indorsement of the mentioned registered share certificates.

#### Changes in the articles of association:

Changes on the articles of association are published on Odeabank's web-site.

https://www.odeabank.com.tr/en-us/about-odeabank/corporate-governance/sayfalar/corporate-governance.aspx

#### Information on number of branches and personnel:

As of 31 March 2017 the Bank has 51 domestic branches and 1.676 personnel.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## Information on Board Members and executive management of the Bank

| <u>Title</u>   | Name-Surname                       | Responsibility   | <b>Education</b>  |
|--|------------------------------------|--|-------------------|
| Chairman of the Board of Directors                   | Samir HANNA                        | Chairman   | High School       |
| Vice President of the Executive Board                | Marwan<br>GHANDOUR (***)           | Member of the Board of Directors   | PHD Degree        |
| Members of the Board of Directors (*)                | Freddie BAZ                        | Member of the Board of Directors   | PHD Degree        |
|  | Imad ITANI(***)                    | Member of the Board of Directors   | PHD Degree        |
|  | Elia SAMAHA                        | Member of the Board of Directors   | Bachelor's Degree |
|  | Khalil El DEBS                     | Member of the Board of Directors   | Master Degree     |
|  | Ayşe KORKMAZ                       | Member of the Board of<br>Directors/Member of Audit<br>Committee                             | Bachelor's Degree |
|  | Philippe Elias Farid EL-<br>KHOURY | Member of the Board of Directors   | Master Degree     |
| Member of the Board of Directors and General Manager | Hüseyin ÖZKAYA                     | Member of the Board of Directors and General Manager   | Master Degree     |
| <b>Deputy General Manager</b>                        | Naim HAKIM                         | Finance  | Master Degree     |
| <b>Assistant General Managers</b>                    | Alpaslan YURDAGÜL                  | Financial Institutions and Investment Banking  | Master Degree     |
|  | Aytaç AYDIN (**)                   | Operations and Support Services  | Master Degree     |
|  | Cem MURATOĞLU                      | Retail Banking   | Master Degree     |
|  | Fevzi Tayfun KÜÇÜK                 | Business Solutions, Direct Banking,<br>Transactional Banking and<br>Information Technologies | Master Degree     |
|  | Gökhan ERKIRALP                    | Treasury and Capital Markets   | Bachelor's Degree |
|  | Yalçın AVCI                        | Corporate and Commercial Banking   | Master Degree     |
|  | Gökhan SUN                         | Small and Medium Sized<br>Enterprises  | Master Degree     |

<sup>(\*)</sup> As of March 23, 2017, Member of the Board of Directors Mr. Hatem Ali SADEK resigned.

<sup>(\*\*)</sup> As of April 30, 2017, Assistant General Manager in charge of Operations and Support Services Mr. Aytaç AYDIN resigned.

<sup>(\*\*\*)</sup> Pursuant to the resolution taken by the Board of Directors dated March, 23 2017, Mr. Imad ITANI has been appointed as Chairman of Audit Committee replacing of Mr. Marwan GHANDOUR. As of the date of publication of the report, the approval process for the appointment continues.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### Message from the Chairman

Dear Stakeholders,

In 2016, we continued to grow bigger and stronger, as we have since October 2012 when we first set out on our journey in the Turkish banking industry. Having entered the sector in 49th place as the first bank to receive an operating license in 15 years in Turkey, Odeabank proudly announces that it now ranks 8th in deposits and 9th in assets among all private deposit banks. Currently, we boast total assets of TL 38.3 billion. 2017 first quarter was a period when we reinforced our position in Turkish banking sector.

Over the past 14 years, Bank Audi's strategy of providing banking services in diversified segments helped it evolve from a commercial bank operating domestically into a universal Lebanese bank that provides commercial, private, retail and investment banking services. This operating strategy, coupled with a prudent regional expansion plan, allowed Bank Audi to enter new markets effectively. During this period, Bank Audi became the largest bank in Lebanon while also developing new products to meet the inter-market requirements of these new regions, generating cross-selling opportunities and expanding to its current size. Providing banking services in 12 countries via 12 banks and three financial services firms, our Group has achieved great success with its strong risk management approach.

In terms of financial performance, as of March 2017, Bank Audi Group's total assets amounted to US\$ 44 billion, with deposits of US\$ 36 billion, loans of US\$ 17 billion, and shareholders' equity of US\$ 3.8 billion. As a result of this superior performance, we posted net profit of US\$ 110 million for the year.

Launched in Turkey in 2012 with a significant investment from Bank Audi Group, Odeabank achieved great success both domestically and internationally in 2016. We did so by integrating technological advancements of the new information age into our banking operations, incorporating professional, young, dynamic, and success-oriented employees into the Bank's staff and by focusing on customer satisfaction always. As one of the young, fast-growing and important players of the sector, Odeabank has been a source of pride for our Group with the success it has achieved in Turkey.

At this point, I would like to share our overall view about the global economy. The world economy maintained its moderate growth trajectory despite the high levels of uncertainty in the first quarter of 2017. While risks on emerging economies' growth outlook were balanced, recoveries in advanced economies continued thanks to the lagging effects of past accommodative monetary policy measures. Meanwhile, global risk appetite picked up as a result of reflationary trends that have been fueled by growth-friendly fiscal policy expectations. Thus, recovery in risk appetite led to acceleration in capital flows to emerging markets. However, improvements in soft data, such as sentiment indices, have not been fully reflected to hard data yet. Moreover, the concerns over the implementations of the US President Trump's economic policy commitments have been increasing. Therefore, we think that downside risks on global economic outlook still remain considerable. In these circumstances, we think that structural reforms, which will boost the total demand and productivity and will increase investment, and accommodative monetary and fiscal measures are still necessary around the world.

In addition to the global developments, Turkey had to cope up with domestic risks in the first quarter of 2017 as well. As Turkish financial assets showed a relatively weak performance, fragilities in growth dynamics continued in this period. We think that Turkish economy may return the sustainable growth path in the coming years thanks to its robust public finances, strong banking sector and a more balanced growth composition. Despite the ongoing risks, the country strives to preserve its sustainable growth path, making it attractive to foreign investors in the long run. When considering Turkey's long term macroeconomic indicators, Turkish financial assets are relatively undervalued due to the erosion in investor confidence in recent years. We believe that after uncertainties are reduced in the coming year, investor confidence will pick up and Turkish financial assets will recover significantly.

# ODEA BANK ANONIM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Message from the Chairman (continued)**

Turkey's banking sector remained sound during the reporting period in the face of challenges stemming from foreign and domestic risk factors. Although CBRT maintained its tight liquidity stance, increases in loan and deposit interest rates were limited as a result of improvement in country risk premium. While loan growth accelerated as a result of the implementation of Credit Guarantee Fund, the asset quality of the sector remained resilient despite selling pressure in Turkish Lira. We believe that the banking sector will have a better year in the reminder of 2017 with risks significantly more balanced and an economy that is picking up steam.

Having entered the banking sector at 49th place and jumping up to rank 12th among other deposit banks in a short time, Odeabank is moving forward with confidence to become the financial services provider of choice for major projects that will keep the Turkish economy driving ahead. Moving up every year both in terms of profit and sector rankings, Odeabank plans to keep growing with its customer-oriented service approach and with the faith it has in the Turkish economy, despite challenging economic and financial conditions.

Thanks to the strong support of its shareholders as well as effective risk management and strategies, Odeabank will continue to provide significant support to Turkey's economy. With its strong dynamics and 2023 Vision, Turkey can create a more prosperous economy in the coming years. As the first bank established from the very start after many years in Turkey, Odeabank has achieved numerous accomplishments in a very short span of time. These accomplishments are also important in terms of showing the opportunities that Turkey presents to other financial institutions that have entered the sector after Odeabank.

With its high future potential, Turkey, the traditional bridge between the west and the east, is one of the world's most important developing markets. As the country boasting the largest population in the region and having achieved an average annual growth rate of over 5 percent over the past ten years, the depth and diversity for the penetration of financial products in Turkey will result in a host of new opportunities for the Turkish financial services sector.

Having adopted breaking new ground in the Turkish banking industry as one of its core principles, Odeabank strives to improve its technology systems infrastructure and to recruit the most experienced and skilled professionals in the sector. Guided by a forward-looking vision and mission, Odeabank will solidify its achievements in 2017 and will continue taking firm steps into the future.

With our faith in the Turkish economy, we plan to continue strengthening our capital, ramping up our investments, and thus contributing more to the Turkish economy.

On behalf of the Board of Directors, I would like to express my gratitude to all our staff who has helped move Odeabank forward to the point where we stand now, and to all our customers who honor us with their confidence and trust.

Respectfully yours,

Samir Hanna

Bank Audi Group CEO and Odeabank Chairman of the Board of Directors

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### Message from the CEO

We started 2017 with high morale following our growth with confident steps in 2016, a year of difficulties both for the global and Turkish economy, and capital increase. We expect 2017 for us to be a year whereby we shall further strengthen our position in the Turkish banking sector expand and diversify the range of services we offer, and despite the uncertain global circumstances provide added value for the Turkish economy. Following our fifth year in Turkey, I take pleasure in sharing with you our 2017 first quarter financial results in line with all our targets set at the beginning of the year.

We introduced a different and new service approach to our sector with Odeabank, which we established from the ground up in 2012 through Lebanon based Bank Audi Group's investment in Turkey. Accordingly, we continue our operations with the aim of being among the first banks that come to mind for entire banking needs.

The financial results that we reached since the beginning of the year serve as proof of evidence that Odeabank has advanced with the right strategy. Despite the FX rate volatility and uncertainty across global markets in 2017, we increased our first quarter net profit by 311.7% to 93 Million TRY compared to the same period last year. During the same period our total loans reached 27.1 Billion TRY, our deposits 30.3 Billion TRY, and our assets 39.5 Billion TRY.

As a bank that operates across 16 cities in Turkey with 51 branches and 1676 employees, among private banks we rank the 8th in terms of deposits and 9th in terms of total assets, and continue our fast growth performance.

The US Federal Reserve Bank (FED), having increased interest rates at the end of 2016, has signaled that it may follow with two more rate increases throughout the year, while continuing its gradual hikes in 2017 first quarter. While the growth-friendly fiscal policies, which are expected to be implemented support risk appetite, a negative reflection of the FED's interest rate hike path has not been observed in the financial markets. The expectation that the improvement in developed economies' growth Outlook shall support recovery across emerging economies is effective across the globe. The reflationary expectations that global growth shall accelerate have led to a recovery in commodity prices and financial assets of commodity producer emerging economies along with risk appetite. However towards the end of 2017 1st quarter, while the applicability of growth-friendly policies were questioned, the recovery in risk appetite, which has been observed for some time, was interrupted.

Leaving the first quarter behind, the extent to which the recovery indicated by developed economies in the first quarter by leading indicators has gained significance. In addition to this, while the high level of geopolitical risks threaten global growth recovery, it is seen that it shall take time for growth-friendly fiscal policies to be implemented. For this reason, the risks maintain their importance even if the first quarter has exhibited a stronger than expected tendency.

Despite financial markets volatility, supportive monetary and fiscal policy stances in developed economies bolster gradual recovery in global economy. Nevertheless, the downside risks over this recovery keep the fact alive that structural reforms must be implemented. In light of these developments, while we foresee that global growth in 2017 may outpace 2016; we think that growth-friendly policies may cause higher inflation and interest rates in the long run.

Besides the increase in global interest rates, although geopolitical uncertainties and domestic political developments cause the fragilities to remain, Turkish financial assets have considerably recovered in first quarter of 2017. As in the financial markets, fragilities remain across the real economy as well. In 2016 last quarter, while GDP grew by 3.5% compared to the same period last year, according to data adjusted according to seasonality and calendar effect, following the 2.1% recession in third quarter, the losses during mid 2016 have been pared back with 3.8% growth. While domestic demand contributed to growth with the acceleration of private sector consumption spending, net external demand limited growth. On sectoral basis, while it is noted that the largest contribution comes from industry, the other sectors have experienced a recovery spreading across the board but gradually. While 2017 first quarter leading indicators signal that growth volatility and domestic demand fragilities remain, generally in 2017 as well, we estimate that growth may actualize at the same levels of 2016 with limited positive contribution that may come from external demand. We think that macro prudential and fiscal policy tools and the expansionary steps taken have been effective in preserving relatively solid growth outlook.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **Message from the CEO (continued)**

Nevertheless, we think that in 2017 the most challenging areas will again be inflation and current account deficit. Even if the exports to EU are still strong, the problems in other markets limit the improvement of external trade deficit. On the other hand, geopolitical problems make it difficult to recover losses of tourism sector in 2016. In addition, the fact that energy costs are not as supportive as in 2015 and 2016, pose a negative element for both the dynamics of current account deficit and inflation. Although the ratio of current account deficit to national income, which was 3.8% in 2016, remains at a manageable level in 2017, we forecast that it shall gradually increase to 4.5%. Besides the recovery in global energy prices, the losses in TRY deteriorate inflation dynamics, while increasing costs domestically. We foresee that inflation may stay in double digits for a long time along with food prices volatility. We believe that a significant recovery in TRY is necessary for inflation to decline to single digits at year end, given the existing growth outlook and global commodity prices. Additionally, to ensure a permanent improvement in inflation, we think that structural reforms including the agricultural sector are necessary by adopting an integrated approach taking into account the potential negative impacts of the fiscal policy.

Thanks to strong public finance and solid banking sector, we believe that the Turkish economy may reach the past growth rates in the second half of the year. However, some of the measures, which have been taken to prevent destruction of experienced adversities on the economy, may have some negative impact on our domestic economic fundamentals. If our budget performance falls behind the past years' performance, to ensure rate cuts to desirable levels, we may be required to take measures that shall bring inflation significantly down. And for this, we need to take steps decisively to ensure financial stability and increase the confidence in Turkish economy.

In the next term we believe that the additional reforms required to rein in inflation by increasing potential growth and hence reinforce macroeconomic stability shall be undertaken rapidly. In 2016 the domestic adverse developments have been a factor, which delayed the reform process besides increasing uncertainties. With 2017, we believe that the government will swiftly focus on reforms and ensure acceleration of our potential growth in the coming years.

As for the banking sector, we started 2017 1st quarter with the morale of leaving behind a year challenging but may be considered as successful. The improvement in country risk premium, relaxation of macro prudential measures and recovery in loan demand provided momentum for sectoral growth. In addition to this, while profitability increased with improvement in interest margins, the stabilization of NPL's and BRSA's regulations, which helped the sector, has made us stronger. Thanks to this, we continued to contribute to the domestic economy. We think that that these trends shall continue to increase with the decreasing domestic uncertainties and improvement in the investment environment.

Even though downside risks for global interest rates, commodity prices trend and global growth support the expectations that shall be more challenging compared to past years 2017, we believe that Turkey's dynamic and young population shall maintain its optimism and motivation. We believe that there are risks in both directions for Turkey's economy due to geopolitical uncertainties and crowded domestic political agenda, besides fragile global risk appetite. While downside risks are fed from uncertainties in developed economies and geopolitical problems, if domestic political uncertainties don't deepen, Turkey shall be able to make a swift return aligned with its long-term fundamentals. Yet we believe that there is a serious potential for Turkish financial assets, which relatively exhibited weak performance in the past years, to return back to pricings that reflect the country's economic fundamentals and for Turkey to become a center of attraction again. We foresee that Turkey's growth may gain momentum upon creation of the environment that may facilitate this; along with financial stability an advance to price stability target may be materialized. With the public finance measures taken since the second half of 2016 and banking sector regulations, we believe that Turkey has the power to attain these achievements.

As Odebank, we made our difference felt in the sector with our road map designed predicting all these circumstances and our up-to-date technological infrastructure.

In first quarter of 2017, we increased our cash loan size in various areas in Corporate and Commercial banking segments from energy to real estate development sector, from iron and steel to communications, from retail to construction and contracting sector with financings tailored to our clients' needs and by taking role in numerous projects.

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Message from the CEO (continued)**

We succeeded to be one of banks that come to mind for entire banking services thanks to our projects completed in 2016. We attributed great importance to standing by SME's whose financing needs further increased with the slow down in Turkish economy's growth rate, and supporting the real sector. In this respect, Odeabank utilizes a significant portion of the resources it has obtained through equity investment—to provide further support to SME's which make up 70% of employment in Turkey and on the contrary use only 30% of the loans.

We prioritize SME's in our growth strategy by developing a philosophy whereby we can contact even the smallest enterprise and produce tailor-made solutions for these enterprises. In line with this target, to provide more financing to SME's we completed our Credit Guarantee Fund partnership process in March. As soon as we completed our partnership process we rapidly started to reach our SME's unable to generate collateral with Credit Guarantee Fund guarantees and faced problems in accessing resources. Moreover, we expedited offering financing opportunities not only to SME's but our clients of other scales at the maturity they need with suitable collateral structure under our "Tailor-Made Banking" principle. We continued to increase the number of branches where we serve SME's with one-to-one client representatives in 2017 first quarter as well.

In private banking, we offered our "Private Card" product to the credit card market in June to serve our clients' different needs. This year by increasing the number of cards, we aim to offer privileges that shall make life more beautiful and easy with "Private Card" to more of our clients.

In 2016 November by joining forces with Atlasglobal we launched our joint brand Bank'O atlas card that combines shopping and flight miles. We aim to reach different client groups in 2017 as well with our product, which continuously offers advantages to our private credit card clients and provides flight opportunity with its miles.

We focused on meeting the financial needs of our existing retail credit card clients—and our new clients acquired through effective product sales. In the rest of 2017 as well, we shall attach more importance to gaining clients with our products meeting our retail clients' needs on spot and in time. In retail loans we shall expand our client penetrations and provide offers differentiated according to needs. While we continue to increase sector diversity in 2017 with our Trink'O product that consumers may use for shopping, we shall continue to stand beside our existing and new clients for all their needs.

In Direct Banking channels such as Internet Branch, where we offer our clients the same user experience, menu structure, front-end, design and process flow, Mobile Branch, ATM, 444 8 444 Call Center more than 350,000 of our clients received service in 2017 first quarter with 40% increase compared to last year and executed 3.5 Billion TRY volume 6.4 Million transactions. The number of our ATM's reached 68. Our mobile application reached over 400,000 downloads. Our Call Center received over 1.2 Million calls Oxygen Account, which we launched to offer our Asset Management services to a wider base, continued to grow in 2017 first quarter. We reached 95,000 clients and a total of 2 Billion TRY balance with marketing and sales campaigns, at the outset the TV campaign run for Oxygen Account, which increased Odebank's demand account volume at a significant rate, and helped to come a long way in number of clients and client loyalty. In 2017 we shall continue our investments in Oxygen Account product and communication to ensure sustainability of this growth.

As Odeabank, we didn't restrict the saving holders only to deposit rendering saving alternatives more diversified and attractive with new alternatives suiting the condition of the new term such as Private Pension, Mutual Fund Deposit linked to Fund Distribution Channel, Cash-withdrawal Free Account. In this framework, we pioneered a first in investment banking by cooperating with leading asset management companies in Turkey. We target competitive returns with general investment recommendations arranged according to market conditions, Model Portfolios that we offer based on risk groups. In this process, we continue to keep our clients up-to-date on their investment with informative reports that we prepare on daily and weekly basis.

# ODEA BANK ANONIM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

## **Message from the CEO (continued)**

Dear stakeholders;

In 2017 first quarter, we became prominent not only with out contributions to economy and banking sector, but also to social life in Turkey. We took our support to basketball under "Basketball's Bank" motto one step forward with our Euroleague and Final Four sponsorship. We wish success to all our representative and teams in Final Four competitions that shall be held in Istanbul in May.

We hosted a very important exhibition under our art platform O'Art in 2017 first quarter; "With Love, Semiha Berksoy" exhibition including also the designs of the artist, which were not exhibited before, opened in 19 January with a private reception at O'Art in parallel with the promotion of "Semiha Berksoy: Catalogue Raisonné" book including all the known works of the artist. Also the unknown aspects of the artist were discussed at public seminars held with the participation of Derya Yücel, who also was the editor of the book, Zeliha Berksoy, Bedri Baykam, Melih Günes, Evrim Altuğ and Esra Aliçavuşoğlu

In 2017 as well, our product and services that we continuously diversify, investments in technology, contributions to social life with our support to sports and art, fast and profitable growth performance led us to numerous awards in international arena as in the previous years.

Odeabank Call Center was awarded 4 different prizes in Stevie Awards, one of the most respectable award programs of the International business worlds, in Sales and Client Services category. While Odeabank Call Center was chosen as the "Best Client Services Team of the Year" at the same time it was awarded the gold prize in "The Best Marketing Solution of the Year" category. Odeabank, which was awarded silver prize in Finance Sector "Client Services Innovation Reward" category, and bronze in "Best Call Center (Over 100 employees) "category, was one of the two institutions—that received the most awards in 2017 Stevie Awards from Turkey, and the bank that was awarded the most number of gold prizes.

Global Banking &Finance Review, one of the most prestigious banking awards globally, has also awarded Odeabank in 3 different categories. Odeabank received "Best Mobile Application", "Best Internet Branch" and "Best Call Center Experience in Banking" awards. While we focus on improving our service quality each day as Odeabank, we aim to continue our client focused banking approach by promoting it. Our targets, which we shall put into practice without compromising from our principles, shall lay the grounds for corporate success starting from personal achievement, and shall also bring along additional achievements — in our core performance indicators. Our objective is "to be in the big league" as we voice everywhere and to provide more resources for the economy. I present my gratitude to all our stakeholders who support us in reaching this objective.

Sincerely yours,

Hüseyin Özkaya CEO and Board of Directors Member

# ODEA BANK ANONİM ŞİRKETİ NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

# **Brief financial information of the Bank**

## **ASSETS:**

|   |            | Cm         | Reviewed<br>rrent Period |            | 1          | Audited<br>Prior Period |
|---|------------|------------|--------------------------|------------|------------|-------------------------|
|   |            | Cui        | 31.03.2017               |            |            | 31.12.2016              |
|   | TL         | FC         | Total                    | TL         | FC         | Total                   |
| CASH AND BALANCES WITH THE CENTRAL BANK   | 718.195    | 3.761.445  | 4.479.640                | 1.364.386  | 3.353.854  | 4.718.240               |
| FINANCIAL ASSETS AT FAIR VALUE THROUGH    | 266.025    | 52.004     | 410.021                  | 221 250    | 104 655    | 425.022                 |
| PROFIT AND LOSS (Net)                     | 366.937    | 52.094     | 419.031                  | 321.278    | 104.655    | 425.933                 |
| BANKS                                     | 76.956     | 102.287    | 179.243                  | 139        | 118.585    | 118.724                 |
| MONEY MARKET PLACEMENTS                   | 5.151.656  | -          | 5.151.656                | 4.412.052  | -          | 4.412.052               |
| FINANCIAL ASSETS AVAILABLE FOR SALE (Net) | 422.211    | 527.449    | 949.660                  | 425.565    | 479.890    | 905.455                 |
| HELD TO MATURITY INVESTMENTS (Net)        | -          | 438.845    | 438.845                  | -          | 428.155    | 428.155                 |
| LOANS AND RECEIVABLES                     | 14.438.370 | 12.626.431 | 27.064.801               | 13.342.398 | 13.105.388 | 26.447.786              |
| TANGIBLE ASSETS (Net)                     | 122.562    | -          | 122.562                  | 129.466    | -          | 129.466                 |
| INTANGIBLE ASSETS (Net)                   | 92.873     | -          | 92.873                   | 98.807     | -          | 98.807                  |
| TAX ASSET                                 | 76.981     | -          | 76.981                   | 92.593     | -          | 92.593                  |
| ASSETS HELD FOR SALE AND DISCONTINUED     |            |            |                          |            |            |                         |
| OPERATIONS (Net)                          | 47.617     | -          | 47.617                   | 42.094     | -          | 42.094                  |
| OTHER ASSETS                              | 272.007    | 219.106    | 491.113                  | 230.979    | 228.116    | 459.095                 |
| TOTAL ASSETS                              | 21.786.365 | 17.727.657 | 39.514.022               | 20.459.757 | 17.818.643 | 38.278.400              |

## LIABILITES:

|   |            | Cur        | Reviewed<br>rent Period<br>31.03.2017 |            |            | Audited<br>Prior Period<br>31.12.2016 |
|---|------------|------------|---------------------------------------|------------|------------|---------------------------------------|
|   | TL         | FC         | Total                                 | TL         | FC         | Total                                 |
| DEPOSITS  | 10.394.346 | 19.939.515 | 30.333.861                            | 10.774.307 | 18.480.089 | 29.254.396                            |
| DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING | 460.633    | 45.751     | 506.384                               | 472.909    | 72.966     | 545.875                               |
| FUNDS BORROWED                                    | 10.026     | 3.675.442  | 3.685.468                             | 8.616      | 3.656.881  | 3.665.497                             |
| MONEY MARKET BALANCES                             | 294        | -          | 294                                   | 2.457      | -          | 2.457                                 |
| MARKETABLE SECURITIES ISSUED (Net)                | -          | -          | -                                     | -          | -          | -                                     |
| MISCELLANEUS PAYABLES                             | 23.900     | 1.062      | 24.962                                | 9.179      | 722        | 9.901                                 |
| OTHER LIABILITIES                                 | 214.728    | 66.019     | 280.747                               | 162.257    | 35.941     | 198.198                               |
| PROVISIONS  | 321.584    | 179.343    | 500.927                               | 414.936    | 122.541    | 537.477                               |
| TAX LIABILITY                                     | 75.949     | -          | 75.949                                | 93.027     | -          | 93.027                                |
| SUBORDINATED LOANS                                | -          | 546.206    | 546.206                               | -          | 528.417    | 528.417                               |
| SHAREHOLDERS' EQUITY                              | 3.549.854  | 9.370      | 3.559.224                             | 3.452.080  | (8.925)    | 3.443.155                             |
| TOTAL LIABILITIES AND EQUITY                      | 15.051.314 | 24.462.708 | 39.514.022                            | 15.389.768 | 22.888.632 | 38.278.400                            |

# STATEMENT OF INCOME:

|  | Reviewed<br>Current Period<br>01.01-31.03.2017 | Reviewed<br>Prior Period<br>01.01-31.03.2016 |
|--|--|--|
| INTEREST INCOME  | 851.070  | 657.496                                      |
| INTEREST EXPENSE   | 459.438  | 423.477                                      |
| NET INTEREST INCOME (I - II)   | 391.632  | 234.019                                      |
| NET FEES AND COMMISSIONS INCOME                                      | 49.961   | 34.540                                       |
| DIVIDEND INCOME  | -  | -  |
| NET TRADING INCOME   | (75.138)                                       | (47.262)                                     |
| OTHER OPERATING INCOME   | 7.738  | 1.879  |
| NET OPERATING INCOME (III+IV+V+VI+VII)                               | 374.193  | 223.176                                      |
| PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)                  | 76.896   | 61.880                                       |
| OTHER OPERATING EXPENSES (-)   | 179.425  | 132.928                                      |
| NET OPERATING INCOME/(LOSS) (VIII-IX-X)                              | 117.872  | 28.368                                       |
| AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER                       | -  | -  |
| PROFIT / (LOSS) ON INVESTMENTS ACCOUNTED FOR UNDER THE EQUITY METHOD | -  | -  |
| GAIN / (LOSS) ON NET MONETARY POSITION                               | -  | -  |
| PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES (XI++XIV)       | 117.872  | 28.368                                       |
| TAX PROVISION FOR CONTINUED OPERATIONS (±)                           | (24.673)                                       | (5.729)                                      |
| NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XV±XVI)                 | 93.199   | 22.639                                       |
| INCOME ON DISCONTINUED OPERATIONS                                    | -  | -  |
| LOSS FROM DISCONTINUED OPERATIONS (-)                                | -  | -  |
| PROFIT / (LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-XIX)  | -  | -  |
| TAX PROVISION FOR DISCONTINUED OPERATIONS (±)                        | -  | -  |
| NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)                | -  | -  |
| NET PROFIT/LOSS (XVII+XXII)  | 93.199   | 22.639                                       |