Odea Bank A.Ş.

Financial statements at December 31, 2017
together with independent auditor's report

Report on the Audit of the Financial Statements

To Shareholders of Odea Bank A.Ş.

Qualified opinion

We have audited the financial statements of Odea Bank A.Ş. (the "Bank"), which comprise the statement of financial position as at December 31, 2017, and the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effect of the matter referred in the Basis for Qualified Opinion Section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for qualified opinion

The accompanying financial statements as at December 31, 2017 include a free reserve for possible risks amounting to TL 223.276 thousands provided in the prior period by the Bank Management for possible results of the circumstances which may arise from possible changes in the economy and market conditions. In addition to that; a deferred tax asset is provided based on this reserve amounting to TL 49.121 thousands in the accompanying financial statements as at December 31, 2017.

As a result of this provision which does not meet the accounting criteria of IAS 37, other provisions are overstated by TL 223.276 thousands and deferred tax asset is overstated by TL 49.121 thousands, as at December 31, 2017.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Turkey, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Basis for Qualified Opinion Section, we have determined the matters described below to be the key audit matters to be communicated in our report.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our qualified audit opinion on the accompanying financial statements.

Key Audit Matter	How our audit addressed the Key Audit Matter
Allowance for Impairment on Loans and Advances to Customers	
Loans and advances to customers are a key area of judgement for the management. There is a potential risk that loans and advances are impaired and no reasonable impairment losses/provisions are provided in accordance with the requirements of IFRS as determining the adequacy of impairment allowance on loans and advances to customers is a key area of judgment for the management. Accordingly, carrying amount of loans and customers might be greater than the estimated recoverable amounts, therefore the impairment test of these loans of advances is a key audit matter. Therefore, impairment of the loans and receivables is considered as a key audit matter. Refer Note 9 of explanations and disclosures related to the assets relating to the impairment of loans and advances.	Our audit procedures included among others, selecting samples of loans and advances based on our judgement and considering whether there is objective evidence that impairment exists on these loans and advances. We also assessed whether impairment losses for loans and advances were reasonably determined in accordance with the requirements of IFRS. In addition we considered, assessed and tested the relevant controls over granting, booking, monitoring and settlement, and those relating to the calculation of credit provisions, to confirm the operating effectiveness of the key controls in place, which identify the impaired loans and advances and the required provisions against them.
Derivative Financial Instruments	
Derivative financial instruments including foreign exchange contracts, currency and interest rate swaps, interest rate futures, currency and interest rate options (both written and purchased), credit default swaps and other derivative financial instruments which are held for trading are initially recognized on the statement of financial position at fair value and subsequently are re-measured at their fair value. Refer to Note 7-8 relating to derivative financial instruments. The fair value of derivative financial instruments is determined through the application of valuation techniques and the use of assumptions and estimates. The significance of derivative financial instruments is considered by us as a key audit matter because of the uncertainty in the estimates used.	Our audit procedures includes among others involve reviewing policies regarding fair value measurement accepted by the bank management, fair value calculations of the selected derivative financial instruments which is carried out by valuation experts of our firm and the assessment of used estimations and the judgements and testing the assessment of operating effectiveness of the key controls in the process of fair value determination.

Responsibilities of the Board of Directors for the financial statements

The Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Bank's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.

- Conclude on the appropriateness of the Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner who supervised and concluded on this independent auditor's report is Yaşar Bivas.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi
A member firm of Ernst&Young Global Limited

Yaşar Bivas
Partner, SMMM

Istanbul, Turkey
April 30, 2018

Odea Bank A.Ş.

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Statement of financial position
as of December 31, 2017
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	December 31, 2017	December 31, 2016
Assets			
Cash and balances with central banks	5	3.731.820	4.718.240
Due from banks	6	437.622	327.756
Money market placements	6	2.742.869	4.412.052
Financial assets at fair value through profit or loss	7	*1.196.311*	*425.933*
- Financial assets held for trading	7	775.195	5.905
- Derivative financial instruments	7-8	421.116	420.028
Loans and advances to customers	9	22.465.253	26.318.533
Investment securities	10	*1.709.566*	*1.333.610*
- Available-for-sale	10	697.500	711.703
- Available-for-sale pledged as collateral	10	564.933	193.752
- Held-to-maturity	10	109.055	124.084
- Held-to-maturity pledged as collateral	10	338.078	304.071
Property and equipment	11	104.383	129.466
Intangible assets	12	89.925	98.807
Deferred income tax assets	16	90.342	120.267
Current assets held for sale	13	170.946	42.094
Other assets	13	224.763	249.555
Total assets		**32.963.800**	**38.176.313**
Liabilities			
Deposits	14	23.910.387	29.254.396
Due to banks and money market balances	15	2.942.720	3.665.497
Subordinated loans and similar debt	15	1.174.992	528.417
Funds obtained under repurchase agreements	15	-	2.457
Derivative financial instruments	8	404.471	545.875
Income taxes payable	16	1.495	35.105
Employee benefits	17	36.002	62.441
Other liabilities and accrued expenses	18	385.450	288.945
Other provisions	18	223.276	223.276
Total liabilities		**29.078.793**	**34.606.409**
Equity			
Share capital	19	3.288.842	3.288.842
Other reserves	20	(33.285)	(30.939)
Retained earnings		308.977	105.141
Result of the year		320.473	206.860
Total equity		**3.885.007**	**3.569.904**
Total liabilities and equity		**32.963.800**	**38.176.313**

The accompanying notes set out on pages 6 to 64 form an integral part of these financial statements.

Odea Bank A.Ş.

Statement of income
for the year ended December 31, 2017
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	December 31, 2017	December 31, 2016
Interest income	21	3.528.996	3.027.141
Interest expense	21	(2.395.362)	(2.047.837)
Net interest income		**1.133.634**	**979.304**
Fee and commission income	22	194.586	153.300
Fee and commission expense	22	(38.978)	(42.242)
Net fee and commission income		**155.608**	**111.058**
Foreign exchange gains, net	23	(136.790)	(24.413)
Net trading and fair value income / (loss)	23	92.009	42.790
Gains from investment securities, net	23	226.775	337.033
Other operating income		14.032	2.625
Total operating income		**1.485.268**	**1.448.397**
Net provisions for credit losses	9	(344.435)	(310.378)
Net operating income		**1.140.833**	**1.138.019**
Personnel expenses	24	307.185	286.948
Other operating expenses	24	351.449	291.342
Depreciation of property and equipment	24	46.018	44.406
Amortization of intangible assets	24	33.130	28.783
Total operating expenses	24	**(737.782)**	**(651.479)**
General reserve for possible risks	25	**-**	**(223.276)**
Operating profit/(loss)		**403.051**	**263.264**
Profit/(loss) before income tax		**403.051**	**263.264**
Current income tax credit/(expense)	16	(51.254)	(119.628)
Deferred tax income/(expense)	16	(31.324)	63.224
Profit/(loss) for the year		**320.473**	**206.860**
Profit / loss per share (shown with full TL amount)		**0,097**	**0,063**

Odea Bank A.Ş.

Statement of comprehensive income
for the year ended December 31, 2017
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	December 31, 2017	December 31, 2016
Profit/(loss) for the year		**320.473**	**206.860**
Other comprehensive income			
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Exchange differences on translation of foreign operations		-	-
Net gains / (losses) on available-for-sale financial assets		**-**	**-**
- Unrealized net gains / (losses) arising during the year, before tax		(6.996)	(337.734)
- Net amount reclassified to the statement of income, before tax		-	355.646
Net investment hedges			
- Net gains (losses) arising on hedges recognized in other comprehensive income, before tax		-	-
- Net amount reclassified to the statement of income, before tax		-	-
Cash flow hedges		**-**	**-**
- Net losses arising on hedges recognized in other		-	-
comprehensive income, before tax		-	-
- Net amount reclassified to the statement of income, before tax		-	-
Income tax relating to components of other comprehensive income	16	**1.399**	**(3.582)**
Net other comprehensive income to be reclassified to profit or loss in subsequent periods		**(5.597)**	**14.330**
Total comprehensive income/(loss) for the year		**314.876**	**221.190**

The accompanying notes set out on pages 6 to 64 form an integral part of these financial statements.

Statement of changes in equity
for the year ended December 31, 2017
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	Share capital	Retained Earnings and result of the year (Note 28)	Other reserves (Note 28)	Capital contribution	Total equity
Balance at January 1, 2016		**1.496.150**	**14.303**	**(43.071)**	**873.420**	**2.340.802**
Total comprehensive income/(loss) for the year		-	206.860	14.330	-	**221.190**
Capital increase (*)	19	1.883.530	-	-	(883.530)	**1.000.000**
Other (*)	19	(90.838)	90.838	(2.198)	10.110	**7.912**
Balance at December 31, 2016		**3.288.842**	**312.001**	**(30.939)**	**-**	**3.569.904**
Total comprehensive income/(loss) for the year		-	320.473	(5.597)	-	**314.876**
Capital increase		-	-	-	-	**-**
Other		-	(3.024)	3.251	-	**227**
Balance at December 31, 2017		**3.288.842**	**629.450**	**(33.285)**	**-**	**3.885.007**

(*) The Bank has classified the subordinated loans obtained from to its controlling shareholder Bank Audi S.A.L. amounting to USD 100 million and USD 200 million respectively which were previously recognized as Tier II capital in the account of additional Tier I capital. Pursuant to the resolution taken by the Board of Directors of Odea Bank and Article 7 of the Regulation on Equity of Banks, the types of both loans were changed to perpetual and interest-free. As of April 1, 2014 including of the both loans to account of additional Tier I capital was also approved by BRSA.

Pursuant to the approval of BRSA dated December 8, 2015, The Bank, on March 1, 2016, converted into TL the capital contribution which were obtained from its controlling shareholder Bank Audi S.A.L. amounting to total USD 300 million, and completed the necessary legal and administrative procedures with the relevant authorities and added its converted amount to TL 883.530 to the paid in capital on March 31, 2016. On August 10, 2016, in line with Article 473 and Article 474/2 of the Turkish Commercial Code, The Bank simultaneously reduced the paid in capital by TL 90.838 and increased to TL 3.288.842 where TL 224.451 have been subscribed by Bank Audi S.A.L., TL 263.394 by European Bank for Reconstruction and Development, TL 209.252 by International Finance Corporation, TL 112.674 by IFC FIG Investment Company S.A.R.L, TL 131.697 by H.H. Sheikh Dheyab Binzayed Binsultan Al-Nahyan and TL 58.532 by Mr. Mohammad Hassan Zeidan.

As per Turkish Account Standards 32, the Bank accounted stamp tax expenses and competition board fees resulted from the capital increase transaction amounting TL 2.198 under equity.

Odea Bank A.Ş.

Statement of cash flows
for the year ended December 31, 2017
(Amounts expressed in thousands of TL unless otherwise indicated.)

	Note	December 31, 2017	December 31, 2016
Cash flows from operating activities			
Net profit/(loss)		320.473	206.860
Adjustments for:			
Amortization of intangible assets	12	33.130	28.728
Depreciation of property and equipment	11	46.018	43.787
Taxes paid		77.195	51.715
Other short term employee benefits		(50.107)	(46.950)
Interest accrual		(135.621)	(122.543)
Cash flows from operating profits before changes in operating assets and liabilities		**291.088**	**161.597**
Changes in operating assets and liabilities:			
Net decrease / (increase) in due from banks and cash balances with central banks		1.114.700	212.554
Net decrease / (increase) in derivative financial instruments		(668.907)	(102.788)
Net decrease / (increase) in loans and advances to customers (***)		3.429.501	(4.411.917)
Net (increase) / decrease in other assets		517.597	538.744
Net (decrease) / increase in customer deposits		(4.747.167)	3.711.021
Net increase / (decrease) in other liabilities and provisions		(27.490)	25.871
Net increase / (decrease) in other borrowed funds		-	-
Other taxes paid		(213.832)	(169.167)
Income taxes paid		(95.820)	(96.616)
Net cash from / (used in) operating activities		**(691.418)**	**(292.298)**
Cash flows from investing activities			
(Purchase of) property and equipment	11	(15.123)	(28.125)
Net book value of property and equipment disposed		58.738	2.268
(Purchase of) intangible assets, net	12	(8.882)	(221)
(Purchase of) held-to-maturity securities	10	(225.096)	-
Redemption or sale of held-to-maturity securities		233.851	-
(Purchase of) available-for-sale securities	10	(321.711)	(1.684.234)
Sale or redemption of available-for-sale securities	10	-	1.242.048
Dividends received		14	-
Other, net		-	-
Net (used in) investing activities		**(278.209)**	**(468.264)**
Cash flows from financing activities			
Repayments of debt securities and subordinated loans (**)	15	(630.203)	(345.661)
Proceeds from debt securities and subordinated loans (**)	15	1.239.503	190.666
Repayments of borrowed funds	15	(4.713.969)	(5.115.601)
Proceeds from borrowed funds	15	3.992.416	5.487.386
Repayments of bank deposits		(7.141.391)	(9.752.425)
Proceeds from bank deposits		6.534.964	9.951.111
Capital increase (*)		-	1.000.000
Net cash from / (used in) financing activities		**(718.680)**	**1.415.476**
Net increase / (decrease) in cash and cash equivalents		**(1.397.219)**	**816.511**
Effects of foreign exchange rate changes on cash and cash equivalents		(41.548)	681.286
Cash and cash equivalents at beginning of year	5	6.187.496	4.689.699
Cash and cash equivalents at end of year	5	**4.748.729**	**6.187.496**
Operational cash flows from interest:			
Interest paid		2.067.027	1.587.887
Interest received		3.292.327	2.487.382

(*) On August 10, 2016, in line with Article 473 and Article 474/2 of the Turkish Commercial Code, The Bank simultaneously reduced the paid in capital by TL 90.838 and increased to TL 3.288.842 where TL 224.451 have been subscribed by Bank Audi S.A.L., TL 263.394 by European Bank for Reconstruction and Development, TL 209.252 by International Finance Corporation, TL 112.674 by IFC FIG Investment Company S.A.R.L, TL 131.697 by H.H. Sheikh Dheyab Binzayed Binsultan Al-Nahyan and TL 58.532 by Mr. Mohammad Hassan Zeidan.

(**) In accordance with the Board of Directors' decision and permits taken from the CMB and BRSA, the Bank has issued a bill with a nominal value of TL 100.823, maturity on July 7, 2017 and with a simple interest rate of 12.85% on April 7, 2017 sold to qualified investors in the domestic market. The bill was amortized on July 7, 2017.
The Bank, on August 1, 2017, paid back in full the USD 150 million sub-loan, provided by main shareholder Bank Audi S.A.L. on October 31, 2014, with the consent of BRSA dated July 28, 2017. The Bank, on August 1, 2017 issued the Basel III compliant, 10 year, semi-annual fixed %7,625 coupon paying bond of USD 300 million to foreign domicile investors. The bond, with the permission of BRSA dated July 17, 2017 was classified as Tier II sub-loan.

(***) The Bank completed the NPL sale of fully provisioned retail customers amounting to TL 79.664 to Hayat Varlık (Asset Management Company) on September 28, 2017 for TL 11.400 and TL 103.381 of the loans recognized as loss was sold to Emir Asset Management Company on December 28, 2017 for TL 725.

The accompanying notes set out on pages 6 to 64 form an integral part of these financial statements.

1. General information

Odea Bank A.Ş. (a subsidiary of Bank Audi S.A.L.) was established as a deposit bank with USD 300 Million capital with the permission of BRSA numbered 4432 dated October 27, 2011, which was published in the Official Gazette on October 28, 2011, numbered 28098. Odea Bank A.Ş. started its operations in the "foreign banks founded in Turkey" group, by taking operating permission from BRSA numbered 4963 on September 28, 2012, which was published in Official Gazette dated October 2, 2012 numbered 28429.

The Ultimate parent of the Bank is Bank Audi S.A.L.

Pursuant to the approval of BRSA dated December 8, 2015, The Bank, on March 1, 2016, converted into TL the capital contribution which were obtained from its controlling shareholder Bank Audi S.A.L. amounting to total USD 300 million, and completed the necessary legal and administrative procedures with the relevant authorities and added its converted amount toTL 883.530 to the paid in capital on March 31, 2016. On August 10, 2016, in line with Article 473 and Article 474/2 of the Turkish Commercial Code, The Bank simultaneously reduced the paid in capital by TL 90.838 and increased to TL 3.288.842 where TL 224.451 have been subscribed by Bank Audi S.A.L., TL 263.394 by European Bank for Reconstruction and Development, TL 209.252 by International Finance Corporation, TL 112.674 by IFC FIG Investment Company S.A.R.L, TL 131.697 by H.H. Sheikh Dheyab Binzayed Binsultan Al-Nahyan and TL 58.532 by Mr. Mohammad Hassan Zeidan.

The Bank is registered in Istanbul, Turkey at the following address: Levent 199, Büyükdere Caddesi No:199 Kat: 33-40 Levent Şişli/ İstanbul. As of December 31, 2017, the Bank is operating with 47 branches and 1.185 employees (December 31, 2016: 50 domestic branches, 1.681 employees). The independent auditor's report dated April 30, 2018 is presented preceding the financial statements. The General Assembly and certain regulatory bodies have the power to amend the statutory financial statements after issue.

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

A. Basis of preparation of these financial statements

The financial statements have been prepared on a historical cost basis; except for available-for-sale investments, derivative financial instruments and financial assets at fair value through profit or loss, which have all been measured at fair value.

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards ("IFRS") including the International Accounting Standards and Interpretations issued by the International Accounting Standards Board ("IASB").

The Bank maintains its books of accounts and prepares its statutory financial statements in accordance with the Banking Law and the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No. 26333 dated November 1, 2006, which refers to Turkish Accounting Standards and Turkish Financial Reporting Standards issued by the Public Oversight Accounting and Auditing Standards Authority, additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA") and other relevant rules promulgated by the Turkish Commercial Code and Tax Regulations. Financial statements are derived from statutory financial statements with adjustments and reclassifications for the purpose of fair presentation in accordance with IFRS.

The financial statements are presented in the national currency of the Republic of Turkey the Turkish Lira ("TL").

2. Summary of significant accounting policies (continued)

The new standards, amendments and interpretations

The accounting policies adopted in preparation of the financial statements as at December 31, 2017 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of January 1, 2017. The effects of these standards and interpretations on the Bank’s financial position and performance have been disclosed in the related paragraphs.

i) The new standards, amendments and interpretations which are effective as at January 1, 2017 are as follows:

IAS 7 Statement of Cash Flows (Amendments)

The IASB issued amendments to IAS 7 'Statement of Cash Flows'. The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. The improvements to disclosures require companies to provide information about changes in their financing liabilities. When the Bank first applies those amendments, it is not required to provide comparative information for preceding periods. The Bank disclosed additional information in its annual financial statements for the year ended December 31, 2017.

IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses (Amendments)

The IASB issued amendments to IAS 12 Income Taxes. The amendments clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the requirements on recognition of deferred tax assets for unrealised losses, to address diversity in practice. These amendments are retrospectively applied for annual periods beginning on or after January 1, 2017. The amendments are not applicable for the Bank and did not have an impact on the financial position or performance of the Bank.

Annual Improvements to IFRSs - 2014-2016 Cycle

The IASB issued Annual Improvements to IFRS Standards 2014–2016 Cycle, amending the following standards:

- IFRS 12 Disclosure of Interests in Other Entities: This amendment clarifies that an entity is not required to disclose summarized financial information for interests in subsidiaries, associates or joint ventures that is classified, or included in a disposal group that is classified, as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations.

- The amendments did not have an impact on the financial position or performance of the Bank.

ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the financial statements are as follows. The Bank will make the necessary changes if not indicated otherwise, which will be affecting the financial statements and disclosures, when the new standards and interpretations become effective.

2. Summary of significant accounting policies (continued)

IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)

Amendments issued to IFRS 10 and IAS 28, to address the acknowledged inconsistency between the requirements in IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is contributed to an associate or a joint venture, to clarify that an investor recognises a full gain or loss on the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture. The gain or loss resulting from the re-measurement at fair value of an investment retained in a former subsidiary should be recognised only to the extent of unrelated investors' interests in that former subsidiary. In December 2015, the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. Early application of the amendments is still permitted. An entity shall apply those amendments prospectively. The amendment is not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

IFRS 15 Revenue from Contracts with Customers

The IASB issued IFRS 15 Revenue from Contracts with Customers. The new five-step model in the standard provides the recognition and measurement requirements of revenue. The standard applies to revenue from contracts with customers and provides a model for the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., the sale of property, plant and equipment or intangibles). IFRS 15 effective date is January 1, 2018, with early adoption permitted. Entities will transition to the new standard following either a full retrospective approach or a modified retrospective approach. The modified retrospective approach would allow the standard to be applied beginning with the current period, with no restatement of the comparative periods, but additional disclosures are required. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

Clarifications to IFRS 15 'Revenue from Contracts with Customers' (Amendment)

IASB has published final clarifications to IFRS 15 in April 2016. The amendments address three of the five topics identified (identifying performance obligations, principal versus agent considerations, and licensing) and provide some transition relief for modified contracts and completed contracts. The amendments are effective for annual reporting periods beginning on or after January 1, 2018. Earlier application is permitted. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments. The final version of IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, IFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment.

2. Summary of significant accounting policies (continued)

IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted by applying all requirements of the standard. Alternatively, entities may elect to early apply only the requirements for the presentation of gains and losses on financial liabilities designated as FVTPL without applying the other requirements in the standard. The Bank has performed an impact assessment of IFRS 9. This assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Bank in the future. The impact of standard on all three aspects of IFRS 9 is as follows:

Classification and Measurement of Financial Assets:

The Bank does not expect a significant impact on its balance sheet or equity on applying the classification and measurement requirements of IFRS 9. It expects to continue measuring at fair value all financial assets currently held at fair value. The equity shares in non-listed companies are intended to be held for the foreseeable future. No impairment losses were recognised in profit or loss during prior periods for these investments. The Bank will apply the option to present fair value changes in OCI, and, therefore, the application of IFRS 9 will not have a significant impact.

Loans and receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. The Bank analysed the contractual cash flow characteristics of those instruments and concluded that they meet the criteria for amortised cost measurement under IFRS 9. Therefore, reclassification for these instruments is not required.

Impairment:

The Bank does not expect a significant impact on its balance sheet or equity on applying the impairment requirements of IFRS 9. IFRS 9 requires the Bank to record expected credit losses on all of its debt securities, loans and receivables, either on a 12-month or lifetime basis.

Hedge accounting:

As the Bank does not have any hedge instruments, IFRS 9 will not have an impact on Bank’s financial statements.

IFRS 16 Leases

The IASB has published a new standard, IFRS 16 'Leases'. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. IFRS 16 supersedes IAS 17 'Leases' and related interpretations and is effective for periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 'Revenue from Contracts with Customers' has also been applied. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

IFRS 2 Classification and Measurement of Share-based Payment Transactions (Amendments)

The IASB issued amendments to IFRS 2 Share-based Payment, clarifying how to account for certain types of share-based payment transactions. The amendments, provide requirements on the accounting for:
a. the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;
b. share-based payment transactions with a net settlement feature for withholding tax obligations; and
c. a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

These amendments are to be applied for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The amendment are not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

2. Summary of significant accounting policies (continued)

IFRS 4 Insurance Contracts (Amendments)

In September 2016, the IASB issued amendments to IFRS 4 Insurance Contracts. The amendments introduce two approaches: an overlay approach and a deferral approach. These amendments are to be applied for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The standard is not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

IAS 40 Investment Property: Transfers of Investment Property (Amendments)

The IASB issued amendments to IAS 40 'Investment Property '. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. These amendments are to be applied for annual periods beginning on or after January 1, 2018. Earlier application is permitted. The Bank is in the process of assessing the impact of the standard on financial position or performance of the Bank.

IFRIC 22 Foreign Currency Transactions and Advance Consideration

The interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The Interpretation states that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. An entity is not required to apply this Interpretation to income taxes; or insurance contracts (including reinsurance contracts) it issues or reinsurance contracts that it holds.

The interpretation is effective for annual reporting periods beginning on or after January 1, 2018. Earlier application is permitted. The Bank does not expect that the standard will have significant impact on the financial position or performance of the Bank.

Annual Improvements to IFRSs - 2014-2016 Cycle

The IASB issued Annual Improvements to IFRS Standards 2014–2016 Cycle, amending the following standards:

- IFRS 1 First-time Adoption of International Financial Reporting Standards: This amendment deletes the short-term exemptions about some IFRS 7 disclosures, IAS 19 transition provisions and IFRS 10 Investment Entities. These amendments are to be applied for annual periods beginning on or after January 1, 2018.

- IAS 28 Investments in Associates and Joint Ventures: This amendment clarifies that the election to measure an investment in an associate or a joint venture held by, or indirectly through, a venture capital organisation or other qualifying entity at fair value through profit or loss applying IFRS 9 Financial Instruments is available for each associate or joint venture, at the initial recognition of the associate or joint venture. These amendments are to be applied for annual periods beginning on or after January 1, 2018. Earlier application is permitted.

The amendments are not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

2. Summary of significant accounting policies (continued)

IFRIC 23 Uncertainty over Income Tax Treatments

The interpretation clarifies how to apply the recognition and measurement requirements in "IAS 12 Income Taxes" when there is uncertainty over income tax treatments.

When there is uncertainty over income tax treatments, the interpretation addresses:
(a) whether an entity considers uncertain tax treatments separately;
(b) the assumptions an entity makes about the examination of tax treatments by taxation authorities;
(c) how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
(d) how an entity considers changes in facts and circumstances.

An entity shall apply this Interpretation for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted. If an entity applies this Interpretation for an earlier period, it shall disclose that fact. On initial application, an entity shall apply the interpretation either retrospectively applying IAS 8, or retrospectively with the cumulative effect of initially applying the Interpretation recognised at the date of initial application.

The Bank is in the process of assessing the impact of the interpretation on financial position or performance of the Bank.

IFRS 17 - The new standard for insurance contracts

The IASB issued IFRS 17, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. IFRS 17 model combines a current balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. IFRS 17 will become effective for annual reporting periods beginning on or after January 1, 2021; early application is permitted. The standard is not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

Amendments to IAS 28 Investments in Associates and Joint Ventures (Amendments)

In October 2017, the IASB issued amendments to IAS 28 Investments in Associates and Joint Ventures. The amendments clarify that a company applies IFRS 9 Financial Instruments to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture.

IFRS 9 Financial Instruments excludes interests in associates and joint ventures accounted for in accordance with IAS 28 Investments in Associates and Joint Ventures. In this amendment the IASB clarified that the exclusion in IFRS 9 applies only to interests a company accounts for using the equity method. A company applies IFRS 9 to other interests in associates and joint ventures, including long-term interests to which the equity method is not applied and that, in substance, form part of the net investment in those associates and joint ventures.

The amendments are effective for annual periods beginning on or after January 1, 2018, with early application permitted.

The amendment are not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

2. Summary of significant accounting policies (continued)

Prepayment Features with Negative Compensation (Amendments to IFRS 9)

In October 2017, the IASB issued minor amendments to IFRS 9 Financial Instruments to enable companies to measure some prepayable financial assets at amortised cost.

Applying IFRS 9, a company would measure a financial asset with so-called negative compensation at fair value through profit or loss. Applying the amendments, if a specific condition is met, entities will be able to measure at amortised cost some prepayable financial assets with so-called negative compensation.

The amendments are effective from annual periods beginning on or after January 1, 2019, with early application permitted.

The Bank has performed a high-level impact assessment of amendments. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Bank in the future. Overall, the Bank expects no significant impact on its balance sheet and equity. The amendment are not applicable for the Bank and will not have an impact on the financial position or performance of the Bank.

Annual Improvements – 2015–2017 Cycle

In December 2017, the IASB announced *Annual Improvements to IFRS Standards 2015–2017 Cycle*, containing the following amendments to IFRSs:

- IFRS 3 *Business Combinations* and IFRS 11 *Joint Arrangements* — The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
- IAS 12 *Income Taxes* — The amendments clarify that all income tax consequences of dividends (i.e. distribution of profits) should be recognised in profit or loss, regardless of how the tax arises.
- IAS 23 *Borrowing Costs* — The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows *generally* when calculating the capitalisation rate on general borrowings.

The Bank has performed a high-level impact assessment of amendments. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Bank in the future. Overall, the Bank expects no significant impact on its balance sheet and equity. The Bank is in the process of assessing the impact of the amendments on financial position or performance of the Bank.

2. Summary of significant accounting policies (continued)

Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

On February 7, 2018, the IASB published Amendments to IAS 19 "Plan Amendment, Curtailment or Settlement" to harmonise accounting practices and to provide more relevant information for decision-making. The amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a plan amendment, curtailment or settlement occurs. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted. If an entity applies these amendments for an earlier period, it shall disclose that fact. The Bank is in the process of assessing the impact of the interpretation on financial position or performance of the Bank.

B. Foreign currency translation

(a) Functional and presentation currency

The financial statements are presented in Turkish Lira (TL), which is the Bank's functional and the presentation currency, and all values are rounded to the nearest thousands, except when otherwise indicated.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

2. Summary of significant accounting policies (continued)

C. Related parties

Parties are considered related to the Bank if below conditions are met;

(a) A person or a close member of that person's family is related to a reporting entity if that person:
- (i) has control or joint control over the reporting entity;
- (ii) has significant influence over the reporting entity; or
- (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

(b) An entity is related to a reporting entity if any of the following conditions applies:
- (i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (iii) Both entities are joint ventures of the same third party.
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
- (vi) The entity is controlled or jointly controlled by a person identified in (a).
- (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

For the purpose of these financial statements, shareholders, key management personnel and board members, in each case together with their families and companies controlled by/affiliated with them, associated companies and other companies within the Bank Audi Group, IFC and EBRD are considered and referred to as related parties. A number of banking transactions were entered into with related parties in the normal course of business.

D. Due from other banks

Amounts due from other banks are recorded when the Bank advances money to counterparty banks with no intention of trading the resulting unquoted non-derivative receivable due on fixed or determinable dates. Amounts due from other banks are carried at amortized cost.

E. Financial assets at fair value through profit or loss

Trading securities are securities which were either acquired for generating a profit from short-term fluctuations in price or dealer’s margin, or are securities included in a portfolio with a pattern of short-term profit taking.

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception. Financial assets are designated at fair value through profit or loss when doing so significantly reduces measurement inconsistencies that would arise if the related derivatives were treated as held for trading and the underlying financial instruments such as loans and advances to customers or banks and debt securities in issue were carried at amortized cost.

Gains and losses arising from changes in the fair value of derivatives that are managed in conjunction with designated financial assets are included in net trading, hedging and fair value income and loss.

2. Summary of significant accounting policies (continued)

F. Investment securities

Investment securities are classified into the following two categories: held-to-maturity and available-for-sale assets. Investment securities, where management has both the intent and the ability to hold them till the maturity are classified as held-to-maturity. Investment securities intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices, or client's servicing activity are classified as available-for-sale. Management determines the appropriate classification of its investments at the time of the purchase.

Investment securities are initially recognized at fair value which is the cash consideration paid including transaction costs. Available-for-sale financial assets are subsequently re-measured at fair value. Gains and losses arising from changes in the fair value of securities classified as available-for sale revaluation are recognized as other comprehensive income in the "available-for-sale revaluation reserve" included in other reserves, until the financial asset is derecognized or impaired at which time the cumulative gain or loss previously recognized in equity is transferred to the income statement.

Interest earned whilst holding available for sale financial investments is reported as interest income using the effective interest rate.

Held-to-maturity investments are carried at amortized cost using the effective interest method, less any provision for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate.

Held to maturity investments are initially recorded at fair value which is the cash consideration paid including transactions costs. After initial recognition held to maturity investments are measured at amortized cost by using effective interest rate less impairment losses, if any.

Available for sale financial assets include all securities other than loans and receivables, securities held to maturity and securities held for trading.

All purchases and sales of investment securities are recognized at the settlement date, which is the date the asset is delivered to/by the Bank. Any change in fair value of the available-for-sale securities to be received during the period between the trade date and the settlement date is recognized in other comprehensive income.

Unsettled transactions are recorded as off statement of financial position commitments until the settlement date.

G. Repurchase and reverse repurchase agreements

Securities sold subject to linked repurchase agreements ("repos") are not derecognized from the statement of financial position as the Bank retains substantially all the risks and rewards of ownership. The corresponding cash received is recognized in the statement of financial position as an asset with a corresponding obligation to return it, including accrued interest as a liability within funds obtained under repo agreements, reflecting the transaction's economic substance as a loan to the Bank. The difference between the sale and repurchase price is treated as interest expense and amortized over the life of repo agreements using the effective interest method.

Securities purchased under agreements to resell ("reverse repos") are recorded as money market placements. The difference between sale and repurchase price is treated as interest and accrued evenly over the life of repo agreements using the effective interest rate method.

2. Summary of significant accounting policies (continued)

H. Loans and advances to customers

Loans are non-derivative financial assets which have fixed or determinable payments and are not traded.

The Bank initially records loans and receivables at fair value including the related transaction costs and subsequently measures at amortised cost less any provision for loan losses.

Foreign currency indexed loans are converted into TL from the foreign currency rate as of the opening date and followed in TL accounts. Repayments are measured with the foreign currency rate at the payment date, the foreign currency gains and losses are reflected to the statement of income.

The collateral strategy differentiates between collateral types on the basis of customers' ratings and loan terms. In general, the types of collaterals are cash collaterals, mortgages, guarantees, promissory notes, securities issued by the Turkish Treasury Undersecretariat and Central Bank and pledge on assets.

Derecognition of a financial asset

Before evaluating whether, and to what extent, derecognition is appropriate, the Bank determines whether those criteria should be applied to a part of a financial asset (or a part of a group of similar financial assets) or a financial asset (or a group of similar financial assets) in its entirety. Criteria are applied to a part of financial asset (or a part of a group of similar financial assets) if, and only if, the part being considered for derecognition meets one of the following three conditions.

(i) The part comprises only specifically identified cash flows from a financial asset (or a group of similar financial assets).
(ii) The part comprises only a fully proportionate (pro rata) share of the cash flows from a financial asset (or a group of similar financial assets).
(iii) The part comprises only a fully proportionate (pro rata) share of specifically identified cash flows from a financial asset (or a group of similar financial assets).

A financial asset (or, a part of a financial asset or a part of group of financial assets, where appropriate) is derecognized when, and only when,

- the contractual rights to the cash flows from the financial asset expire; or
- the contractual rights to the cash flows from the financial asset are transferred; or retains the contractual rights to receive the cash flows of the financial asset, but assumes s a contractual obligation to pay the cash flows to one or more recipients in the arrangement without material delay and:
- if the Entity transfers substantially all the risks and rewards of ownership of the financial asset or,
- if the entity neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, whether it has retained control of the financial asset.

If the Bank transfers the contractual rights to the cash flows from the financial asset, or retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients in the arrangement without material delay and if the Bank neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the entity shall determine whether it has retained control of the financial asset and it shall continue to recognize the financial asset to the extent of its continuing involvement in the financial asset. In this case, the entity also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the entity has retained. The Bank has evaluated the non-performing loan portfolio of which contractual rights are transferred to the asset management companies, in the context of above statements and derecognizes the loans that are subject to agreements in which all risks and rewards are transferred to the buyer.

2. Summary of significant accounting policies (continued)

I. Impairment of financial assets

At each balance sheet date, the Bank evaluates the carrying amounts of its financial asset or a group of financial assets to determine whether there is an objective indication that those assets have suffered an impairment loss. If any such indication exists, the Bank determines the related impairment.

The Bank reviews its loan portfolio to assess impairment periodically. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans and individual loans. All loans with principal and/or interest overdue for more than 90 days are considered as impaired and individually assessed. Other evidence for impairment may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the Bank.

Impairment and uncollectability are measured and recognized individually for loans and receivables that are individually significant, and on a portfolio basis for a group of similar loans and receivables that are not individually identified as impaired.

J. Derivative financial instruments

The Bank's derivative instruments consist of options, foreign currency and interest swaps and forward foreign currency buy/sell transactions. Derivative instruments are accounted for at their fair values as of the contract date and subsequently valued at fair value. Certain derivative instruments, although economical hedges, are accounted as trading transactions since they are not qualified to be a hedging instrument as per "Financial Instruments: Recognition and Measurement" ("IAS 39"). There are no embedded derivatives separated from the host contract or that are designated as hedging instruments as of the balance sheet date.

Interest income and expenses on swap transactions are presented in interest income or expense.

K. Property and equipment

All property and equipment are carried at cost less accumulated depreciation and accumulated impairment if any. Depreciation is calculated using the straight-line method to write down the cost of such assets to their residual values over their estimated useful life as follows:

Buildings	50 years
Safety box	50 years
ATM	10 years
Furniture and fixtures and motor vehicles	5 years
Office equipment	3-4 years

Gain or loss resulting from disposals of the property and equipment is reflected to the income statement as the difference between the net proceeds and net book value.

Normal maintenance and repair cost of the properties are expensed.

There is no pledge, mortgage or any other lien on property and equipment.

2. Summary of significant accounting policies (continued)

L. Other intangible assets

Other intangible assets are accounted for at cost less accumulated amortization. Other intangible assets are amortized with straight-line method based on their economic lives.

As of the balance sheet date, all software is purchased and there are no completed or continuing software development projects by the Bank internally.

M. Accounting for leases as lessee

Tangible fixed assets acquired by financial leases are accounted for in accordance with IAS 17. In accordance with this standard, the leasing transactions, which consist only foreign currency liabilities, are translated to Turkish Lira with the exchange rates prevailing at the transaction dates and they are recorded as an asset or a liability. The financing cost resulting from leasing is distributed through the lease period to form a fixed interest rate.

In addition to the interest expense, the Bank records depreciation expense for the depreciable leased assets in each period.

Operating lease payments are recognized as expense in the income statement on a straight line basis over the lease term. As of December 31, 2017 the Bank has operational lease agreements for some of its branches and rent expense for them is amounting to TL 74.845.

As of the balance sheet date, the Bank does not have authorization for any financial leasing transactions as lessor.

N. Financial liabilities

Financial liabilities including deposits from banks, customer deposits and other borrowed funds are recognized initially at fair value plus, transaction costs that are directly attributable to the issue of the financial liability. Subsequently, financial liabilities are measured at amortized cost, using the effective interest rate, except for financial liabilities designated at fair value. Amortized cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the effective interest rate.

O. Income taxes

(i) Current income tax

Income tax payable (receivable) is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognized as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the statement of financial position date.

Taxes other than on income are recorded within operating expenses (Note 24).

2. Summary of significant accounting policies (continued)

(ii) Deferred income taxes

Deferred income tax is provided in full, using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the date of the statement of financial position and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax liabilities and assets are recognized when it is probable that the future economic benefit resulting from the reversal of temporary differences will flow to or from the Bank. Deferred income tax assets resulting from temporary differences, carry forward of unused tax losses and unused tax credits are recognized to the extent that it is probable that future taxable profit will be available against which the deferred income tax asset can be utilized (Note 16).

Deferred tax related to fair value remeasurement of available-for-sale investments, which are recognized in other comprehensive income, is also recognized in the other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

P. Retirement benefit obligations

Defined Benefit Plans

In accordance with existing social legislation in Turkey, the Bank is required to make lump-sum termination indemnities over a 30-day salary to each employee who has completed over one year of service, whose employment is terminated due to retirement or for reasons other than resignation or misconduct. Total benefit is calculated in accordance with IAS 19 “International Accounting Standard on Employee Benefits”.

Such benefit plans are unfunded since there is no funding requirement in Turkey. The cost of providing benefits to the employees for the services rendered by them under the defined benefit plan is determined by independent actuaries annually using the projected unit credit method.

The Bank has no retirement fund or foundation that the employees are the member of.

Defined Contribution Plans

The Bank pays contributions to the Social Security Institution of Turkey on a mandatory basis. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due.

Short-term Employee Benefits

In accordance with IAS 19 “International Accounting Standard on Employee Benefits”; the expected cost of accumulating paid absences are measured as the additional amount that the entity expects to pay as a result of the unused entitlement that has accumulated at the end of the reporting period.

R. Provisions, contingent assets and contingent liabilities

Provisions are recognized when there is a present obligation due to a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are determined by using the Bank’s best expectation of expenses in fulfilling the obligation, and discounted to present value if material.

2. Summary of significant accounting policies (continued)

S. Interest income and expense

Interest income and expenses are recognized in the statement of income on an accrual basis using the effective interest rate method.

T. Fee and commission income and expense

All fees and commission income/expenses are recognized as income at the time of realization and during the period where the service is provided. Loan related fees and commissions paid to or received from the other institutions are considered as an integral part of the effective interest rate of a financial instrument and accounted as accrual basis. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognized as an adjustment to the effective interest rate of the loan. Commission and fees arising from negotiating or participating in the negotiation of a transaction for a third party are recognized on completion of the underlying transaction.

U. Share capital

(i) Share issue costs

Incremental costs directly attributable to the issue of new shares or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

(ii) Share premium

When shares are issued, the excess of contributions received over the nominal value of the shares issued is recorded as share premium in equity.

(iii) Dividends on ordinary shares

Dividends on ordinary shares are recognized in equity in the period in which they are approved by the Bank’s shareholders. Dividends for the year that are declared after the statement of financial position date are dealt with in the subsequent events note.

V. Acceptances

Acceptances are realized simultaneously with the payment dates of the customers and they are presented as probable commitments in off-balance sheet accounts.

Y. Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Z. Cash and cash equivalents

The cash and cash equivalents comprise balances with original maturities less than 90 days including cash and balances with the central banks excluding reserve requirements and loans and advances to banks (Note 5).

AA. Segment reporting

The Bank provides a full range of banking services and operates in Corporate and Commercial Banking, SME Banking, Retail Banking and Treasury and Capital Markets business segments. These segments have been determined by considering customer types, size and needs and in accordance with the Bank's organizational structure where the profitability, on the basis of account, customer, customer relationship manager, branch segment and product is generated and followed.

2. Summary of significant accounting policies (continued)

Below are the detailed explanations on business segments:

Corporate and Commercial Banking:

Odeabank offers a wide range of corporate and commercial banking products to clients and benefits from the Group's regional strength and network of corporate banking operations, particularly in the MENA region. As at December 31, 2017, Odeabank had a corporate and commercial cash loan portfolio of TL 14.8 billion and a deposit portfolio of TL 4 billion.

SME Banking:

In 2017 SME Banking continued to carry out operations for the SMEs, which comprise most of the businesses in Turkey by number, in order to revive the Turkish economy and create more jobs and exports. To this end, Odeabank became a shareholder of Credit Guarantee Fund of Turkey (KGF) at the end of March in an effort to better support SMEs and increase their access to financing. Seeing the macroeconomic incentives put in place by related authorities as an opportunity, the Bank provided financing to SMEs that were having a hard time finding guarantees or tapping credit resources to the tune of TL 900 million, supporting the growth and development of these businesses and their respective industries. As at year-ended 2017, outstanding cash loans amounted to TL 4.6 billion.

Retail Banking:

Odeabank offers a full range of retail products and services, including conventional checking and savings accounts, fixed-term deposits, loans and housing loans, credit cards and bancassurance products. Odeabank's retail banking activities are offered through three principal divisions: wealth management, debt and credit cards and consumer loans. As at December 31, 2017, Odeabank's retail banking division operated from 47 branches and had more than 590,000 active customers. As at December 31, 2017, Odeabank had a retail deposit portfolio of TL 16.9 billion.

Wealth Management

Odeabank's wealth management division invests customer's savings in fixed income instruments, such as deposits and bonds or Eurobonds, mutual funds, equities and alternative investment vehicles, such as derivative products.

Debit and Credit Cards

Focusing on effective product sales and diversified promotional offers designed to address customer needs, Odeabank boasted more than 410 thousand card holders in 2017. The new products of the year included Odeabank Private Card, designed to meet the financial and daily needs of high income clients, and Bank'O Atlas credit card, which enables frequent travellers to accumulate miles with both flights and shopping.

Consumer Loans

As part of its consumer loan activities, Odeabank offers various consumer loan products, including low-interest, low-fee and no-fee general purpose loans, ready-cash fast loans, overdraft accounts for emergency use, mortgage products and housing loans and car loans. As at December 31, 2017, Odeabank had a retail loan portfolio of TL 2.6 billion.

Treasury and Capital Markets:

Odeabank conducts treasury and capital markets activities through its balance sheet management unit (which is responsible for ensuring that the domestic and foreign currency liquidity levels of Odeabank are maintained in a sustainable and healthy way in compliance with applicable laws and regulations), markets unit (which trades in interbank markets in line with the profit goals and limits determined by Odeabank's Board of Directors), and treasury sales unit (which prices transactions, including spot foreign exchange, forward foreign exchange, arbitrage, forward arbitrage, foreign exchange/interest rate swaps, treasury bills, government bonds, Eurobonds and cross currency swaps, as well as designs and offers structured products).

(Amounts expressed in thousands of TL unless otherwise indicated.)

2. Summary of significant accounting policies (continued)

December 31, 2017

1- Segment information

	Corporate and Commercial and SME Banking	Retail	Treasury and Capital Markets	Others	TOTAL
Net interest income	**654.165**	**245.727**	**21.595**	**212.147**	**1.133.634**
Non-Interest income	**85.753**	**68.896**	**7.872**	**189.113**	**351.634**
Commissions	107.750	51.732	(2.528)	(1.346)	**155.608**
FX Operations & Financial operations	(21.997)	17.164	10.400	176.427	**181.994**
Other operating income	-	-	-	14.032	**14.032**
Total operating income	**739.918**	**314.623**	**29.467**	**401.260**	**1.485.268**
Loan loss provisions	(226.902)	(177.533)	-	-	**(344.435)**
Net operating income	**513.016**	**137.090**	**29.467**	**401.260**	**1.140.833**

2 - Financial Position Information

	Corporate and Commercial and SME Banking	Retail	Treasury and Capital Markets	Others	TOTAL
Total Assets	19.407.521	3.002.120	5.622.682	4.931.477	**32.963.800**
Total Liabilities	6.820.104	16.994.776	3.393.822	5.755.098	**32.963.800**

December 31, 2016

1-Segment information

	Corporate and Commercial and SME Banking	Retail	Treasury and Capital Markets	Others	TOTAL
Net interest income	**640.447**	**197.690**	**10.491**	**130.676**	**979.304**
Non-Interest income	**70.739**	**43.514**	**45.867**	**308.973**	**469.093**
Commissions	74.068	26.521	(1.948)	12.417	**111.058**
FX Operations & Financial operations	(3.329)	16.993	47.815	293.931	**355.410**
Other operating income	-	-	-	2.625	**2.625**
Total operating income	**711.186**	**241.204**	**56.358**	**439.649**	**1.448.397**
Loan loss provisions	(246.077)	(64.301)	-	-	**(310.378)**
Net operating income	**465.109**	**176.903**	**56.358**	**439.649**	**1.138.019**

2 - Financial Position Information

	Corporate and Commercial and SME Banking	Retail	Treasury and Capital Markets	Others	TOTAL
Total Assets	23.135.160	2.998.253	6.059.175	5.983.725	**38.176.313**
Total Liabilities	11.391.220	17.520.639	4.233.535	5.030.919	**38.176.313**

AB. Earnings per share

Earnings per shares are disclosed under financial statements.

3. Significant accounting judgments, estimates and assumptions

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. These disclosures supplement the commentary significant accounting policies (Note 2) and financial risk management (Note 4).

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year and the significant judgments (apart from those involving estimations) with the most significant effect on amounts recognized in the financial statements are as follows:

Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on a continuous basis. According to aging analysis of customers, as of December 31, 2017 the Bank has nonperforming loan customers. Accordingly, there is specific provision as well as collective provision provided over the whole loan portfolio based on internal assumptions by considering the historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows (Note 9).

Fair value of derivatives

Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair values (Note 8).

Tax legislation

Turkish tax legislation is subject to varying interpretations as disclosed in Note 16.

Deferred income tax asset recognition

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The rates enacted, or substantively enacted, at the balance sheet date are used to determine deferred income tax.

The principal temporary differences arise from the difference between the carrying value and tax base of property, plant and equipment, valuation difference on trading and investment securities, remeasurement of financial assets and liabilities at fair value, provision for loan losses and provision for employment termination benefits. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilized (Note 16).

Current tax and deferred tax related to items recognized directly in equity are also credited or charged directly to equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

4. Financial risk management

The Bank’s Risk Management Unit was established as an independent unit which reports to the Member of Audit Committee who is responsible for the Audit, Internal Control and Risk Management.

Risk management is committed to control processes in order to determine the limits and measurement of operational risks, including the risks comprising of credit, market, interest rate, concentration, counterparty, banking accounts and IT risks.

Risk Management regularly reports to Senior Management and the Audit Committee all the risks the Bank is exposed to and concentrations, and the Bank’s own internal limits of the legal limits are monitored daily, weekly, monthly and quarterly. These reports consist of, market risk limits, liquidity and interest rate, credit risk analysis and capital adequacy analysis and daily value at risk (VAR) analysis. These reports are also presented to Asset-Liability Management Committee Audit committee on a monthly basis. Financial instruments in the Bank's portfolio are closely monitored and reported on a daily basis against volatility and market values of market risk instruments.

Monthly scenario analysis on economic capital, capital adequacy, liquidity and profitability scenarios and credit risk on Bank’s loan portfolio including benchmark of similar banks are presented to the Audit Committee. Management follows the Bank’s performance and the limits by using these detailed reports.

Risk Management Group calculates Basel II capital adequacy calculation, namely Credit Risk, Market Risk and Operational Risk, in accordance with “Regulation on Measurement and Assessment of Capital Adequacy of Bank’s” published in the Official Gazette dated June 28, 2012 numbered 28337”.

At the Bank, banking processes and policies were established by considering Regulation on the Internal Systems of Banks published in the Official Gazette No. 28337 dated June 28, 2012. Consequently, related procedures/policies are formed and then approved by the Board of Directors at August 2012.

In order to manage operational risks that the Bank is exposed to more effectively and to form an integrated risk management point of view, Operational Risk Policy and IT Continuity Plan was updated.

In order to define, measure, limit and report market risk the Bank is exposed to, Market Risk Policy is formed. When the Bank manages its treasury securities portfolio within the limits determined by the Board of Directors, Risk Management Group checks whether Treasury Department is within these risk limits.

Liquidity Risk is the risk that the Bank cannot fulfill its payment obligations fully and on time due to its insufficient cash inflow or due to inadequate available cash resulting from the mismatch between cash inflows and outflows. In order to define, measure, follow, report the liquidity risk the Bank is exposed to and take necessary actions for the results Liquidity Risk Policy format was prepared with an ongoing and forward-looking basis.

Concentration risk is the risk within credit risk that is exposed according to individual debtor and debtor groups, to debtor groups that indicate similar characteristics in terms of economic and regional sector qualities, on the basis of the assets subject to the collateral securities similar to the risk that is to be considered also within the scope of the market risk and operational risk. In order to define, measure, follow and manage the concentration risk the Bank is exposed to, Concentration Risk Policy is formed. Concentration limits are monitored in compliance with the credit, deposit and related policies.

4. Financial risk management (continued)

Counterparty credit risk refers to the default risk of the counterparty of the transaction before the last payment in the cash flow of this transaction of which brings an obligation to both sides. In order to define, measure, follow and manage the counterparty credit risk the Bank is exposed to Counterparty Credit Risk and Clearing Risk Policy is formed. Counterparty credit risk management is conducted by the Financial Institutions Department of the Bank by taking into account the counterparty's financial reports, general overview, rating, current and expected transaction volumes. The limits for counterparties are determined by the Board of Directors.

"Banking Book" includes all Assets and Liabilities (including credit) except trading securities portfolio. In order to define, measure, follow, report the interest rate risk related to banking book risk the Bank is exposed to and take necessary actions for the results, interest rate risk policy related to banking book is formed. Interest rate risk is managed by senior management in order to avoid losses from adverse interest rate movements.

Within internal capital management scope, the Bank has established a stress test based management by taking into account the estimated maximum loss amount that may occur in credit, operational, market and other risks as well as the changes in the market. Risk Management Procedure is formed in such a way that it includes all the definitions above.

Bank carries out risk mitigation processes and risk hedging for credit risk in accordance with credit risk policies. Risks related to market risk are measured and monitored in accordance with application procedures and policies. In this respect the limits are allocated by the Board of Directors. Limits are monitored, reported, in the event of any limit exceed it is reported to relevant committees and units through documentation by electronic mail. In addition, information about limits on use and loan segment concentration is presented to Audit Committee and the Board of Directors on quarterly.

A. Credit risk

Credit risk is the risk that the Bank is a party in a contract whereby the counterparty fails to meet its obligation and cause to incur a financial loss.

The credit allocation is performed on a debtor and a debtor group basis within the limits and updated on a defined frequency based on market developments. In the credit allocation process, many financial and non-financial criteria are taken into account within the framework of the internal rating procedures of the Bank. These criteria include geographical and sector concentrations. The sector concentrations for loans are monitored closely. In accordance with the Bank's loan policy, the rating of the companies, credit limits and guarantees are considered together, and credit risks incurred are monitored.

Risks and limits related to treasury activities and customer based commercial activities are monitored daily. Moreover, the limits of the correspondent banks that are determined by their ratings and the control of the maximum acceptable risk level in relation to the equity of the Bank are monitored daily. Risk limits are determined in connection with these daily transactions, and risk concentration is monitored systematically concerning off-balance sheet operations.

4. Financial risk management (continued)

Most of the statement of accounts for the loans has been tried to derive from audited financial statements. The unaudited documents result from the timing differences between the loan allocation and the audit dates of the financial statements of the companies and subsequently the audited financial statements are obtained from the companies when the companies are audited. Credit limits are determined according to the audited statement of accounts, and guarantee factors are developed in accordance with the decision of the credit committee considering the characteristics of the transactions and the financial structures of the companies.

For the forward transactions and other similar positions of the Bank, operational limits are set by the Board of Directors and the transactions take place within these limits.

The fulfillment of the benefits and acquirements related to forward transactions is normally realized at maturity. However, in order to minimize the risk, counter positions of existing risks are entered into in the market.

As of December 31, 2017, the proportion of the Bank's top 100 and 200 cash loan customers' in total cash loans is 52% and 63% respectively.

As of December 31, 2017, the proportion of the Bank's top 100 and 200 customers' non-cash loan balances in total non-cash loans is 83% and 93%.

4. Financial risk management (continued)

<u>Bank's rating system:</u>

Internal credit rating system is used by The Bank. As a basis for the rating classification; financial data of customers has been processed by the MRA - Moody's Risk Analyst software and output rate is considered.

The risks that are subject to rating models can be allocated as follows.

Rating	Risk Grade	Description
(1) Excellent	1	Exceptional business credit, judged to be of the highest quality, with minimal credit risk. Superior asset quality and financial capacity; excellent and proven management; market leader.
(2) Strong	2+	Very good business credit with very good asset quality, consistently strong liquidity and debt capacity; highly regarded in the industry with strong market share.
	2	
	2-	
(3) Good	3+	Good business credit considered upper-medium grade, subject to low credit risk; good asset quality, strong liquidity and debt capacity. Company is above average size and holds a good position in the industry.
	3	
	3-	
(4) Satisfactory	4+	Acceptable business credit subject to moderate credit risk, considered medium grade and as such may possess certain higher than average risk characteristics. Company has demonstrated adequate to good performance.
	4	
	4-	
(5) Adequate	5+	Average to low business credit subject to moderate credit risk, considered medium grade and as such may possess certain higher risk characteristics. Company has demonstrated adequate performance.
	5	
	5-	
(6) Marginal	6+	Below average business credit subject to high credit risk. Company is likely a lower tier competitor in its industry. Acceptable but requiring close monitoring and support of strong risk mitigants.
	6	
	6-	
(7) Vulnerable	7+	Weak business credit: Judged to be of poor standing and subject to very high credit risk. Constitutes undue and unwarranted credit risk. Currently in performing status not to the point of justifying a Substandard classification.
	7	
	7-	
(8) Substandard	8	Substandard (Default): Unacceptable business credit with normal repayment in jeopardy.
(9) Doubtful	9	Doubtful (Default): Full repayment questionable. Serious problems to the point where partial loss of principal is likely.
(10) Loss	10	Loss (Default): Expected loss. Such an asset may have recovery but not to the point of avoiding loss classification.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Maximum exposure to credit risk

	2017	**2016**
Credit risk exposures relating to assets on-statement of financial position:		
Cash and balances with central banks	3.731.820	4.718.240
Due from banks	437.622	327.756
Money market placements	2.742.869	4.412.052
Loans and advances to customers	22.465.253	26.318.533
- Retail	2.632.137	2.800.328
- Corporate and Commercial	15.062.511	18.185.067
- SME	4.770.605	5.333.138
Financial assets at fair value through profit or loss	1.196.311	425.933
- Financial assets held for trading	775.195	5.905
- Derivative financial instruments	421.116	420.028
Investment securities	1.709.566	1.333.610
- Available-for-sale	1.262.433	905.455
- Held-to-maturity	447.133	428.155
Other assets	125.158	157.536
Credit risk exposures relating to off-balance sheet items:		
Bank acceptance loans	142.251	114.523
Letters of credit	845.476	571.553
Letter of guarantee	1.460.185	2.214.062
Other guarantees	129.978	-
Other commitments	1.498.730	2.190.024

The above table represents a worst case scenario of credit risk exposure in the absence of any collateral or credit enhancements.

The main types of collaterals obtained are as follows:

- For securities lending and reverse repurchase transactions, cash or securities
- For commercial lending, mortgages over real estate properties, cash, guarantee letters, securities, pledges or guarantees
- For retail lending, mortgages over residential properties or pledges on vehicles

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement when necessary.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Collateral Distribution (*)

31 December 2017	**Corporate and Commercial**	**SME**	**Retail**	**Total**
Deposit	220.133	111.049	50.049	381.231
Mortgage	7.206.755	3.098.836	640.013	10.945.604
Assignment of claim	2.950.988	190.639	-	3.141.627
Cheque	162.016	166.986	-	329.002
Pledge of vehicle	132.051	86.633	52.380	271.064
Total	**10.671.943**	**3.654.143**	**742.442**	**15.068.528**

31 December 2016	**Corporate and Commercial**	**SME**	**Retail**	**Total**
Deposit	1.567.299	298.551	70.201	1.936.051
Mortgage	6.797.615	3.117.756	676.769	10.592.140
Assignment of claim	3.424.894	187.787	-	3.612.681
Cheque	261.343	533.905	-	795.248
Pledge of vehicle	332.914	80.436	75.188	488.538
Total	**12.384.065**	**4.218.435**	**822.158**	**17.424.658**

(*) Represents the amounts of the exposures covered by these collaterals.

The details of the loans and advances past due but not impaired which are classified under the performing loans are as follows;

Information on past due but not impaired loan and other receivables:

31 December 2017	**Corporate and Commercial**	**SME**	**Retail**	**Total**
Not past due and 30 days past due	13.498.849	3.938.782	2.310.970	19.748.601
30-60 days past due	1.018.203	485.407	227.400	1.731.010
60-90 days past due (Note 9)	91.755	134.300	60.834	286.889
Delayed over +90 days (*)	235.178	-	-	235.178
Total	**14.843.985**	**4.558.489**	**2.599.204**	**22.001.678**

31 December 2016	**Corporate and Commercial**	**SME**	**Retail**	**Total**
Not past due and 30 days past due	17.679.696	5.015.066	2.613.049	25.307.811
30-60 days past due	224.868	88.026	129.754	442.648
60-90 days past due	262.000	16.715	24.670	303.385
Delayed over +90 days (*)	-	2.159	4.658	6.817
Total	**18.166.564**	**5.121.966**	**2.772.131**	**26.060.661**

(*) The Bank classifies loans that are more than 90 days of overdue as non-performing and books specific provisions on month-ends. Exceptional cases that are due to legal procedures delaying restructuring or the creditor's ongoing processes with the Guarantor may result in corporate, commercial and sme loans being more than 90 days overdue.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Sectoral risk breakdown of financial instruments

The Bank uses BRSA definitions for the economic sectors in order to be able to make comparisons with the banking sector wide figures. These definitions are also in line with NACE (European Classification of Economic Activities) classifications which are used within the EU. Through the credit policy, the Board of Directors sets the sectoral limits on lending, and these limits can only be altered by a decision from the Board of Directors. Sectoral classification is defined in terms of the borrower's activity area, not based on collaterals.

December 31, 2017

	Central Banks and Central Governments	Agriculture	Construction	Financial Institutions	Manufacturing	Wholesale and retail trade	Professional services	Individuals	Total
Cash and balances with central bank	3.731.820	-	-	-	-	-	-	-	3.731.820
Due from banks	-	-	-	437.622	-	-	-	-	437.622
Trading securities – debt securities	-	-	-	-	-	-	-	-	-
Derivative financial instruments	-	532	6.593	352.322	30.040	15.859	15.770	-	421.116
Financial assets at fair value through profit and loss	775.195	-	-	-	-	-	-	-	775.195
Investment securities – available for sale securities	1.262.433	-	-	-	-	-	-	-	1.262.433
Investment securities – held-to-maturity securities	447.133	-	-	-	-	-	-	-	447.133
As of December 31, 2017	**6.216.581**	**532**	**6.593**	**789.944**	**30.040**	**15.859**	**15.770**	**-**	**7.075.319**

December 31, 2016

	Central Banks and Central Governments	Agriculture	Construction	Financial Institutions	Manufacturing	Wholesale and retail trade	Professional services	Individuals	Total
Cash and balances with central bank	4.718.240	-	-	-	-	-	-	-	4.718.240
Due from banks	-	-	-	327.756	-	-	-	-	327.756
Trading securities – debt securities	-	-	-	-	-	-	-	-	-
Derivative financial instruments	-	2.495	16.301	301.746	31.193	5.250	29.146	33.897	420.028
Financial assets at fair value through profit and loss	5.905	-	-	-	-	-	-	-	5.905
Investment securities – available for sale securities	905.455	-	-	-	-	-	-	-	905.455
Investment securities – held-to-maturity securities	428.155	-	-	-	-	-	-	-	428.155
As of December 31, 2016	**6.057.755**	**2.495**	**16.301**	**629.502**	**31.193**	**5.250**	**29.146**	**33.897**	**6.805.539**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Sectoral risk breakdown of cash and non-cash loans of the Bank are as follows;

December 31, 2017

	Cash Loans	Non-Cash Loans
Real Estate / Shopping Mall / Commercial Units	5.257.555	460.664
Wholesale & Retail	4.648.012	-
Others in Manufacturing Industry	1.720.931	846.810
Tourism	1.706.579	45.522
Real Estate Dealing	1.628.580	-
Electric & Gas & Water Resources	1.593.834	234.570
Textile	981.834	-
EPC (*)	850.014	510.417
Other Personal Services	747.632	7.512
Social Service And Health Services	596.845	35.022
Metal Industry	559.392	-
Transportation, Storage & Communication	492.584	172.685
Food And Beverage Industry	422.662	-
Mining Industry	368.658	50.196
Farming, Forest And Hunting	268.491	102.766
Machinery And Equipment	229.312	-
Education	179.686	69.763
Finance	112.302	41.963
Other	60.270	-
Fishing	40.080	-
Public Administration and National Defence	-	-
Total	**22.465.253**	**2.577.890**

(*) Engineering, Procurement and Construction

December 31, 2016

	Cash Loans	Non-Cash Loans
Real Estate / Shopping Mall / Commercial Units	6.612.480	478.056
Electric & Gas & Water Resources	2.610.088	389.865
Wholesale & Retail	2.474.273	-
Others in Manufacturing Industry	2.268.297	480.565
Real Estate Dealing	1.690.889	164
Tourism	1.524.356	24.341
EPC (*)	1.365.351	632.455
Textile	1.154.771	-
Other Personal Services	996.109	6.997
Transportation, Storage & Communication	998.972	603.365
Metal Industry	944.745	-
Food And Beverage Industry	839.119	-
Other	659.421	-
Farming, Forest And Hunting	544.254	81.913
Social Service And Health Services	535.563	56.687
Mining Industry	397.025	31.012
Machinery And Equipment	256.720	-
Education	234.200	62.138
Finance	199.462	52.580
Fishing	11.692	-
Public Administration and National Defence	746	-
Total	**26.318.533**	**2.900.138**

(*) Engineering, Procurement and Construction

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Rating of debt securities:

		December 31, 2017	
Moody's credit rating model	**Trading securities**	**Available for Sale**	**Held-to Maturity**
Financial assets:			
A1	-	-	-
BA1	760	751.234	447.133
B3	774.435	508.195	-
Total	**775.195**	**1.259.429**	**447.133**

		December 31, 2016	
Moody's credit rating model	**Trading securities**	**Available for Sale**	**Held-to Maturity**
Financial assets:			
A1	-	-	-
BA1	5.905	417.428	428.155
B2	-	486.100	-
Total	**5.905**	**903.528**	**428.155**

B. Market risk

The Bank has defined market risk management operations and taken the necessary precautions in order to hedge market risk within its financial risk management purposes, in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" which was published in the Official Gazette on June 28, 2012 numbered 28337 and "Regulation Regarding Banks' Shareholders' Equity".

The Board of Directors determines the limits for the basic risk that the Bank is exposed to. Those limits are revised periodically in line with the market forces and strategies of the Bank. Additionally, the Board of Directors has ensured that the risk management division and senior management has taken necessary precautions to describe, evaluate, control and manage risks faced by the Bank.

Interest rate and exchange rate risks, arising from the volatility in the financial markets are measured, and in the computation of capital adequacy, the amount subject to risk calculated by using the standard is taken into consideration.

The major measurement techniques used to measure and control market risk are outlined below.

(a) Stress tests

Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by Risk Management, also indicated in the market risk policy of the Bank, include: FX and interest rate stress testing, where stress movements are applied to the FX position and to the banking book. The results of the stress tests are reviewed by ALCO.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

i) Foreign exchange risk

Foreign currency risk indicates the probability of loss that the Banks is subject to due to the exchange rate movements in the market. While calculating the share capital requirement, all foreign currency assets, liabilities and forward transactions of the Bank are taken into consideration and value at risk is calculated by using the standard method.

The Board of Directors sets limits for the positions and stop losses which are followed up daily and weekly. Any possible changes in the foreign currency transactions in the Bank's positions are also monitored.

The table below summarizes the Bank's assets and liabilities at carrying amounts, categorized by currency. The off-balance sheet gap represents the difference between the notional amounts of purchase and sale foreign currency derivative financial instruments.

December 31, 2017

				Foreign currency
	EUR	**USD**	**Other**	**Total**
Assets				
Cash and balances with central banks	587.915	1.649.125	4.658	2.241.698
Due from banks	96.375	278.300	53.194	427.869
Money market placements	-	-	-	-
Financial assets at fair value through profit or loss (*)	-	774.435	-	774.435
- Financial assets held for trading	-	774.435	-	774.435
- Derivative financial instruments	-	-	-	-
Loans and advances to customers	5.430.663	5.235.875	-	10.666.538
Investment securities				
- Available-for-sale	317.536	511.093	-	828.629
- Held-to-maturity	-	447.133	-	447.133
Other assets	528	37.112	2	37.642
Total assets	**6.433.017**	**8.933.073**	**57.854**	**15.423.944**
Liabilities				
Deposits	3.488.816	10.012.327	117.399	13.618.542
Debt securities issued, subordinated loans and due to banks	801.917	3.312.855	-	4.114.772
Miscellaneous payables	122	801	-	923
Other liabilities	83.169	41.843	94	125.106
Total liabilities	**4.374.024**	**13.367.826**	**117.493**	**17.859.343**
Capital contribution	-	-	-	-
Net balance sheet position	**2.058.993**	**(4.434.753)**	**(59.639)**	**(2.435.399)**
Off-balance sheet derivative instruments net notional position	**(1.817.675)**	**4.408.814**	**50.409**	**2.641.548**
Net foreign currency position	**241.318**	**(25.939)**	**(9.230)**	**206.149**

(*) Market to market on Derivative financial assets / liabilities have not been included in the net balance sheet position.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

December 31, 2016

				Foreign currency
	EUR	**USD**	**Other**	**Total**
Assets				
Cash and balances with central banks	1.215.947	2.134.477	3.430	3.353.854
Due from banks	51.177	239.271	27.643	318.091
Money market placements	-	-	-	-
Financial assets held for trading (*)	-	-	-	-
- Trading securities	-	-	-	-
- Derivative financial instruments	-	-	-	-
Loans and advances to customers	6.266.196	8.532.006	-	14.798.202
Investment securities	-	-	-	-
- Available-for-sale	87	479.803	-	479.890
- Held-to-maturity	-	428.155	-	428.155
Other assets	8.962	19.648	-	28.610
Total assets	**7.542.369**	**11.833.360**	**31.073**	**19.406.802**
Liabilities				
Deposits	8.608.926	9.791.425	79.738	18.480.089
Debt securities issued, subordinated loans and due to banks	1.260.491	2.872.862	51.945	4.185.298
Miscellaneous payables	150	561	11	722
Other liabilities	3.054	32.757	130	35.941
Total liabilities	**9.872.621**	**12.697.605**	**131.824**	**22.702.050**
Capital contribution	-	-	-	-
Net balance sheet position	**(2.330.252)**	**(864.245)**	**(100.751)**	**(3.295.248)**
Off-balance sheet derivative instruments net notional position	**2.972.466**	**429.130**	**103.427**	**3.505.023**
Net foreign currency position	**642.214**	**(435.115)**	**2.676**	**209.775**

(*)Market to market on Derivative financial assets / liabilities have not been included in the net balance sheet position.

At December 31, 2017, assets and liabilities denominated in foreign currency were translated into TL using a foreign exchange rate of TL 3,7956 = USD 1, and TL 4,5507= EUR 1

For the purpose of calculating currency risks, foreign currency indexed loans and securities have been reported in this table in the relevant currency of indexation.

Currency risk sensitivity:

The table below represents the sensitivity of the Bank to 10% change of currency exchange rates (USD and EUR). 10% change is the assumption of parity change that may be faced in a possible fluctuation used in the Bank's stress test scenarios.

	December 31, 2017		**December 31, 2016**	
Change in currency exchange rate	**Profit/loss effect (*)**		**Profit/loss effect (*)**	
	EUR	**USD**	**EUR**	**USD**
(+) 10%	24.132	(2.594)	64.221	(43.512)
(-) 10%	(24.132)	2.594	(64.221)	43.512

(*) Excluding tax effect.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

ii) Interest rate risk

Interest rate risk shows the probability of loss related to the changes in interest rates depending on the Bank's position, and it is managed by the Asset-Liability Committee. The interest rate sensitivity of assets, liabilities and off-balance sheet items related to this risk are measured by using the standard method and included in the market risk for capital adequacy.

Risk Management Group performs duration, maturity and sensitivity analysis to protect the effect of interest rate volatility and reported to the Asset-Liability Committee.

Simulations on interest income are performed in connection with the forecasted economic indicators used in the budget of the Bank. The negative effects of the fluctuations in the market interest rates on the financial position and the cash flows are minimized by revising budgeted targets.

The Bank management follows the market interest rates daily and revises the interest rates of the Bank whenever necessary.

Since the Bank monitors maturity mismatches very closely a significant interest rate risk exposure is not expected.

The table below summarizes the Bank's exposure to interest rate risk at December 31, 2017. Included in the table are the Bank's assets and liabilities in carrying amounts classified in terms of periods remaining to contractual repricing dates.

December 31, 2017	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Non-interest bearing	Total
Assets						
Cash and balances with central banks	3.003.191	-	-	-	728.629	3.731.820
Due from banks	-	-	-	-	437.622	437.622
Money market placements	2.742.869	-	-	-	-	2.742.869
Financial assets at fair value through profit or loss	158.100	218.025	38.976	781.210	-	1.196.311
Loans and advances to customers	10.099.197	4.530.335	6.091.804	1.280.342	463.575	22.465.253
Investment securities						
- Available-for-sale	258.265	-	287.011	709.256	7.901	1.262.433
- Held-to-maturity	-	-	447.133	-	-	447.133
Intangible assets	-	-	-	-	89.925	89.925
Property and equipment	-	-	-	-	104.383	104.383
Deferred income tax assets	-	-	-	-	90.342	90.342
Assets held for sale	-	-	-	-	170.946	170.946
Other assets	-	-	-	-	224.763	224.763
Total assets	**16.261.622**	**4.748.360**	**6.864.924**	**2.770.808**	**2.318.086**	**32.963.800**
Liabilities						
Deposits	22.832.370	201.480	291	-	876.246	23.910.387
Funds obtained under repurchase agreements	-	-	-	-	-	-
Debt securities issued, subordinated loans and due to banks and money market balances	540.050	1.719.403	293.289	1.564.970	-	4.117.712
Derivative financial instruments	154.370	89.433	157.185	3.483	-	404.471
Current income taxes payable	-	-	-	-	-	-
Other liabilities, other provisions and equity	-	-	-	-	4.531.230	4.531.230
Total liabilities and equity	**23.526.790**	**2.010.316**	**450.765**	**1.568.453**	**5.407.476**	**32.963.800**
Net interest repricing gap	**(7.265.168)**	**2.738.044**	**6.414.159**	**1.202.355**	**(3.089.390)**	**-**
Off-balance sheet derivative instruments long position	15.531.657	7.130.073	2.768.296	356.859	-	25.786.885
Off-balance sheet derivative Instruments short position	(17.784.706)	(5.211.670)	(2.596.504)	(241.778)	-	(25.834.658)

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

December 31, 2016	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Non-interest bearing	Total
Assets						
Cash and balances with central banks	3.361.608	-	-	-	1.356.632	4.718.240
Due from banks	-	-	-	-	327.756	327.756
Money market placements	4.412.052	-	-	-	-	4.412.052
Financial assets at fair value through profit or loss	190.620	196.399	30.098	8.816	-	425.933
Loans and advances to customers	12.414.621	6.314.618	5.597.833	1.733.589	257.872	26.318.533
Investment securities						
- Available-for-sale	254.265	-	-	649.263	1.927	905.455
- Held-to-maturity	-	-	428.155	-	-	428.155
Other intangible assets	-	-	-	-	98.807	98.807
Property and equipment	-	-	-	-	129.466	129.466
Deferred income tax assets	-	-	-	-	120.267	120.267
Assets held for sale	-	-	-	-	42.094	42.094
Other assets	-	-	-	-	249.555	249.555
Total assets	**20.633.166**	**6.511.017**	**6.056.086**	**2.391.668**	**2.584.376**	**38.176.313**
Liabilities						
Deposits	27.027.650	760.068	10.074	-	1.456.604	29.254.396
Funds obtained under repurchase agreements	2.457	-	-	-	-	2.457
Debt securities issued, subordinated loans and due to banks and money market balances	1.004.396	1.868.947	462.743	857.828	-	4.193.914
Derivative financial instruments	254.531	186.139	102.319	2.886	-	545.875
Current income taxes payable	-	-	-	-	-	-
Other liabilities, other provisions and equity	-	-	-	-	4.179.671	4.179.671
Total liabilities and equity	**28.289.034**	**2.815.154**	**575.136**	**860.714**	**5.636.275**	**38.176.313**
Net interest repricing gap	**(7.655.868)**	**3.695.863**	**5.480.950**	**1.530.954**	**(3.051.899)**	**-**
Off-balance sheet derivative instruments long position	19.684.054	5.582.278	2.841.612	387.022	-	28.494.966
Off-balance sheet derivative Instruments short position	(20.051.709)	(5.149.680)	(3.332.583)	(201.164)	-	(28.735.136)

The interest rate risk for all on-balance sheet and off-balance sheet items, which are interest sensitive, and for banking accounts has been calculated. In calculation of interest rate risk, the bank has no any assumptions for early repayment of loans and demand deposits. Interest rate risk arising from banking accounts is calculated and is reported to BRSA monthly.

Economic value differences resulted from interest rate instabilities calculated according to Regulation on Measurement and Evolution of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method.

Below table summarizes the economic value differences resulting from interest rate volatility calculated according to the Regulation on Measurement and Evolution of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method of BRSA. As of December 31, 2017, 500 bp/400 bp shock and 200bp shock are applied for Turkish Lira and foreign currency respectively for the assessment of the changes in the fair value of balance sheet items which are subject to calculation.

December 31, 2017:

Unit of Currency	Applicable Shock (+ / - base point)	Profit/ Loss	Profit / Regulatory Equity Capital – Loss / Regulatory Equity Capital
TL	500	(527.598)	% (10,49)
	(400)	493.947	% 9,82
EUR	200	(58.668)	% (1,17)
	(200)	(2.872)	% (0,06)
USD	200	17.545	% 0,35
	(200)	(14.885)	% (0,30)
Total (For Positive Shock)		(568.721)	% (11,31)
Total (For Negative Shock)		476.190	% 9,47

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

December 31, 2016:

Unit of Currency	Applicable Shock (+ / - base point)	Profit/ Loss	Profit / Regulatory Equity Capital – Loss / Regulatory Equity Capital
TL	500	(477.969)	(11,73)%
	(400)	456.281	11,20%
EUR	200	(37.759)	(0,93)%
	(200)	(4.412)	(0,11)%
USD	200	(55.140)	(1,35)%
	(200)	55.540	1,36%
Total (For Positive Shock)		(570.868)	(14,02)%
Total (For Negative Shock)		507.408	12,46%

The tables below summarises weighted average interest rates for financial instruments by major currencies outstanding at December 31, 2017 and December 31, 2016 based on yearly contractual rates.

	December 31, 2017		
	EUR (%)	**USD (%)**	**TL (%)**
Assets			
Cash and balances with central banks	-	1,50	4,00
Due from banks	-	-	-
Financial assets at fair value through profit and loss	-	6,60	10,76
Money market placements	-	-	11,74
Investment securities			
- Available-for-sale	4,75	6,66	10,66
- Held-to-maturity	-	3,46	-
Loans and advances to customers	5,59	6,98	16,15
Liabilities			
Bank deposits	1,87	3,35	12,42
Customer deposits	2,05	4,09	14,26
Money market borrowings	-	-	-
Debt securities issued and due to banks	2,01	3,37	6,71
Subordinated loans	-	7,63	-

	December 31, 2016		
	EUR (%)	**USD (%)**	**TL (%)**
Assets			
Cash and balances with central banks	-	0,51	2,96
Due from banks	-	-	-
Financial assets at fair value through profit and loss	-	-	10,07
money market placements	-	-	8,50
Investment securities			
- Available-for-sale	-	6,59	9,43
- Held-to-maturity	-	3,47	-
Loans and advances to customers	5,53	6,80	15,58
Liabilities			
Bank deposits	1,55	2,75	7,93
Customer deposits	2,28	3,34	10,83
Money market borrowings	-	-	7,65
Debt securities issued and due to banks	2,03	2,84	6,73
Subordinated loans	-	6,50	-

C. Liquidity risk

Liquidity risk occurs when there is insufficient cash or cash inflows to meet the cash outflows completely and timely.

Liquidity risk may also occur when the market penetration is not adequate, when the open positions cannot be closed quickly at suitable prices and sufficient amounts due to barriers and break-ups at the markets.

The Bank's policy is to establish an asset structure that can meet all kinds of liabilities by liquid sources at all times. In order to maintain this, the Board of Directors of the Bank continuously determines standards for the liquidity ratios, and monitors them.

According to the general policies of the Bank, the maturity and interest rate structure of assets, and liabilities is always monitored. A positive difference is tried to be established between the yields of assets and liabilities on the balance sheet and their costs. In this sense, various crisis scenarios which are prepared by Risk Management Group are presented to Senior Management and Audit Committee.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

When the funding and liquidity sources are considered, the Bank covers majority of its liquidity need by diversified and steady base deposits and in addition to this source, it makes use of pre-financing and other institutional funding and borrowings syndication products to generate additional sources.

The following table presents the cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities at the statement of financial position date. The amounts disclosed in the table are the contractual undiscounted cash flows, which include interest to be paid at maturity, whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows.

December 31, 2017

	Demand	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Total
Liabilities						
Deposits and money market borrowings (*)	876.246	22.937.018	204.972	332	-	24.018.568
Debt securities issued, subordinated loans and due to banks	-	531.816	1.282.547	996.091	2.396.200	5.206.654
Total liabilities	**876.246**	**23.468.834**	**1.487.519**	**996.423**	**2.396.200**	**29.225.222**

(*) Undiscounted maturities of deposits represent the contractual maturities whereas such balances have demand nature due to their callable status until maturities.

December 31, 2016

	Demand	Up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	Total
Liabilities						
Deposits and money market borrowings (*)	1.456.604	26.893.177	987.356	282.191	-	29.619.328
Debt securities issued, subordinated loans and due to banks	-	777.384	1.441.162	527.066	1.463.134	4.208.746
Total liabilities	**1.456.604**	**27.670.561**	**2.428.518**	**809.257**	**1.463.134**	**33.828.074**

(*) Undiscounted maturities of deposits represent the contractual maturities whereas such balances have demand nature due to their callable status until maturities.

Analysis of contractual expiry by maturity of the Bank's derivative financial instruments:

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Total
As of December 31, 2017						
Gross settled						
Purchase of foreign exchange forward contracts	759.146	361.329	275.397	-	-	1.395.872
Sale of foreign exchange forward contracts	(756.292)	(351.005)	(268.276)	-	-	(1.375.573)
Purchase of currency swaps	6.296.628	3.189.989	4.129.918	1.489.451	75.706	15.181.692
Sale of currency swaps	(6.347.733)	(3.230.261)	(4.063.091)	(1.490.640)	(76.788)	(15.208.513)
Purchase of interest rate swap agreement	113.868	117.883	1.507.338	3.936.759	522.058	6.197.906
Sale of interest rate swap agreement	(113.868)	(117.883)	(1.507.337)	(3.936.759)	(522.059)	(6.197.906)
Purchase of foreign currency sell and buy options	1.216.379	389.549	1.176.981	11.388	-	2.794.297
Sale of foreign currency sell and buy options	(1.229.257)	(392.091)	(1.201.000)	(13.200)	-	(2.835.548)
Purchase of interest rate sell and buy options	-	-	-	217.118	-	217.118
Sale of interest rate sell and buy options	-	-	-	(217.118)	-	(217.118)
Total	**(61.129)**	**(32.490)**	**49.930**	**(3.001)**	**(1.083)**	**(47.773)**

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Total
As of December 31, 2016						
Gross settled						
Purchase of foreign exchange forward contracts	965.801	603.968	567.657	16.449	-	2.153.875
Sale of foreign exchange forward contracts	(979.644)	(610.680)	(569.883)	(16.335)	-	(2.176.542)
Purchase of currency swaps	6.135.350	4.687.230	1.423.412	1.229.890	62.023	13.537.905
Sale of currency swaps	(6.245.149)	(4.678.236)	(1.480.197)	(1.212.671)	(62.225)	(13.678.478)
Purchase of interest rate swap agreement	45.982	795	816.806	4.326.890	526.167	5.716.640
Sale of interest rate swap agreement	(45.983)	(795)	(816.808)	(4.326.886)	(526.168)	(5.716.640)
Purchase of foreign currency sell and buy options	2.578.124	1.746.054	2.521.358	1.055	-	6.846.591
Sale of foreign currency sell and buy options	(2.633.455)	(1.754.545)	(2.534.231)	(1.290)	-	(6.923.521)
Purchase of interest rate sell and buy options	-	-	-	239.955	-	239.955
Sale of interest rate sell and buy options	-	-	-	(239.955)	-	(239.955)
Total	**(178.974)**	**(6.209)**	**(71.886)**	**17.102**	**(203)**	**(240.170)**

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

D. Operational risk

Operational risk is defined as the risk of losses due to errors, infringements, interruptions, damages caused by internal processes or personnel or systems or caused by external events. Legal and compliance risk is a sub-category of operational risk: it is the risk to negatively impact the earnings from violations or noncompliance with laws, rules, regulations, agreements, prescribed practices or ethical standards. Operational Risk Management department ("ORM") monitors the Bank's operational risk exposure in accordance to standards and policies, collects operational risk data in a web-based database, performs the risk indicators' identification, the scenario analysis assessment, Business Continuity Management and assures the quality of data gathered in accordance to Basel II standards, proposes insurance hedging on operational risks and prepares risk mitigation plans. ORM performs second level controls, manages and measures the Bank's operational risks.

For regulatory purposes and consideration in statutory capital adequacy ratio, the Bank calculates the amount subject to operational risk with the basic indicator method in accordance with Section 4 of the "Regulation Regarding Measurement and Evaluation of Banks' Capital Adequacy Ratio" published in the Official Gazette No. 28337 dated June 28, 2012.

The value at operational risk is calculated according to the basic indicator approach of "Regulation regarding Measurement and Assessment of Capital Adequacy Ratios of Banks" published in the Official Gazette No. 28337 dated June 28, 2012.

	2 PY Amount	1 PY Amount	CY Amount	Total / Total number of years for which gross income is positive	Rate (%)	Total
Gross income	589.767	865.225	1.444.451	966.481	15	144.972
The amount subject to operational risk (Total*12,5)						1.812.150

E. Capital management

Banks in Turkey are required to comply with capital adequacy guidelines promulgated by the BRSA, which are based upon the standards established by the Bank of International Settlements ("BIS"). These guidelines require banks to maintain adequate levels of regulatory capital against risk-bearing assets and off-statement of financial position exposures.

A bank's capital adequacy ratio is calculated by taking the aggregate of its Tier I capital (which comprises paid-in capital, reserves, retained earnings and profit for the current periods minus period loss (if any)) its Tier II capital (which comprises general loan and free reserves, revaluation funds and subordinated loans obtained) and its Tier III capital (which comprises certain qualified subordinated loans in accordance with BIS guidelines) minus deductions (which comprises participations to financial institutions, negative differences between fair and book values of subsidiaries, subordinated loans extended, goodwill and capitalized costs), and dividing this aggregate by risk weighted assets, which reflect both credit risk and market risk. In accordance with these guidelines, banks must maintain a total capital adequacy ratio of a minimum of 12%.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The Bank's regulatory capital adequacy position at December 31, 2017 was as follows:

	December 31, 2017	December 31, 2016
Capital Requirement for Credit Risk (Value at Credit Risk*0.08) (CRCR)	1.712.700	2.053.539
Capital requirement for market risk (II) (Value at Market Risk*0.08) (MRCR)	121.349	32.637
Capital requirement for operational risk (III) (ORCR)	144.972	82.183
Shareholders' Equity	5.027.825	4.073.229
Shareholders' Equity/((CRCR+MRCR+ORCR) * 12,5) * 100	**20,32**	**15,03**

F. Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (ie an exit price). The estimated fair values of financial instruments have been determined by the Bank using available market information and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Bank could realise in a current market exchange.

The following table summarizes the carrying amounts and fair values of those financial assets and liabilities not presented on the Bank's balance sheets at their fair values at December 31, 2017 and 2016:

	December 31, 2017		December 31, 2016	
	Carrying value	Fair value	Carrying value	Fair value
Financial assets:	**27.355.310**	**27.138.302**	**32.391.951**	**33.612.843**
Due from banks and money market placements	3.180.491	3.180.491	4.739.808	4.739.808
Loans and advances to customers	22.465.253	22.246.386	26.318.533	27.544.581
Available-For-Sale Financial Assets	1.262.433	1.262.433	905.455	905.455
Held-To-Maturity Investments	447.133	448.992	428.155	422.999
Financial liabilities:	**28.028.099**	**27.945.768**	**33.450.767**	**33.245.458**
Deposits	23.910.387	23.912.246	29.254.396	29.255.936
Debt securities issued, repurchase agreements, subordinated loans and due to banks	4.117.712	4.033.522	4.196.371	3.989.522

4. Financial risk management (continued)

The following methods and assumptions were used to estimate the fair value of the financial instruments:

i. Financial assets:

Money market placements and banks are carried at amortised cost values on the face of the financial statements and due to their short term nature, their fair values are considered to approximate their respective carrying values.

Loans and advances to customers are net of allowances for impairment. The estimated fair value of loans and advances to customers represent the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates with similar currency and remaining maturity to determine their fair value. The credit risk is not considered when calculating the fair value of loans and advances to customers as in line with the pricing of such loans.

ii. Financial liabilities:

The discount rate used to calculate the fair value of deposits and funds borrowed as of December 31, 2017 is the current market rates available for the borrowing and deposits types with similar currency and maturity.

Investment securities

Fair value for held-to-maturity securities is based on market prices or prices prevailing at the statement of financial position date announced by the BIST.

Derivatives

Derivative products valued using a valuation technique with market observable inputs are mainly interest rate swaps, currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves.

Financial investments - available-for-sale

Available-for-sale financial assets valued using a valuation technique or pricing models primarily consist of unquoted equities and debt securities.

These assets are valued using models which sometimes only incorporate data observable in the market and at other times use both observable and non-observable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

Determination of fair value and fair value hierarchy:

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Bank's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). This level includes the majority of the OTC derivative contracts. The sources of input parameters like LIBOR yield curve or counterparty credit risk are Bloomberg and Reuters.

Level 3- Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

Assets and liabilities measured at fair value

December 31, 2017	Level 1	Level 2	Level 3	Total
Financial assets held for trading				
- Debt securities	760	774.435	-	775.195
- Equity securities	-	-	-	-
- Derivatives	-	421.116	-	421.116
Available-for-sale financial assets				
- Investments securities – debt	1.254.532	-	-	1.254.532
- Investments securities – equity	-	-	2.897	2.897
Total assets	**1.255.292**	**1.195.551**	**2.897**	**2.453.740**
Financial liabilities at fair value through profit or loss				
- Derivatives	-	404.471	-	404.471
Total liabilities	**-**	**404.471**	**-**	**404.471**

December 31, 2016	Level 1	Level 2	Level 3	Total
Financial assets held for trading				
- Debt securities	5.905	-	-	5.905
- Equity securities	-	-	-	-
- Derivatives	-	420.028	-	420.028
Available-for-sale financial assets				
- Investments securities – debt	901.688	-	-	901.688
- Investments securities – equity	-	-	1.840	1.840
Total assets	**907.593**	**420.028**	**1.840**	**1.329.461**
Financial liabilities at fair value through profit or loss				
- Derivatives	-	545.875	-	545.875
Total liabilities	**-**	**545.875**	**-**	**545.875**

There are no transfers between the first and the second levels in the current year.

(Amounts expressed in thousands of TL unless otherwise indicated.)

4. Financial risk management (continued)

The movement table of financial assets at level 3 are given below:

	2017	2016
Balance at the beginning of the year	**1.840**	**5.285**
Redemption or sales (*)	-	(5.285)
Effect of exchange rate changes	143	-
Valuation differences	914	-
Transfers (*)	-	1.840
Balance at the end of the year	**2.897**	**1.840**

(*)Further to the sale of Visa Europe Ltd. to Visa Inc., the Bank in exchange of the EUR 10 nominal of Visa Europe Ltd. shares, received EUR 1.323.747,95 in cash and 480 Series C of preferred stock.

5. Cash and balances with central banks

Cash and Balances with the Central Bank of Turkey:

	December 31, 2017	December 31, 2016
TL	1.490.122	1.364.386
Foreign currency	2.241.698	3.353.854
Total	**3.731.820**	**4.718.240**

Cash and cash equivalents for the purpose of presentation in the statement of cash flows

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with less than three months' maturity from the date of acquisition:

	December 31, 2017	December 31, 2016
Cash and cash equivalents	182.435	168.547
Current account balances with the Central Bank	1.388.672	1.281.193
Loans and advances to banks, excluding accrued interest (with original maturity less than 90 days) (included in due from banks),	437.622	327.756
Reverse repos, excluding accrued interest (included in money market placements)	2.740.000	4.410.000
Total	**4.748.729**	**6.187.496**

The reserve requirements are promulgated by communiqués issued by the Central Bank of Turkey ("the Central Bank").

In accordance with the "Communiqué Regarding the Reserve Requirements no. 2013/15, the Bank is required to maintain reserves in CBRT for TL and foreign currency liabilities. The reserve requirements can be maintained as TL, USD, EUR and standard gold. CBRT started paying interest on reserve balances held in USD starting from May 2015 and held in TL starting from November 2014.

The reserve rates for TL liabilities vary between 4% and 10,5% for TL deposits and other liabilities according to their maturities as of December 31, 2017 (December 31, 2016: 4% and 10,5% for all TL liabilities). The reserve rates for foreign currency liabilities vary between 4% and 24% for deposit and other foreign currency liabilities according to their maturities as of December 31, 2017 (December 31, 2016: 4,5% and 24,5% for all foreign currency liabilities).

(Amounts expressed in thousands of TL unless otherwise indicated.)

6. Due from banks

			December 31, 2017
	Domestic	**Foreign**	**Total**
TL:			
Nostro/ demand deposits	203	-	203
Time deposits	-	-	-
Interbank money market and reverse repo	2.742.869	-	2.742.869
Total	**2.743.072**	**-**	**2.743.072**
Foreign currency:			
Nostro/ demand deposits (*)	-	437.419	437.419
Time deposits	-	-	-
Total	**-**	**437.419**	**437.419**

(*) As of December 31, 2017, nostro/ demand deposits include collaterals amounting to TL 150.893 given to the foreign banks for the derivative transactions.

			December 31, 2016
	Domestic	**Foreign**	**Total**
TL:			
Nostro/ demand deposits	139	-	139
Time deposits	-	-	-
Interbank money market and reverse repo	4.412.052	-	4.412.052
Total	**4.412.191**	**-**	**4.412.191**
Foreign currency:			
Nostro/ demand deposits (*)	-	327.617	327.617
Time deposits	-	-	-
Total	**-**	**327.617**	**327.617**

(*) As of December 31, 2016, nostro/ demand deposits include collaterals amounting to TL 209.032 given to the foreign banks for the derivative transactions.

7. Financial assets at fair value though profit or loss

	December 31, 2017	**December 31, 2016**
Derivative financial instruments	421.116	420.028
Financial assets held for trading	775.195	5.905
Total financial assets held for trading	**1.196.311**	**425.933**

(Amounts expressed in thousands of TL unless otherwise indicated.)

8. Derivative financial instruments

The Bank utilizes the following derivative instruments with the general purpose of minimising market risk carried by balance sheet instruments and/or meeting customer demand:

“Currency forwards” represent commitments to purchase or sell foreign and domestic currency, including undelivered spot transactions. Forwards are customized contracts transacted in over-the-counter (OTC) market. The Bank has credit exposure to the counterparties of forward contracts.

“Currency and interest rate swaps” are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates. Currency swaps involve the exchange of the principal as well. The Bank’s credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value and the liquidity of the market.

“Options” are contractual agreements that convey the right to the buyer and the obligations to the writer to buy or sell an asset at a specified price either at a fixed future date or at any time within a specified period. Major part of the Bank’s option book activity stems from the clients’ needs; therefore, to meet the client demands Bank actively runs an option book on the residual open positions which are not fully covered.

December 31, 2017

	Contract/ notional amount (aggregate of buy and sell)	**Fair values assets**	**Fair values liabilities**
Derivatives held for trading			
Foreign exchange derivatives:			
Currency forwards	2.771.445	20.483	5.545
Currency swaps	30.390.205	336.281	357.415
Currency options	5.629.845	27.571	20.676
Total foreign exchange derivatives	**38.791.495**	**384.335**	**383.636**
Interest rate derivatives:			
Interest rate swaps	12.395.812	36.687	20.741
Options	434.236	94	94
Total interest rate derivatives	**12.830.048**	**36.781**	**20.835**
Other derivatives	**-**	**-**	**-**
Total derivative assets/ (liabilities) held for trading	**51.621.543**	**421.116**	**404.471**

(Amounts expressed in thousands of TL unless otherwise indicated.)

8. Derivative financial instruments (continued)

December 31, 2016

	Contract/ notional amount (aggregate of buy and sell)	Fair values assets	Fair values liabilities
Derivatives held for trading			
Foreign exchange derivatives:			
Currency forwards	4.330.417	26.219	47.488
Currency swaps	27.216.383	280.339	394.351
Currency options	13.770.112	73.831	79.670
Total foreign exchange derivatives	**45.316.912**	**380.389**	**521.509**
Interest rate derivatives:			
Interest rate swaps	11.433.280	39.057	23.784
Options	479.910	582	582
Total interest rate derivatives	**11.913.190**	**39.639**	**24.366**
Other derivatives	-	-	-
Total derivative assets/ (liabilities) held for trading	**57.230.102**	**420.028**	**545.875**

9. Loans and advances to customers

December 31, 2017

	Corporate and Commercial	SME	Retail	Total
Performing loans	13.498.849	3.938.782	2.310.970	19.748.601
Watch listed and restructured loans	1.345.136	619.707	288.234	2.253.077
Impaired loans	402.308	465.137	208.027	1.075.472
Gross	**15.246.293**	**5.023.626**	**2.807.231**	**23.077.150**
Loan Loss Provision	183.782	253.021	175.094	611.897
Specific allowance for impairment	119.357	202.470	123.817	445.644
Collective allowance for impairment	64.425	50.551	51.277	166.253
Net	**15.062.511**	**4.770.605**	**2.632.137**	**22.465.253**

(Amounts expressed in thousands of TL unless otherwise indicated.)

9. Loans and advances to customers (continued)

December 31, 2016

	Corporate and Commercial	SME	Retail	Total
Performing loans	17.716.762	4.593.660	2.510.727	24.821.149
Watch listed and restructured loans	449.802	528.306	261.404	1.239.512
Impaired loans	99.719	438.400	150.324	688.443
Gross	**18.266.283**	**5.560.366**	**2.922.455**	**26.749.104**
Loan Loss Provision	81.216	227.228	122.127	430.571
Specific allowance for impairment	32.193	179.562	89.563	301.318
Collective allowance for impairment	49.023	47.666	32.564	129.253
Net	**18.185.067**	**5.333.138**	**2.800.328**	**26.318.533**

Loans and advances to the public sector and private sector are as follows:

	December 31, 2017	December 31, 2016
Public sector	-	-
Private sector	22.465.253	26.318.533
Total	**22.465.253**	**26.318.533**

Movements in the provision for loan losses are as follows:

	December 31, 2017	December 31, 2016
January 1,	**430.571**	**287.687**
Additions	443.320	359.809
Collections	(57.861)	(37.531)
Write-offs and sales (*)	(204.133)	(179.394)
Total	**611.897**	**430.571**

(*) As of December 31, 2017 with the decision of Board of Directors and in accordance with laws of “Regulations of Provisions”, fully provisioned uncollateralized corporate and commercial loans amounting to TL 21.088 have been derecognized from balance sheet through write off procedures (As of December 31, 2016 with the decision of Board of Directors and in accordance with laws of “Regulations of Provisions”, fully provisioned uncollateralized retail loans amounting to TL 43.393 have been derecognized from balance sheet through write off procedures).

The Bank completed the NPL sale of fully provisioned retail customers amounting to TL 79.664 to Hayat Varlık (Asset Management Company) on September 28, 2017 for TL 11.400 and TL 103.381 of the loans recognized as loss was sold to Emir Asset Management Company on December 28, 2017 for TL 725.

(Amounts expressed in thousands of TL unless otherwise indicated.)

10. Investment securities

Securities available-for-sale

	December 31, 2017	December 31, 2016
Debt securities - at fair value:		
Turkish Government bonds and treasury bills	746.337	425.565
Lebanese Government Eurobonds and treasury bills	508.195	477.963
Share Certificates	7.901	1.927
Equity securities - at fair value	-	-
Listed	-	-
Unlisted	-	-
Total securities available-for-sale	**1.262.433**	**905.455**

As of December 31, 2017 available-for-sale pledged as collateral and also subject to repurchase agreement amount to TL 564.933 (December 31, 2016: TL 193.752).

The movement in available-for-sale securities at during the years is as follows:

	December 31, 2017	December 31, 2016
At January 1	**905.455**	**1.097.178**
Additions	321.711	1.334.679
Disposals / redemption	-	(1.242.048)
Interest accruals and changes in fair value	4.222	1.185
Foreign currency differences and realized gain or loss	31.045	(285.539)
At December 31	**1.262.433**	**905.455**

Securities held-to-maturity

	December 31, 2017	December 31, 2016
Debt securities - at amortized cost - listed:		
Turkish Government Eurobonds and treasury bills	447.133	428.155
Government bonds and treasury bills sold under repurchase agreements	-	-
Eurobonds sold under repurchase agreement	-	-
Foreign government bonds	-	-
Total securities held-to-maturity	**447.133**	**428.155**

As of December 31, 2017 held to maturity pledged as collateral and also subject to repurchase agreement amounting TL 338.078 (December 31, 2016: 304.071).

The movement in held-to-maturity securities during the years is as follows:

	December 31, 2017	December 31, 2016
At January 1	**428.155**	**364.449**
Additions	225.096	-
Redemptions	(225.096)	-
Transfers	-	-
Foreign currency differences	18.978	63.706
At December 31	**447.133**	**428.155**

(Amounts expressed in thousands of TL unless otherwise indicated.)

11. Property and equipment

	December 31, 2017	December 31, 2016
Cost	260.656	245.533
Accumulated depreciation and impairment (-)	156.273	116.067
Net book amount	**104.383**	**129.466**

December 31, 2017	Land and buildings	Office equipment	Furniture and fixtures, vehicles and other	Leasehold Improvements	Total
Cost					
At January 1	9.174	100.350	18.589	117.420	245.533
Additions	-	10.484	714	9.799	20.997
Transfers	-	-	-	-	-
Disposals	-	(116)	(79)	(5.679)	(5.874)
At December 31	**9.174**	**110.718**	**19.224**	**121.540**	**260.656**
Accumulated depreciation and impairment					
At January 1	(764)	(51.020)	(8.634)	(55.649)	(116.067)
Depreciation charge (Note 24)	(183)	(16.517)	(3.577)	(25.741)	(46.018)
Transfers	-	-	37	(37)	-
Disposals	-	94	79	5.639	5.812
At December 31	**(947)**	**(67.443)**	**(12.095)**	**(75.788)**	**(156.273)**
Net book amount at December 31	**8.227**	**43.275**	**7.129**	**45.752**	**104.383**

December 31, 2016	Land and buildings	Office Equipment	Furniture and fixtures, vehicles and other	Leasehold Improvements	Total
Cost					
At January 1	9.174	79.530	25.054	103.650	217.408
Additions	-	12.494	1.937	15.963	30.394
Transfers	-	8.326	(8.326)	-	-
Disposals	-	-	(76)	(2.193)	(2.269)
At December 31	**9.174**	**100.350**	**18.589**	**117.420**	**245.533**
Accumulated depreciation and impairment					
At January 1	(581)	(29.214)	(9.894)	(34.817)	(74.506)
Depreciation charge (Note 24)	(183)	(17.297)	(3.282)	(23.025)	(43.787)
Transfers	-	(4.509)	4.509	-	-
Disposals	-	-	33	2.193	2.226
At December 31	**(764)**	**(51.020)**	**(8.634)**	**(55.649)**	**(116.067)**
Net book amount at December 31	**8.410**	**49.330**	**9.955**	**61.771**	**129.466**

12. Intangible assets

	December 31, 2017	December 31, 2016
Cost	191.131	166.883
Accumulated amortization(-)	101.206	68.076
Net book amount	**89.925**	**98.807**

(Amounts expressed in thousands of TL unless otherwise indicated.)

12. Intangible assets (continued)

Movements of other intangible assets were as follows:

December 31, 2017	**Rights and licenses**	**Software**	**Total**
Cost			
At January 1	1.129	165.754	166.883
Additions	-	24.248	24.248
At December 31, 2017	**1.129**	**190.002**	**191.131**
Accumulated amortization			
At January 1	(352)	(67.724)	(68.076)
Amortization charge (Note 24)	-	(33.130)	(33.130)
At December 31, 2017	**(352)**	**(100.854)**	**(101.206)**
Net book amount at December 31, 2017	**777**	**89.148**	**89.925**

December 31, 2016	**Rights and Licenses**	**Software**	**Total**
Cost			
At January 1	1.129	137.247	138.376
Additions	-	28.507	28.507
At December 31, 2016	**1.129**	**165.754**	**166.883**
Accumulated amortization			
At January 1	(352)	(38.996)	(39.348)
Amortization charge (Note 24)	-	(28.728)	(28.728)
At December 31, 2016	**(352)**	**(67.724)**	**(68.076)**
Net book amount at December 31, 2016	**777**	**98.030**	**98.807**

(Amounts expressed in thousands of TL unless otherwise indicated.)

13. Other assets and current assets held for resale

	December 31, 2017	December 31, 2016
Loan related assets	79.229	127.967
Settlement accounts	3.018	19.995
Prepaid expenses (*)	63.302	43.107
Credit card receivables	42.911	9.574
Others	36.303	48.912
Total	**224.763**	**249.555**

(*) Prepaid expenses mainly constitute prepaid rents, charges and other items.

Movements in assets held for resale during the years, were as follows:

	December 31, 2017	December 31, 2016
Cost		
At January 1	42.094	29.879
Additions	156.992	19.496
Disposals	(28.140)	(7.281)
Translation differences	-	-
At December 31	**170.946**	**42.094**
Impairment		
At January 1	-	-
Reversal of impairment for the year, net	-	-
At December 31	**-**	**-**
Net book amount at December 31	**170.946**	**42.094**

(Amounts expressed in thousands of TL unless otherwise indicated.)

14. Deposits

	December 31, 2017	December 31, 2016
Customer deposits	23.316.039	28.051.505
Fiduciary and bank deposits	594.348	1.202.891
Total Deposits	**23.910.387**	**29.254.396**

December 31, 2017	**DEMAND**			**TIME**			
	TL	**FC**	**Total**	**TL**	**FC**	**Total**	**Grand Total**
Corporate and Commercial	52.542	191.225	243.767	1.096.203	2.654.970	3.751.173	3.994.940
Retail	186.410	318.152	504.562	7.930.323	8.038.587	15.968.910	16.473.472
SME	58.724	69.033	127.757	957.174	1.762.696	2.719.870	2.847.627
Customer Deposits	**297.676**	**578.410**	**876.086**	**9.983.700**	**12.456.253**	**22.439.953**	**23.316.039**
Fiduciary and Bank Deposits	**160**	**-**	**160**	**10.336**	**583.852**	**594.188**	**594.348**
Grand Total	**297.836**	**578.410**	**876.246**	**9.994.036**	**13.040.105**	**23.034.141**	**23.910.387**

December 31, 2016	**DEMAND**			**TIME**			
	TL	**FC**	**Total**	**TL**	**FC**	**Total**	**Grand Total**
Corporate and Commercial	186.673	485.914	672.587	1.552.762	6.094.443	7.647.205	8.319.792
Retail	234.972	225.287	460.259	7.825.583	8.125.890	15.951.473	16.411.732
SME	186.757	136.984	323.741	787.543	2.208.697	2.996.240	3.319.981
Customer Deposits	**608.402**	**848.185**	**1.456.587**	**10.165.888**	**16.429.030**	**26.594.918**	**28.051.505**
Fiduciary and Bank Deposits	**17**	**-**	**17**	**-**	**1.202.874**	**1.202.874**	**1.202.891**
Grand Total	**608.419**	**848.185**	**1.456.604**	**10.165.888**	**17.631.904**	**27.797.792**	**29.254.396**

(Amounts expressed in thousands of TL unless otherwise indicated.)

15. Debt securities issued, subordinated loans, due to banks and funds obtained under repurchase agreements

	December 31, 2017	December 31, 2016
Subordinated loan (a)	1.174.992	528.417
Due to banks (b)	2.942.720	3.665.497
Money market balances (c)	-	-
Debt securities issued (d)	-	-
Funds provided under repurchase agreement (e)	-	2.457
Total	**4.117.712**	**4.196.371**

a) Information on subordinated loan:

The Bank, on August 1, 2017 issued the Basel III compliant, 10 year, semi-annual fixed %7,625 coupon paying bond of USD 300 million to foreign domicile investors. The bond, with the permission of BRSA dated July 17, 2017 was classified as Tier II sub-loan.

Movement of subordinated loan for the year ending at December 31, 2017 is as follows:

Movement for subordinated loan	2017
Balance at the beginning of the year	528.417
Proceeds during the year	1.138.680
Repayments during the year	(529.380)
Effect of exchange rate changes on the balance of cash held in foreign currencies	963
Change in accrual balance	36.312
Balance at the end of the year	**1.174.992**

b) Information on due to banks:

a) Information on banks and other financial institutions:

	December 31, 2017			December 31, 2016		
	TL	FC	Total	TL	FC	Total
From domestic banks and institutions	2.940	29.272	32.212	8.616	250.598	259.214
From foreign banks, institutions and funds	-	2.910.508	2.910.508	-	3.406.283	3.406.283
Total	**2.940**	**2.939.780**	**2.942.720**	**8.616**	**3.656.881**	**3.665.497**

b) Maturity analysis of funds borrowed:

	December 31, 2017			December 31, 2016		
	TL	FC	Total	TL	FC	Total
Short-term	353	904.327	904.680	5.861	1.382.742	1.388.603
Medium and long-term	2.587	2.035.453	2.038.040	2.755	2.274.139	2.276.894
Total	**2.940**	**2.939.780**	**2.942.720**	**8.616**	**3.656.881**	**3.665.497**

(Amounts expressed in thousands of TL unless otherwise indicated.)

15. Debt securities issued, subordinated loans, due to banks and funds obtained under repurchase agreements (continued)

Movement of funds borrowed for the year ending at December 31, 2017 is as follows:

Movement for funds borrowed	**2017**
Balance at the beginning of the year	3.665.497
Proceeds during the year	3.992.416
Repayments during the year	(4.711.516)
Change in accrual balance	(3.677)
Balance at the end of the year	**2.942.720**

c) Information on money market balances:

None.

d) Information on debt securities issued:

None.

e) Information on funds provided under repurchase agreement:

As of December 31, 2017, the Bank does not have any funds provided under repurchase agreements (December 31, 2016: TL 2.457).

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation

	December 31, 2017	**December 31, 2016**
Current tax income / (expense)	(51.254)	(119.628)
Deferred tax income / (expense)	(31.324)	63.224
Tax income/(expense)	**(82.578)**	**(56.404)**
Income taxes currently payable	62.210	131.721
Prepaid taxes	(60.715)	(96.616)
Income taxes payable/(receivable)	**1.495**	**35.105**

Through the enactment of Corporate Tax Law No.5520 ("New Corporate Tax Law") published in the Official Gazette No.26205 dated June 21, 2006, corporation tax is payable at the rate of 20% effective from January 1, 2006 on the total income of the entities in Turkey after adjusting for certain disallowable expenses, exempt income and investment and other allowances. However, in accordance with the addition of temporary 10th article to the Corporate Tax Law, 22% corporate tax rate will be applied to the profits of the entities related to their to 2018, 2019 and 2020 tax periods (for the entities with special accounting period, tax periods commenced in the related year) rather than 20%. No further tax is payable unless the profit is distributed.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%.

Corporations are required to pay advance corporate tax quarterly at a rate of 20% on their corporate income. Advance tax is declared by the 14th and paid by the 17th day of the second month following each calendar quarter end. Advance tax paid by corporations for the current period is credited against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be refunded or used to offset any other financial liabilities to the government.

75% of the income derived by the Company from the sale of participation shares, preferential rights, founders' shares and redeemed shares and 50% of the income derived by the Company from the sale of immovable property which are carried in assets for at least for two years is exempt from corporate tax with the condition that the relevant income should be added to the share capital or kept under a special reserve account under equity for 5 years in accordance with the Corporate Tax Law.

Under the Turkish taxation system, tax losses can be carried forward for offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Corporations file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate. Tax returns are open for 5 years from the beginning of the year that follows the date of filing during which the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and if they find any corrections then the tax amount to be paid might be changed as well.

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation (continued)

Deferred income taxes

As of December 31, 2017, the tax rate of 22% is used for the temporary differences expected to be realized / settled within 3 years (2018, 2019 and 2020) for deferred tax calculation since the tax rate applicable for 3 years has been changed to 22%. However, 20% tax rate is used for temporary differences expected / expected to be incurred after 2020 since the tax rate applicable for post-2020 corporations is 20%.

The deferred income tax assets and liabilities represent the tax effect of temporary differences arising due to the different treatment of certain items of income and expenses included in the financial statements compared to the local tax return in accordance with the applicable tax law plus any available tax loss carried forward from previous years.

The temporary differences giving rise to the deferred income tax assets and deferred income tax liabilities are as follows:

	Cumulative Temporary Differences	Deferred Tax Asset/ Liability	Cumulative Temporary Differences	Deferred Tax Asset/ Liability
	December 31, 2017	December 31, 2017	December 31, 2016	December 31, 2016
Allowance for unused vacation and other short term employee benefits	36.002	7.420	62.441	12.488
Net book value and tax value differences of financial assets and derivative financial liabilities	410.759	90.367	562.275	112.455
Deferred commissions	63.296	13.925	76.251	15.250
Provisions for loans and advances	166.253	33.251	129.253	25.851
Other	13.331	2.743	14.597	2.920
Free provision	223.276	49.121	223.276	44.655
Deferred income tax assets	**912.917**	**196.827**	**1.068.093**	**213.619**
Net book value and tax value differences of derivative financial assets	432.326	95.112	425.158	85.032
Difference between carrying value and tax base of property and equipment	34.696	7.323	33.613	6.723
Other	19.257	4.050	7.985	1.597
Deferred income tax liabilities	**486.279**	**106.485**	**466.756**	**93.352**
Deferred income tax assets, net	**426.638**	**90.342**	**601.337**	**120.267**

(Amounts expressed in thousands of TL unless otherwise indicated.)

16. Taxation (continued)

The movements of net deferred income taxes during the years were as follows:

	December 31, 2017	December 31, 2016
Balance at January 1	**120.267**	**60.625**
(Charge) / credit for the year, net	(31.324)	63.224
Available-for-sale revaluation reserve	1.399	(3.582)
Balance at December 31	**90.342**	**120.267**

There are no deductible temporary differences for which no deferred tax asset is recognized in the statement of financial position.

Income tax effects relating to components of other comprehensive income

	December 31, 2017		
	Before tax amount	Tax (expense) benefit	Net-of tax amount
Fair value gains on available-for- sale financial assets	(6.996)	1.399	(5.597)
Other comprehensive income/(loss) for the year (net presentation)	(6.996)	1.399	(5.597)

	December 31, 2016		
	Before tax amount	Tax (expense) benefit	Net-of tax amount
Fair value gains on available-for- sale financial assets	17.912	(3.582)	14.330
Other comprehensive income/(loss) for the year (net presentation)	17.912	(3.582)	14.330

17. Employee benefits

	December 31, 2017	December 31, 2016
Employee termination benefit provision	5.745	8.459
Unused vacation provision	5.257	6.456
Personnel premium	25.000	47.526
Total of provision for employee benefits	**36.002**	**62.441**

(Amounts expressed in thousands of TL unless otherwise indicated.)

17. Employee benefits (continued)

Reserve for employment termination benefits

Under the Turkish Labour Law, the Bank is required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, who dies or retires after completing 25 years of service (20 years for women) and achieves the retirement age (58 for women and 60 for men). Since the legislation was changed on May 23, 2002, there are certain transitional provisions relating to length of service prior to retirement.

The principal actuarial assumptions used at the dates of financial position are as follows:

	December 31, 2017	December 31, 2016
Discount rate in real terms	%2,78	%2,94
Interest rate	%11,00	%9,62
Estimated salary/ Employee termination benefit increase rate	%8,00	%6,48

18. Other liabilities and other provisions

Other liabilities	December 31, 2017	December 31, 2016
Cheques in clearance	13.305	35.866
Unearned commissions	63.296	76.251
Taxes payable to banking operations	55.179	50.816
Social security duties	7.154	7.107
Due to national institute for guarantee of deposits	4.982	4.804
Credit card payables	63.902	33.986
Collateral received	82.269	13.670
Others	95.363	66.445
Total	**385.450**	**288.945**

Other provisions	December 31, 2017	December 31, 2016
General reserve for possible risks	223.276	223.276
Total	**223.276**	**223.276**

(Amounts expressed in thousands of TL unless otherwise indicated.)

19. Share capital

As of December 31, 2017 the historic amount of paid-in share capital of the Bank consists of 3.288.842.000 authorized shares with a nominal value of TL 1 each.

The issued and fully paid-in share capital and share premium are as follows:

	December 31, 2017		December 31, 2016	
Shareholders (*)	**Participation rate (%)**	**TL**	**Participation rate (%)**	**TL**
Bank Audi S.A.L.-Audi Group	73,661	2.422.595	73,610	2.420.930
European Bank for Reconstruction and Development	8,009	263.394	8,009	263.394
International Finance Corporation	6,362	209.252	6,362	209.252
H.H Sheikh Dheyab Binzayed Binsultan Al-Nahyan	4,004	131.697	4,004	131.697
IFC Financial Institutions Growth Fund L.P	3,426	112.674	3,426	112.674
Audi Private Bank sal	2,758	90.698	2,758	90.698
Mr.Mohammad Hassan Zeidan	1,780	58.532	1,780	58.532
Raymond W. AUDI	-	-	0,017	555
Samir N. HANNA	-	-	0,017	555
Freddie C. BAZ	-	-	0,017	555
Historical share capital	**100,00**	**3.288.842**	**100,00**	**3.288.842**
Total share capital	**100,00**	**3.288.842**	**100,00**	**3.288.842**

(*)It has been decided during the Board of Directors meeting on March 23, 2017 and then approved on the General Assembly on April 28, 2017 that, 554.860,80 shares each having a nominal value of 1.00 TL (one Turkish Lira) that belong to shareholders Mr. Raymond AUDI, Mr. Samir HANNA and Mr. Freddie BAZ on behalf of whom registered share certificates have been issued, to be transferred to Bank Audi S.A.L., shareholder of the bank, by way of endorsement of the mentioned registered share certificates.

20. Other Reserves

	December 31, 2017	**December 31, 2016**
Statutory reserve	-	-
Revaluation reserve - available-for-sale investments	(34.338)	(28.741)
Other reserve (*)	(2.198)	(2.198)
Other (**)	3.251	-
Total other reserves	**(33.285)**	**(30.939)**

(*) As per Turkish Account Standards 32, the Bank accounted stamp tax expenses and competition board fees resulted from the capital increase transaction amounting TL 2.198 under equity.

(**) TL 3.251 presented under extraordinary reserves includes the share sales gain benefited from corporate tax exemption.

Under the Turkish Commercial Code (TCC), the Bank is required to create the following legal reserves from appropriation of earnings, which are available for distribution only in the event of liquidation or losses:

a) First legal reserve, appropriated at the rate of 5% of net income, until the total reserve is equal to 20% of issued and fully paid-in share capital.

b) Second legal reserve, appropriated at the rate of at least 10% of distribution in excess of 5% of issued and fully paid-in share capital, without limit. It may be used to absorb losses.

Under the TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless the reserve exceeds 50% of paid-in share capital.

(Amounts expressed in thousands of TL unless otherwise indicated.)

21. Net interest income

	December 31, 2017	December 31, 2016
Interest & similar income		
Loans and advances to customers	2.913.386	2.321.170
Reverse repurchase agreements	231.564	215.106
Due from banks & financial institutions	138.860	73.258
AFS financial assets	78.162	81.039
Other interest & similar income	81.231	286.283
Cash and balances with Central Banks	52.150	35.353
Financial assets classified at amortized cost	17.205	13.553
Financial assets held at fair value through profit and loss	16.438	1.379
Total interest & similar income	**3.528.996**	**3.027.141**
Interest & similar expense on:		
Customers deposits	(1.947.782)	(1.475.996)
Other interest and similar charges	(292.936)	(447.389)
Due to banks and financial institutions	(93.549)	(66.418)
Subordinated loans and similar debts	(56.822)	(30.399)
Other debt issued & borrowed funds	(4.176)	(9.909)
Repurchase agreement	(97)	(17.726)
Total interest & similar expense	**(2.395.362)**	**(2.047.837)**
Net interest income	**1.133.634**	**979.304**

22. Net fee and commission income

	December 31, 2017	December 31, 2016
Fee and commission income on:		
General banking income	14.789	20.627
Brokerage and custody income	2.526	1.726
Trade finance income	46.998	33.256
Electronic cards	64.082	39.234
Insurance income	6.035	6.804
Corporate finance	46.668	32.878
Other fees and commissions	13.488	18.775
Total fee and commission income	**194.586**	**153.300**
Fee and commission expense on:		
General banking expense	(12.551)	(7.514)
Electronic cards	(16.509)	(15.960)
Other	(9.918)	(18.768)
Total fee and commission expense	**(38.978)**	**(42.242)**
Net fee and commission income	**155.608**	**111.058**

(Amounts expressed in thousands of TL unless otherwise indicated.)

23. Net trading and fair value income and net gains / losses from investment securities

	December 31, 2017	December 31, 2016
Net trading and fair value gains and losses (*)	92.009	42.790
Foreign exchange gains/losses (*)	(136.790)	(24.413)
Treasury Bills and Bonds (**)	226.775	337.033
Total	**181.994**	**355.410**

(*) Foreign exchange gains/losses include the spot legs of forward contracts and options in addition to the translated foreign currency assets and liabilities.

(**) In 2017, the Bank purchased Certificate of Deposits issued by Central Bank of Lebanon amounting to nominal USD 196.700 thousands under special agreement conditions that generated capital gains of TL 226.667 and accounted under trading income/loss in the income statement (During 2016, the Bank purchased USD denominated Eurobonds through sale of LBP T-Bills (nominal amount of 595 billion) with the Central Bank of Lebanon that generated capital gains of TL 349.555 as at year end.).

24. Other operating expenses

	December 31, 2017	December 31, 2016
Personnel expenses	**307.185**	**286.948**
Salaries and related benefits	223.357	226.416
Food and beverage	5.949	5.304
Medical and life insurance	7.615	7.415
Social and regulatory expenses	26.474	23.352
Training and seminars	2.212	2.640
Transportation	20.480	16.305
Charges for end of service benefits	-	3.476
Other staff expenses	21.098	2.040
Other operating expenses	**351.449**	**291.342**
Buildings rental and related expenses	81.014	71.263
Maintenance machines and material	4.926	4.757
Insurance premiums	1.926	1.471
Advertising fees	40.421	41.057
Telephone and mailing expenses	11.948	10.907
Subscription to communication services	4.535	3.715
Office supplies	2.242	3.117
Information technology	51.296	36.770
Professional and outsourcing fees	36.638	33.445
Regulatory fees	12.300	11.188
Taxes and similar disbursements	29.679	35.065
Credit cards expenses	13.834	9.663
Premium for guarantee of deposits	20.661	15.121
Other expenses	40.029	13.803
Depreciation of property & equipment	**46.018**	**44.406**
Amortization of intangible assets	**33.130**	**28.783**
Total	**737.782**	**651.479**

25. General reserve for possible risks

	December 31, 2017	December 31, 2016
General reserve for possible risks	-	223.276
Total	**-**	**223.276**

(Amounts expressed in thousands of TL unless otherwise indicated.)

26. Commitments and contingent liabilities

In the normal course of its activities, the Bank undertakes various commitments and incurs certain contingent liabilities that are not presented in these financial statements, including letters of guarantee, acceptances and letters of credit. The following is a summary of significant commitments and contingent liabilities.

Legal proceedings

As of the balance sheet date, there are no lawsuits filed against the Bank and for which provision has been booked due to their likelihood of being lost. The Bank has not any contingent liability with a high probability of realization regarding continuing lawsuits.

Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as and if required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments of goods to which they relate and therefore have significantly less risk.

Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment.

The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

The table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments. Each undrawn loan commitment is included in the time band containing the earliest date it can be drawn down. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

December 31, 2017 (*)	Indefinite	Not later than 1 year	1-5 years	Over 5 years	Total
Letter of credits	-	845.476	-	-	845.476
Letter of guarantees	-	1.460.185	-	-	1.460.185
Acceptance credits	-	142.251	-	-	142.251
Other guarantees	-	129.978	-	-	129.978
Total	**-**	**2.577.890**	**-**	**-**	**2.577.890**

December 31, 2016 (*)	Indefinite	Not later than 1 year	1-5 years	Over 5 years	Total
Letter of credits	-	571.553	-	-	571.553
Letter of guarantees	-	2.214.062	-	-	2.214.062
Acceptance credits	-	114.523	-	-	114.523
Other guarantees	-	-	-	-	-
Total	**-**	**2.900.138**	**-**	**-**	**2.900.138**

(*) Based on expected maturities.

(Amounts expressed in thousands of TL unless otherwise indicated.)

26. Commitments and contingent liabilities (continued)

Assets under management

Assets under management include client assets managed or deposited with the Bank, where, the client decides how these assets are to be invested.

As of December 31, 2017, assets under management comprise of mutual funds and bills and bonds amounting TL 199.973 (December 31, 2016: TL 253.145).

27. Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. The Bank is controlled by Bank Audi.

A number of transactions were entered into with related parties in the normal course of business,

(i) Balances with related parties:

	December 31, 2017	December 31, 2016
Other related parties		
Deposits	-	8.623
Direct and indirect shareholders of the Bank		
Deposits	584.775	1.202.909
Direct and indirect shareholders of the Bank		
Debt securities and other funds borrowed	1.220.539	528.417
Total liabilities	**1.759.767**	**1.739.949**
Other related parties		
Credit related commitments	147	80
Direct and indirect shareholders of the Bank		
Commitment under derivative instruments	-	-
Credit related commitments	21.257	16.028
Total commitments and contingent liabilities	**21.404**	**16.108**

(ii) Transactions with related parties:

	December 31, 2017	December 31, 2016
Total interest and fee income	**-**	**-**
Interest expense on deposits	21.539	27.964
Interest expense on derivative transactions	(833)	(684)
Interest expense on debt securities and other funds borrowed	20.731	31.352
Total interest and fee expense	**41.437**	**58.632**

(iii) Balances with directors and other key management personnel:

Gross payment made to the executive management in 2017 is TL 31.981 (December 31, 2016: TL 27.621).

28. Subsequent events

As of January 18, 2018 Mr. Guy Charles HARINGTON resigned and was replaced by Mrs. Dragica Pilipovic-CHAFFEY as a member of the Board of Directors.

As per the Board of Directors decision dated February 27, 2018 and the resolution of Ordinary General Assembly dated March 29, 2018 issued share certificates amounting to 90.698.400 nominal value of TL 1,00 (one Turkish Lira) shares belonging to Audi Private Bank S.A.L. have been transferred to Bank Audi S.A.L.

The Bank, in accordance with Article 519 of the Turkish Commercial Code No.6102, decided in the Extraordinary General Assembly on March 29, 2018 to book legal reserves of TL 16.028, which is 5% of the distributable net statutory profit of TL 320.572 and the remaining amount of TL 304.544 has been decided to be reserved as extraordinary reserves.